

DISTRICT 1 SMALL BUSINESS UPDATE

Matthew Brady, District Director, (707) 445-6600

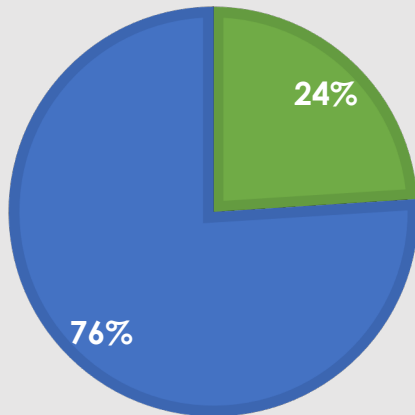


November 2024

District 1 DBE, SB, and DVBE Participation at a glance:

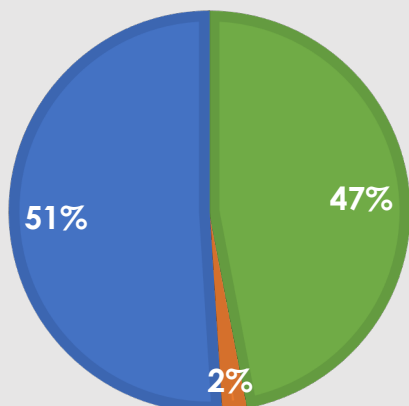
FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$143,885,526

■ DBE 24% ■ Non-DBE 76%



STATE CONTRACTS AND PROCUREMENT TOTAL \$127,505,587

■ SB 47%
■ DVBE 2%
■ Non-SB/DVBE 51%



ONGOING CONSTRUCTION CONTRACTS

District 1 has **82** ongoing construction contracts, valued at **\$866,747,500** as of November 1, 2024.

FEDERALLY-FUNDED CONTRACTS:

MAJOR CONSTRUCTION

District 1 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2023 to September 30, 2024:

Awarded contracts: **9**, totaling **\$143,885,526**

Total DBE commitment: \$34,391,925 (**24%**)

ARCHITECTURAL AND ENGINEERING (A&E)

District 1, 2, and 3 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2023 to September 30, 2024:

Awarded contracts: **5**, totaling **\$27,501,659**

Total DBE commitment: \$5,675,362 (**21%**)

STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 4th Quarter State fiscal year have reached a total of **\$127,505,587**.

Small Business (SB) participation **47%**

Disabled Veteran Business Enterprise (DVBE) participation **2%**

Contracts — total awarded: **\$122,252,922**

SB participation: \$57,586,865 (**47%**)

DVBE participation: \$2,419,129 (**2%**)

Procurement — total awarded: **\$5,252,665**

SB participation: \$1,798,008 (**34%**)

DVBE participation: \$130,418 (**3%**)

LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

District 1 Small Business Update, November 2024

LOOK AHEAD CONSTRUCTION PROJECTS (As of 11/04/2024)

Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
01-0K720	Mendocino 1 Dunn Creek Drainage and Fish Passage Work	N	\$1,014,000	12/15/2024
01-0K890	Mendocino 101 Oilwell Hill Safety Improvements Work	N	\$12,282,000	01/20/2025
01-0J360	Humboldt 101 Savage Creek Water System Intake Improvement	N	\$900,000	02/01/2025
01-0J210	Del Norte 101 Klamath Pavement Rehabilitation and Cold Plane	Y	\$26,805,000	02/25/2025

CALMENTOR

- The next Calmentor Steering Committee Meeting is scheduled for **November 19, 2024** via WebEx
- North Region Calmentor representatives will be exhibiting the Caltrans North Region Procurement Fair scheduled **November 20, 2024** in West Sacramento at the DGS Ziggurat.

OUTREACH (Small Business A&E mentoring program Districts 1, 2 & 3)

- **November 20, 2024** – North Region Procurement Fair
 - This in-person networking event will once again connect our region's Small Business community directly with Caltrans purchasers from all 3 districts that make up the North Region from a variety of divisions to learn about our department's diverse procurement needs.
 - For the first time since 2019 this fair will return to the DGS Ziggurat in West Sacramento, and for the first time ever our department has partnered with the California Department of General Services for this year's fair, allowing attendees to meet with DGS procurement officers and decision-makers from various divisions and functionary offices.
 - Small Business attendees will also be able to network with participating Small Business Advocates from other state and local agencies who have similar procurement needs, as well as Prime Contractor representatives, Small Business Supportive Services organizations, and mentorship programs to help businesses grow.
 - Attendees will enjoy a 90-day purchasing preference after the Fair, receiving solicitations for goods & services quotes from North Region buyers prior to procurement opportunities going out to a general solicitation.

Visit District 1's Small Business website at: <http://www.dot.ca.gov/caltrans-near-me/district-1/d1-popular-links/d1-small-business>

Small Business Liaison: Aaron Morgan, aaron.morgan@dot.ca.gov, (707) 296-4063

DISTRICT 2 SMALL BUSINESS UPDATE

Dave Moore, District Director, (530) 225-3461

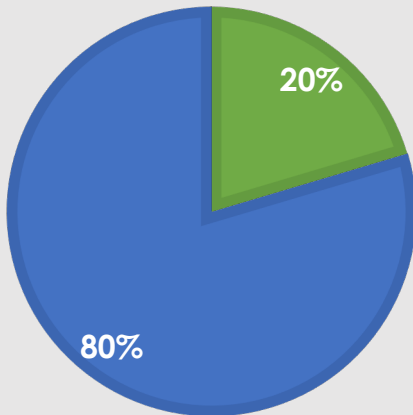


November 2024

District 2 DBE, SB, and DVBE Participation at a glance:

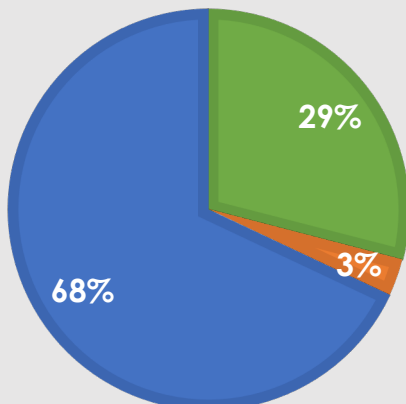
FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$164,586,245

■ DBE 20% ■ Non-DBE 80%



STATE CONTRACTS AND PROCUREMENT TOTAL \$121,826,786

■ SB 29%
■ DVBE 3%
■ Non-SB/DVBE 68%



ONGOING CONSTRUCTION CONTRACTS

District 2 has **41** ongoing construction contracts, valued at **\$613,040,202** as of November 1, 2024.

FEDERALLY-FUNDED CONTRACTS:

MAJOR CONSTRUCTION

District 2 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2023 to September 30, 2024:

Awarded contracts: **10**, totaling **\$164,586,245**

Total DBE commitment: \$33,563,075 (**20%**)

ARCHITECTURAL AND ENGINEERING (A&E)

District 1, 2, and 3 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2023 to September 30, 2024:

Awarded contracts: **5**, totaling **\$27,501,659**

Total DBE commitment: \$5,675,362 (**21%**)

STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 4th Quarter State fiscal year have reached a total of **\$121,826,786**.

Small Business (SB) participation **29%**

Disabled Veteran Business Enterprise (DVBE) participation **3%**

Contracts — total awarded: **\$113,672,282**

SB participation: \$31,421,108 (**28%**)

DVBE participation: \$3,675,606 (**3%**)

Procurement — total awarded: **\$8,154,503**

SB participation: \$3,607,235 (**44%**)

DVBE participation: \$356,308 (**4%**)

LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

District 2 Small Business Update, November 2024

LOOK AHEAD CONSTRUCTION PROJECTS (As of 11/06/2024)

Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
02-0H920U	Incorporate truck lane from Hartnell Ave. overcrossing to North of Union School Rd. overcrossing AND Pavement Rehab from North Cypress to North of Oasis Rd. overcrossing	N	\$94,755,000	03/31/2025
02-3H770	Pavement Rehab from Butte County Line to Los Molino Creek Bridge	Y	\$38,527,000	04/21/2025
02-1J290	Install Rock Fence in Shasta County near Fall River Mills	N	\$9,757,000	04/14/2025

CALMENTOR (Small Business A&E mentoring program Districts 1, 2 & 3)

- The next Calmentor Steering Committee Meeting is scheduled for **November 19, 2024** via WebEx
- North Region Calmentor representatives will be exhibiting the Caltrans North Region Procurement Fair scheduled **November 20, 2024** in West Sacramento at the DGS Ziggurat.

OUTREACH

- **October 16 & 17, 2024 – North Region's "Prepare for the Fair" Mini-Series**
 - The North Region Small Business Team held a 2-part virtual outreach series to provide information about the changes associated with the transition from a virtual platform to an in-person event, as well as how businesses can maximize their networking experience when meeting with Caltrans and other state and local exhibitors.
 - Agenda topics covered in the Series' sessions included:
 - Best Practices for Doing Business with the State & Caltrans
 - Capability Statement & Business Pitch Development
 - Insight from Caltrans Buyers on Best Practices for Selling to the North Region
- **November 20, 2024 – North Region Procurement Fair**
 - Looking to connect our Small Business community directly with a variety of Caltrans procurement staff from all 3 districts that make up the North Region at our in-person event held at the Ziggurat in West Sacramento.
 - Attendees will enjoy a 90-day post event purchasing preference. Receiving solicitations for goods & services quotes prior to procurement opportunities going out to a general solicitation.
 - Small Business Advocates from other state and local agencies will be joining us for a networking session to also share with the Small Business attendees their diverse procurement needs and/or services they can offer attendees.
 - Registration: <https://tinyurl.com/2024NRPF>

Visit District 2's Small Business website at: <https://dot.ca.gov/caltrans-near-me/district-2/d2-programs/d2-small-business>

Small Business Liaison: Amanda Andersen, d2smallbusiness@dot.ca.gov – (530) 338-4411

DISTRICT 3 SMALL BUSINESS UPDATE

Sergio Aceves, District Director, (916) 837-5636

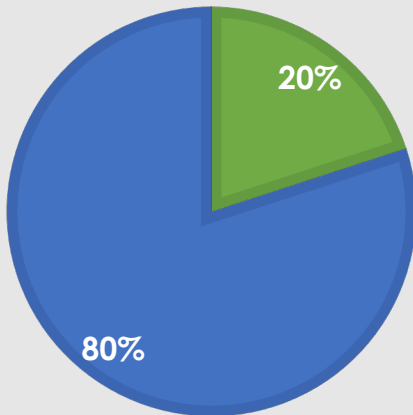


November 2024

District 3 DBE, SB, and DVBE Participation at a glance:

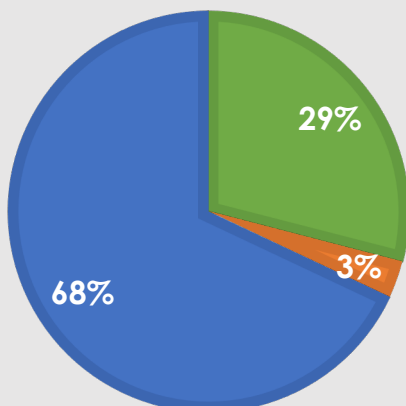
FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$517,085,142

■ DBE 20% ■ Non-DBE 80%



STATE CONTRACTS AND PROCUREMENT TOTAL \$273,725,859

■ SB 29%
■ DVBE 3%
■ Non-SB/DVBE 68%



ONGOING CONSTRUCTION CONTRACTS

District 3 has **82** ongoing construction contracts, valued at **\$1,832,507,689** as of November 1, 2024.

FEDERALLY-FUNDED CONTRACTS:

MAJOR CONSTRUCTION

District 3 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2023 to September 30, 2024:

Awarded contracts: **11**, totaling **\$517,085,142**

Total DBE commitment: \$104,954,611 (**20%**)

ARCHITECTURAL AND ENGINEERING (A&E)

District 1, 2, and 3 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2023 to September 30, 2024:

Awarded contracts: **5**, totaling **\$27,501,659**

Total DBE commitment: \$5,675,362 (**21%**)

STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 4th Quarter State fiscal year have reached a total of **\$273,725,859**.

Small Business (SB) participation **29%**

Disabled Veteran Business Enterprise (DVBE) participation **3%**

Contracts — total awarded: **\$257,272,267**

SB participation: \$75,129,717 (**30%**)

DVBE participation: \$6,362,560 (**3%**)

Procurement — total awarded: **\$16,453,592**

SB participation: \$5,480,874 (**33%**)

DVBE participation: \$733,024 (**5%**)

LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

District 3 Small Business Update, November 2024

LOOK AHEAD CONSTRUCTION PROJECTS (As of 11/04/2024)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
03-3J910	Various Counties - Routes 20, 80, 99, and 113. Install signs, green pavement markings, and crosswalks to improve bicyclist and pedestrian safety.	N	\$980,000	12/09/2024
03-0J440	Butte 162 - Rehabilitate pavement and drainage systems, upgrade facilities to Americans with Disabilities Act (ADA) standards, upgrade signs and guardrail, and modify or replace signals and lighting.	Y	\$23,103,000	02/17/2025
03-2J070	Butte 99 - Raise the roadway grade, install cross-road culverts, and re-grade roadside ditches to prevent roadway flooding.	N	\$3,925,000	02/24/2025
03-0J560	Various Counties - Route 80 - Rehabilitate drainage systems and upgrade Transportation Management System (TMS) elements.	Y	\$12,944,000	03/03/2025

CALMENTOR (Small Business A&E mentoring program (Districts 1, 2 and 3))

- The next Calmentor Steering Committee Meeting is scheduled for **November 19, 2024** via Webex.
- North Region Calmentor representatives will be exhibiting the Caltrans North Region Procurement Fair scheduled **November 20, 2024** in West Sacramento at the DGS Ziggurat.

OUTREACH

- **October 23, 2024 – Virtual Outreach Event for District 03 Roadway Construction Services**
 - Contract for Architectural and Engineering (“A&E”) professional and technical services required for Roadway Construction Services, on an “as-needed” basis to support Caltrans, Division of Construction, District 3, in the construction of proposed Caltrans transportation facilities. Estimated contract amount is \$30 million with a DBE Requirement of 17% for a term of 3 years.
- **October 24, 2024 – Annual SacPAC Connecting Point** [Watch Video https://vimeo.com/1024458179](https://vimeo.com/1024458179)
- **October 29, 2024 – Virtual Outreach Event for Traffic Operations and Traffic Management**
 - Professional and technical services required for Traffic Operations and Traffic Management Planning Services, on an “as needed” basis to support Caltrans, North Region Construction, District 3. Estimated contract amount is \$5 million with a DBE goal of 22% for a term of 3 years.
- **November 20, 2024 – Northern California Procurement Fair**, presented by Caltrans & DGS
 - This in-person event held at the DGS Ziggurat in West Sacramento will connect our region's Small Business community directly with Caltrans purchasers from all three districts that make up the North Region from a variety of divisions with diverse procurement needs. Small Business attendees will be able to network with participating Small Business Advocates from other state and local agencies who have similar procurement needs, as well as Small Business Assistance Organizations. Attendees will enjoy a 90-day purchasing preference after the Fair, receiving solicitations for goods & services quotes in the North Region prior to those procurement opportunities going out to a general solicitation. **Register at:** <https://tinyurl.com/2024NRPF>

Visit District 3's Small Business website at: <https://dot.ca.gov/caltrans-near-me/district-3/d3-popular-links/d3-small-business>

Small Business Liaisons: Justine Chayan (530) 708-5226 & William Hovey II (Bill) (530) 720-1687
D3.small.business@dot.ca.gov

DISTRICT 4 SMALL BUSINESS UPDATE

Dina El-Tawansy, District Director, (510) 286-4444

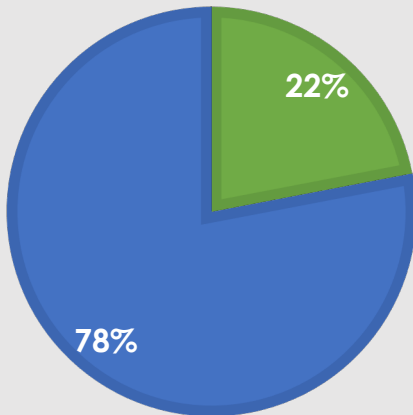


November 2024

District 4 DBE, SB, and DVBE Participation at a glance:

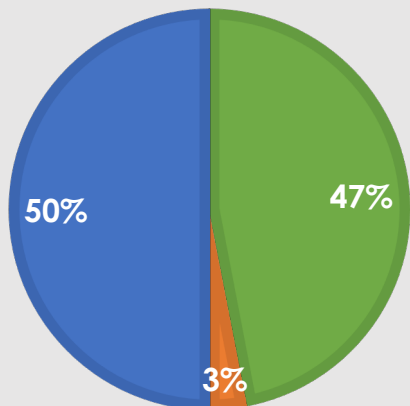
FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$292,591,010

■ DBE 22% ■ Non-DBE 78%



STATE CONTRACTS AND PROCUREMENT TOTAL \$365,139,712

■ SB 47%
■ DVBE 3%
■ Non-SB/DVBE 50%



ONGOING CONSTRUCTION CONTRACTS

District 4 has **192** ongoing construction contracts, valued at **\$2,372,486,440** as of November 1, 2024.

FEDERALLY-FUNDED CONTRACTS:

MAJOR CONSTRUCTION

District 4 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2023 to September 31, 2024:

Awarded contracts: **27**, totaling **\$292,591,010**

Total DBE commitment: \$64,370,022 (**22%**)

ARCHITECTURAL AND ENGINEERING (A&E)

District 4 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2023 to September 30, 2024:

Awarded contracts: 12, totaling **\$179,500,000**

Total DBE commitment: \$50,260,000 (**28%**)

STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 4th Quarter State fiscal year have reached a total of **\$365,139,712**.

Small Business (SB) participation **47%**

Disabled Veteran Business Enterprise (DVBE) participation **3%**

Contracts — total awarded: **\$348,364,233**

SB participation: \$167,214,832 (**48%**)

DVBE participation: \$10,450,927 (**3%**)

Procurement — total awarded: **\$16,775,479**

SB participation: \$3,858,360 (**23%**)

DVBE participation: \$503,264 (**3%**)

LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

District 4 Small Business Update, November 2024

LOOK AHEAD CONSTRUCTION PROJECTS (As of 11/05/2024)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
04-0A53T	W/B CORDELIA TRUCK SCALES RELOCATION PROJECT	Y	\$154,800,000	12/09/2024
04-1K760	DRAINAGE SYSTEM RESTORATION - REHABILITATE CULVERT.	Y	\$750,000	01/15/2015
04-1Q582	REHAB PAVEMENT, UPGRADE SIGNS, GUARDRAIL, & TMS ELEMENTS, REHAB DRAINAGE SYSTEMS, & UPGRADE FACILITIES TO ADA STANDARDS	Y	\$130,931,000	02/17/2025
04/2Q520	PAVEMENT PRESERVATION OF MAINLINE EXISTING ASPHALT CAPM	Y	\$24,059,000	03/03/2025

CALMENTOR (Small Business A&E mentoring program District 4)

Next Calmentor Quarterly Meeting is scheduled for **January 23, 2025** in Oakland. For updates check Caltrans D4 Calmentor website by visiting: <https://dot.ca.gov/caltrans-near-me/district-4/d4-programs/d4-calmentor>

OUTREACH

- **September 23, 2024** – District 4 Small Business Contractors Quarterly Outreach Meeting
- **October 4, 2024** - WRMSDC Empowerment Meet & Greet
- **October 17, 2024** - Virtual Mandatory Pre-Bid Meeting 04-2K7404
- **October 29, 2024** - Virtual Mandatory Pre-Bid Meeting 04-0K8004
- **November 7, 2024** - DGS Disparity Study Public Meeting
- **November 8, 2024** – BOC Meet the Primes
- **December 6, 2024** – District 4 Small Business Resource & Tools Quarterly Outreach Meeting
- **February 20, 2025** – Caltrans DBE Summit
- **March 26, 2025** – BOC Meet the Buyers

Visit District 4's Small Business website at: <https://dot.ca.gov/caltrans-near-me/district-4/d4-popular-links/d4-small-business-program>

Small Business Liaison Branch Manager: Ayanna Nobles, ayanna.nobles@dot.ca.gov, 510-908-8681