

# DISTRICT 9 SMALL BUSINESS UPDATE

Ryan Dermody, District Director, (760) 872-0601

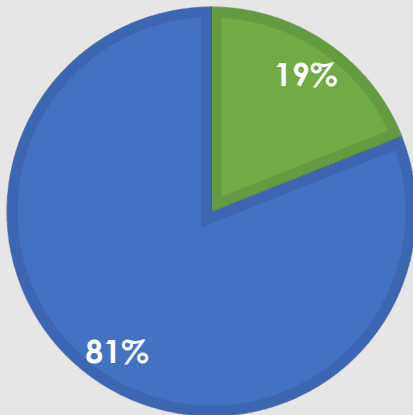


July 2024

District 9 DBE, SB, and DVBE Participation at a glance:

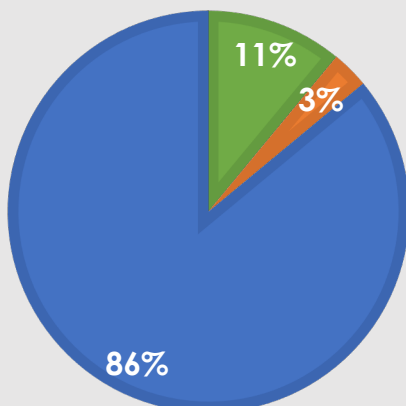
**FEDERAL MAJOR CONSTRUCTION CONTRACTS**  
**TOTAL \$16,539,333**

■ DBE 19% ■ Non-DBE 81%



**STATE CONTRACTS AND PROCUREMENT**  
**TOTAL \$46,846,467**

■ SB 11%  
■ DVBE 3%  
■ Non-SB/DVBE 86%



## ONGOING CONSTRUCTION CONTRACTS

District 9 has **14** ongoing construction contracts, valued at **\$204,821,360** as of July 1, 2024.

## FEDERALLY-FUNDED CONTRACTS:

### **MAJOR CONSTRUCTION**

District 9 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2023 to May 31, 2024:

Awarded contracts: **2**, totaling **\$16,359,333**

Total DBE commitment: \$3,139,020 (**19%**)

### **ARCHITECTURAL AND ENGINEERING (A&E)**

District 9 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2023 to Current:

Awarded contracts: **3**, totaling **\$31,614,329**

Total DBE commitment: \$6,713,540 (**21%**)

## STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 3<sup>rd</sup> Quarter State fiscal year have reached a total of **\$46,846,467**.

**Small Business (SB)** participation **11%**

**Disabled Veteran Business Enterprise (DVBE)** participation **3%**

**Contracts** — total awarded: **\$44,415,555**

SB participation: \$4,334,730 (**10%**)

DVBE participation: \$1,260,612 (**3%**)

**Procurement** — total awarded: **\$2,430,912**

SB participation: \$997,802 (**41%**)

DVBE participation: \$42,448 (**2%**)

## LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

## District 9 Small Business Update, July 2024

| LOOK AHEAD CONSTRUCTION PROJECTS (As of 07/02/2024) |                               |             |                  |                |
|---|-------------------------------|-------------|------------------|----------------|
| Contract Number                                     | Description                   | SB 1? (Y/N) | Capital Estimate | Advertise Date |
| 09-374704   | Bishop Pavement               | Y           | \$15,510,000     | 07/15/2024     |
| 09-379004   | Manzanar Pavement Repair      | Y           | \$47,202,000     | 08/15/2024     |
| 09-379104   | Fish Springs Pavement         | Y           | \$28,596,000     | 09/02/2024     |
| 09-366804   | Meadow Farms ADA Improvements | N           | \$9,901,000      | 09/16/2024     |

### CALMENTOR

- The District 9 Consultant Services Unit actively promotes the Calmentor Program working alongside neighboring districts where D9 Primes are located.
- Find more information about A&E contracts here: [A&E Contract Information | Caltrans](#)

### OUTREACH

- **Ongoing** – D9 Small Business Newsletter and Project Announcement outreach.
- **Ongoing** – 1:1 outreach with small businesses to discuss certification and contract and procurement opportunities.
- **Ongoing** – The District 9 Small Business website, [District 9 Small Business | Caltrans](#) is regularly updated with information about current outreach events and promoting the Caltrans Office of Civil Rights [events calendar](#).
- **Outreach** – Connected with Granite Aggregate (a potential new Tribal business).
- **Outreach** – Connected with Main Street Materials, an already contracted small business regarding D9 projects.

Visit District 9's Small Business website at: <https://dot.ca.gov/caltrans-near-me/district-9/district-9-programs/district-9-small-business>

Small Business Liaison: Carma Roper, [carma.ropер@dot.ca.gov](mailto:carma.ropер@dot.ca.gov), 760-881-7730

# DISTRICT 10 SMALL BUSINESS UPDATE

Grace Magsayo, Acting District Director, (209) 942-6192

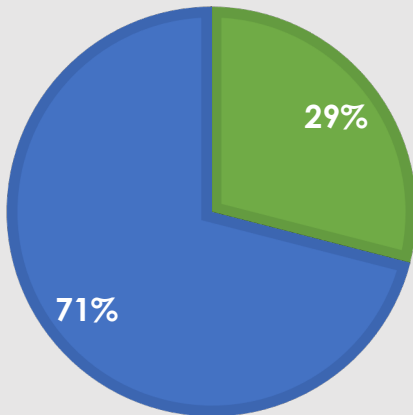


July 2024

District 10 DBE, SB, and DVBE Participation at a glance:

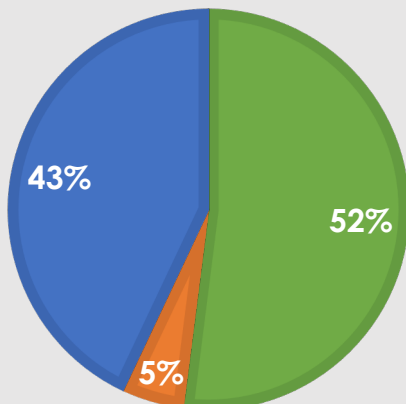
## FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$149,780,759

■ DBE 29% ■ Non-DBE 71%



## STATE CONTRACTS AND PROCUREMENT TOTAL \$55,329,676

■ SB 52%  
■ DVBE 5%  
■ Non-SB/DVBE 43%



## ONGOING CONSTRUCTION CONTRACTS

District 10 has **50** ongoing construction contracts, valued at **\$502,258,782** as of July 1, 2024.

## FEDERALLY-FUNDED CONTRACTS:

### **MAJOR CONSTRUCTION**

District 10 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2023 to May 31, 2024:

Awarded contracts: **7**, totaling **\$149,780,759**

Total DBE commitment: \$42,822,097 (**29%**)

### **ARCHITECTURAL AND ENGINEERING (A&E)**

Districts 5, 6, and 10 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2023 to Current:

Awarded contracts: **4**, totaling **\$90,471,301**

Total DBE commitment: \$25,569,548 (**31%**)

## STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 3<sup>rd</sup> Quarter State fiscal year have reached a total of **\$55,329,676**.

**Small Business (SB)** participation **52%**

**Disabled Veteran Business Enterprise (DVBE)** participation **5%**

**Contracts** — total awarded: **\$48,832,114**

SB participation: \$25,891,383 (**53%**)

DVBE participation: \$1,594,684 (**3%**)

**Procurement** — total awarded: **\$6,497,562**

SB participation: \$2,778,903 (**43%**)

DVBE participation: \$944,121 (**15%**)

## LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

## District 10 Small Business Update, July 2024

### LOOK AHEAD CONSTRUCTION PROJECTS (As of 07/02/2024)

| Contract Number | Description                                      | SB 1? (Y/N) | Capital Estimate | Advertise Date |
|-----------------|--|-------------|------------------|----------------|
| 10-1P560        | BEAUTIFICATION CLEAN CALIFORNIA PROJECT (SJ 004) | N           | \$5,000,000      | 07/15/2024     |
| 10-1K840        | INTERSECTION CONTROL IMPROVEMENT (STA 108)       | N           | \$3,216,000      | 07/28/2024     |
| 10-1H560        | MAINTENANCE FACILITIES (ALP 088)                 | N           | \$2,114,000      | 09/02/2024     |
| 10-0K130        | ROADWAY REHABILITATION (AMA 088)                 | N           | \$4,500,000      | 09/16/2024     |

### CALMENTOR (Small Business A&E mentoring program District 5, 6, and 10)

- The next Central Region Calmentor General Meeting will be held in person on November 6, 2024 from 2:00 pm to 4:00 pm.
  - The main meeting location will be the D10 Caltrans Stockton Office at 1976 E. Dr. Martin Luther King Jr. Boulevard, Stockton, CA 95205.
  - However, you may also attend a simulcast of the meeting in the D6 Caltrans Fresno Office (2015 E Shields Ave #100, Fresno, CA 93726) **or** the D5 Caltrans San Luis Obispo Office (50 Higuera Street, San Luis Obispo, CA 93401).
  - Register by emailing [CR.Calmentor.Program@dot.ca.gov](mailto:CR.Calmentor.Program@dot.ca.gov). Be sure to include the name(s), firm name, phone number(s), and email(s) of all attendees.
- Now accepting new mentors and mentees! Please reach out to Traci Adams at [Traci.Adams@dot.ca.gov](mailto:Traci.Adams@dot.ca.gov) to join the program.

### OUTREACH

- **June 11, 2024 Quarterly Contractors Outreach** - D10 Small Business Staff and Project Managers presented several upcoming projects to contractors. A representative from Construction was also present and gave contractors insight into working on upcoming projects and more. In addition, we had Kameron Fernandez from Kiewit Construction to present the Stockton Channel Viaduct project.
- **June 20, 2024 Bonding with Heis Surety** - This training was held virtually along with all of Central Region DSBL's. We partnered with Tracey Lawrence from Heis Surety to present this training to for sub-contractors on the necessities of bonding and submitting bids for contracting.
- **July 10, 2024 Paving Your Road to Success** - "Understanding Small Business Program Codes" Partnering with District 5 we are using the Paving the Road to Success series of 12 presentations for Training. Which includes UNSPSC codes, keywords, updating codes, and historical data.
- **July 23, 2024 Doing Business with the State and Caltrans with DGS** - This will be a virtual training on how the state buys and how you can sell to the State of California and Caltrans through CaleProcure.
- **July 25, 2024 Funding and Access to Capital with Cal OSBA** - This will be hosted by D10 with Go-Biz to present on different funding programs and the available grants to small businesses in the state.
- **August 8, 2024 Tip of the Week Basics** - This will be a basic walkthrough of our D10 Tip of the Week "how to" for those who may have never used our Contractors Corner and CaleProcure along with other links and how to's.

Visit District 10's website at:

<https://dot.ca.gov/caltrans-near-me/district-10/district-10-programs/small-business>

Small Business Liaison: Traci Adams, [Traci.Adams@dot.ca.gov](mailto:Traci.Adams@dot.ca.gov), (209) 986-3499

# DISTRICT 11 SMALL BUSINESS UPDATE

Everett Townsend, Acting District Director, (619) 688-6668

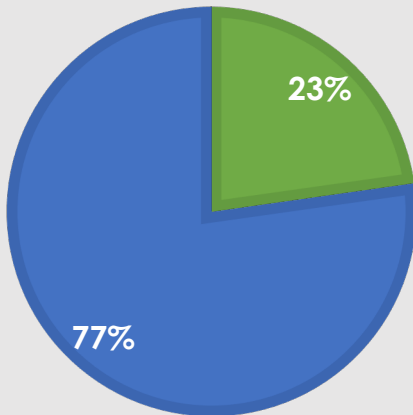


July 2024

District 11 DBE, SB, and DVBE Participation at a glance:

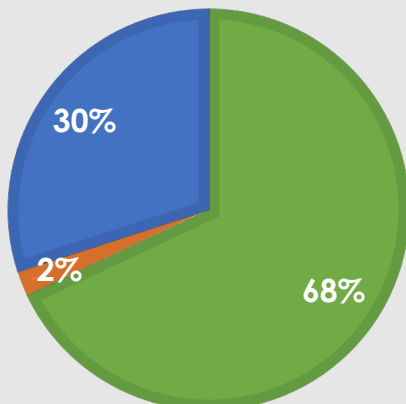
## FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$118,630,908

■ DBE 23% ■ Non-DBE 77%



## STATE CONTRACTS AND PROCUREMENT TOTAL \$117,516,112

■ SB 68%  
■ DVBE 2%  
■ Non-SB/DVBE 30%



## ONGOING CONSTRUCTION CONTRACTS

District 11 has **58** ongoing construction contracts, valued at **\$814,976,691** as of July 1, 2024.

## FEDERALLY-FUNDED CONTRACTS:

### **MAJOR CONSTRUCTION**

District 11 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2023 to May 31, 2024:

Awarded contracts: **4**, totaling **\$118,630,908**

Total DBE commitment: \$26,804,568 (**23%**)

### **ARCHITECTURAL AND ENGINEERING (A&E)**

District 11 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2023 to Current:

Awarded contracts: **2**, totaling **\$32,604,155**

Total DBE commitment: \$6,832,831 (**21%**)

## STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 3<sup>rd</sup> Quarter State fiscal year have reached a total of **\$117,516,112**.

**Small Business (SB)** participation **68%**

**Disabled Veteran Business Enterprise (DVBE)** participation **2%**

**Contracts** — total awarded: **\$111,957,310**

SB participation: \$76,634,361 (**68%**)

DVBE participation: \$1,896,706 (**2%**)

**Procurement** — total awarded: **\$5,558,802**

SB participation: \$2,845,542 (**51%**)

DVBE participation: \$791,775 (**14%**)

## LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

## District 11 Small Business Update, July 2024

| LOOK AHEAD CONSTRUCTION PROJECTS (As of 07/08/2024) |   |             |                  |                |
|---|---|-------------|------------------|----------------|
| Contract Number                                     | Description   | SB 1? (Y/N) | Capital Estimate | Advertise Date |
| 11-43090  | Bridge Preservation – 43090K<br>Co-Rte PM: SD-805-2.9/13.6<br>Goal TBD  | Y           | \$8,937,000      | 09/09/2024     |
| 11-43127  | Asset Management Project<br>Co-Rte PM: SD-005-R0.3/R36<br>This project is located on I-5 Asset MGMT Split.<br>DBE Goal: 22%   | Y           | \$80,379,000     | 09/12/2024     |
| 11-43019  | Drainage system restoration, lighting rehabilitation, sign panel replacement, TMS, ADA infrastructure, storm water mitigation<br>Co-Rte PM: SD-015-0.4/10.2<br>This project is located on I-15 S – Culvert/Tunnel Lighting/ADA.<br>Goal TBD | Y           | \$23,819,000     | 09/13/2024     |
| 11-43036  | Repair & replace culverts, sign panel replacement, enhance crosswalks, bike/ped & transit stop improvements<br>Co-Rte PM: SD-079-20.2/53<br>This project is located on SR-79 North – Culvert Asset Management.<br>Goal TBD                  | Y           | \$5,703,000      | 09/20/2024     |

### CALMENTOR (Small Business A&E mentoring program, District 11)

- The steering committee met on **June 25<sup>th</sup>, 2024**. The next Calmentor steering committee is scheduled for July 16<sup>th</sup>, 2024. The mid cycle mixer will be happening on September 10<sup>th</sup> at Bali Hai Restaurant (San Diego, California).

### OUTREACH

- June 20<sup>th</sup>, 2024** - The Small Business team attended and exhibited at the Small Business Development Center's Small Business Expo at the Handlery Hotel.
- June 24<sup>th</sup>, 2024** - The Small Business team facilitated the Meet the Prime event for the upcoming I-5 SHOPP Management project in conjunction with Kiewit.
- June 28<sup>th</sup>, 2024** - The Small Business team paneled and moderated at the Black Entrepreneurs Leaders and Learners Business and Government Contracting Summit at UCSD Park and Market.
- July 17<sup>th</sup>, 2024** - The Small Business team will exhibit at the Clark Construction Small and Diverse Business Expo at the Doubletree by Hilton in Mission Valley.
- July 17<sup>th</sup>, 2024** - The Small Business team will exhibit at the San Diego Unified School District's Construction Expo at University City High School.
- July 30<sup>th</sup>, 2024** - The Small Business team will host the 2024 Prepare for the Fair event via Webex.
- August 14<sup>th</sup>, 2024** -The Small Business team will host the 20th Annual Procurement and Resource Fair in our District Office Courtyard. Caltrans Chief Deputy Director, Michael Keever will be providing remarks at this event.
- August 29<sup>th</sup>, 2024** – The Small Business team will virtually host How to do Business with Caltrans District 11.

Visit District 11's Small Business website at: <https://dot.ca.gov/caltrans-near-me/district-11/popular-links/small-business-program>

Small Business Liaisons: Michaela Howard & Rebecca Villarino, [D11.smallbusiness@dot.ca.gov](mailto:D11.smallbusiness@dot.ca.gov)

# DISTRICT 12 SMALL BUSINESS UPDATE

Lan Zhou, District Director, (657) 328-6293

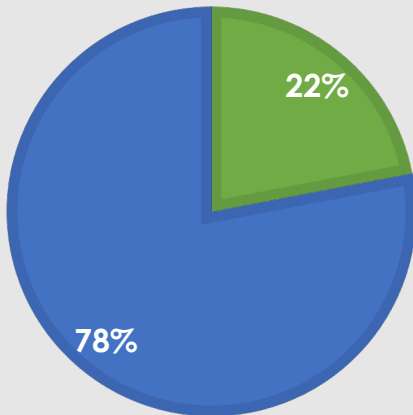


July 2024

District 12 DBE, SB, and DVBE Participation at a glance:

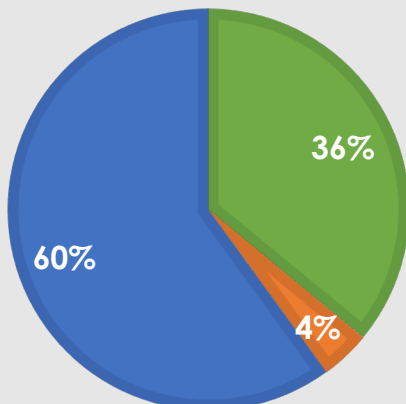
**FEDERAL MAJOR CONSTRUCTION CONTRACTS**  
**TOTAL \$45,071,686**

■ DBE 22% ■ Non-DBE 78%



**STATE CONTRACTS AND PROCUREMENT**  
**TOTAL \$44,311,221**

■ SB 36%  
■ DVBE 4%  
■ Non-SB/DVBE 60%



## ONGOING CONSTRUCTION CONTRACTS

District 12 has **56** ongoing construction contracts, valued at **\$1,265,482,905** as of July 1, 2024.

## FEDERALLY-FUNDED CONTRACTS:

### **MAJOR CONSTRUCTION**

District 12 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2023 to May 30, 2024:

Awarded contracts: **5**, totaling **\$45,071,686**

Total DBE commitment: \$9,699,446 (**22%**)

### **ARCHITECTURAL AND ENGINEERING (A&E)**

District 12 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2023 to Current:

Awarded contracts: **0**, totaling **\$0**

Total DBE commitment: \$0 (**0%**)

## STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 3<sup>rd</sup> Quarter State fiscal year have reached a total of **\$44,311,221**.

**Small Business (SB)** participation **36%**

**Disabled Veteran Business Enterprise (DVBE)** participation **4%**

**Contracts** — total awarded: **\$42,310,465**

SB participation: \$15,147,040 (**36%**)

DVBE participation: \$1,463,610 (**4%**)

**Procurement** — total awarded: **\$2,000,756**

SB participation: \$956,250 (**48%**)

DVBE participation: \$250,471 (**13%**)

## LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>



## District 12 Small Business Update, July 2024

### LOOK AHEAD CONSTRUCTION PROJECTS (As of 07/03/2024)

| Contract Number | Description  | SB 1? (Y/N) | Capital Estimate | Advertise Date |
|-----------------|--|-------------|------------------|----------------|
| 12-0U940        | Replace existing lighting with LED and install wall-mounted fixtures on bridge columns   | N           | \$345,000        | 08/13/2024     |
| 12-0K024        | Landscape project from SR-73 to El Toro Rd.  | N           | \$7,100,000      | 12/18/2024     |
| 12-0K970        | Provide a direct connector between SR-24 and SR-91   | N           | \$273,000,000    | 05/01/2025     |
| 12-0S380        | Rehab pavement, restore drainage system, upgrade lighting, improve roadside access, replace overhead sign panels, improve complete street elements & install monitoring stations | N           | \$44,500,000     | 07/31/2025     |

#### **CALMENTOR** (Small Business A&E mentoring program District 7, 8 and 12)

- The Southern California Calmentor Alliance (Districts 7, 8, and 12) will be holding the 2024 Fall Calmentor event in District 12 on **November 1<sup>st</sup>**.

#### **OUTREACH**

- **District 12 hosted exhibitor's tables at the following events:**
  - **June 13, 2024** - American Indian Chamber of Commerce Mid-Year Summit
  - **June 20, 2024** - Small Business Expo
  - **June 25, 2024** - Small Business Diversity Network RECON Conference
- **July 11, 2024 – Mandatory Pre-Bid Meeting 12-OK91U**
  - This mandatory pre-bid meeting is an opportunity to learn more about the project & network with Prime contractors, Small Businesses, Disabled Veteran Business Enterprises, & Disadvantaged Business Enterprises to partner on this and future projects. Please email [D12SmallBusiness@dot.ca.gov](mailto:D12SmallBusiness@dot.ca.gov) to register.
- **July 31, 2024 – Construction Mentor Protégé Program (CMPP)**
  - D7 and D12 CMPP graduation, Los Angeles, CA
  - Information about the CMPP can be found at: <https://dot.ca.gov/programs/construction/construction-mentor-protege-program>
- **Procurement & Resource Fair** - D12, D7, and D8 continue working on finding a new date to host this event.
- **District 12 Small Business Newsletter** - Sign up to receive the monthly District 12 Small Business email newsletter in your inbox. [Subscribe Now](#).

Visit District 12's Small Business website at: <https://dot.ca.gov/caltrans-near-me/district-12/district-12-programs/district-12-small-business>

Small Business Liaison: Lori Karaguezian, [D12smallbusiness@dot.ca.gov](mailto:D12smallbusiness@dot.ca.gov), (657) 243-2043