

DISTRICT 9 SMALL BUSINESS UPDATE

Ryan Dermody, District Director, (760) 872-0601

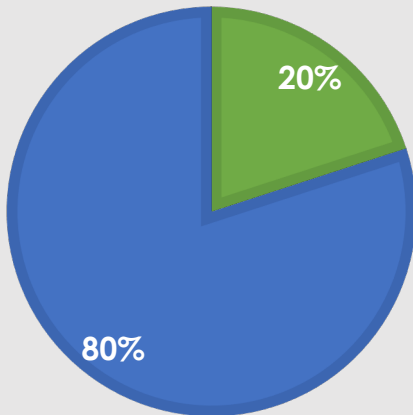


November 2024

District 9 DBE, SB, and DVBE Participation at a glance:

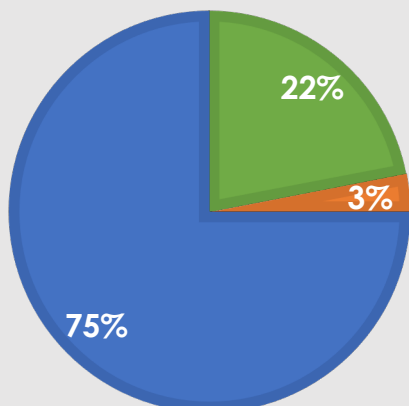
FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$29,888,142

■ DBE 20% ■ Non-DBE 80%



STATE CONTRACTS AND PROCUREMENT TOTAL \$67,274,266

■ SB 22%
■ DVBE 3%
■ Non-SB/DVBE 75%



ONGOING CONSTRUCTION CONTRACTS

District 9 has **14** ongoing construction contracts, valued at **\$237,729,360** as of November 1, 2024

FEDERALLY-FUNDED CONTRACTS:

MAJOR CONSTRUCTION

District 9 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2023 to September 30, 2024:

Awarded contracts: **3**, totaling **\$29,888,142**

Total DBE commitment: \$5,872,301 (**20%**)

ARCHITECTURAL AND ENGINEERING (A&E)

District 9 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2023 to September 30, 2024:

Awarded contracts: **3**, totaling **\$31,614,329**

Total DBE commitment: \$6,713,539 (**21%**)

STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 4th Quarter State fiscal year have reached a total of **\$67,274,266**.

Small Business (SB) participation **22%**

Disabled Veteran Business Enterprise (DVBE) participation **3%**

Contracts — total awarded: **\$64,740,622**

SB participation: \$13,923,818 (**22%**)

DVBE participation: \$2,222,237 (**3%**)

Procurement — total awarded: **\$2,533,644**

SB participation: \$1,052,126 (**42%**)

DVBE participation: \$70,529 (**3%**)

LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

LOOK AHEAD CONSTRUCTION PROJECTS (As of 11/05/2024)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
09-366804	Meadow Farms ADA	N	\$15,315,000	10/14/2024
09-379104	Fish Springs Pavement	Y	\$38,500,000	10/14/2024
09-379004	Manzanar Pavement Repair	Y	\$47,202,000	12/23/2024
09-382204	Schober Lane TWLTL	N	\$1,200,000	02/01/2025

CALMENTOR

- The District 9 Consultant Services Unit actively promotes the Calmentor Program working alongside neighboring districts where D9 Primes are located.
- Find more information about A&E contracts at <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

OUTREACH

- **October 14** – District 9 sent a flyer to its small business contacts announcing the advertisement date of the Meadow Farms ADA and Fish Springs Pavement projects. Bids open on both projects the first week of December.
- **November 5** – District 9 sent certification information to a Sacramento-based construction services business that works in Inyo & Mono counties.
- **Ongoing** – 1:1 outreach with small businesses to discuss certification and contract and procurement opportunities.
- **Ongoing** – The District 9 Small Business website, available at <https://dot.ca.gov/caltrans-near-me/district-9/district-9-programs/district-9-small-business>, is regularly updated with information about current outreach events and promotes the Caltrans Office of Civil Rights events calendar at <https://dot.ca.gov/programs/civil-rights/caltrans-events-calendar>.

Visit District 9's Small Business website at: <https://dot.ca.gov/caltrans-near-me/district-9/district-9-programs/district-9-small-business>

Small Business Liaison: Christopher Andriessen, Christopher.andriessen@dot.ca.gov, 760-937-7217

DISTRICT 10 SMALL BUSINESS UPDATE

Grace Magsayo, District Director, (209) 942-6192

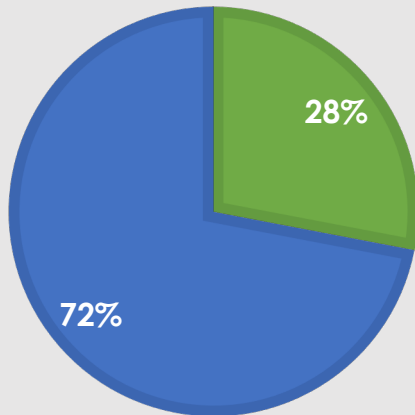


November 2024

District 10 DBE, SB, and DVBE Participation at a glance:

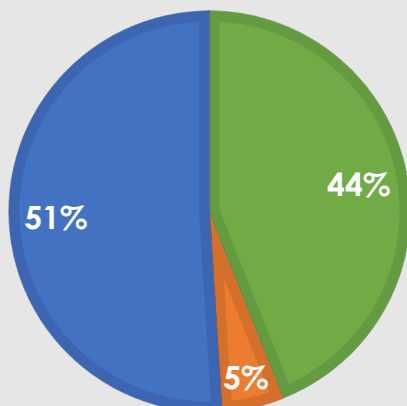
FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$156,978,159

■ DBE 28% ■ Non-DBE 72%



STATE CONTRACTS AND PROCUREMENT TOTAL \$90,926,566

■ SB 44%
■ DVBE 5%
■ Non-SB/DVBE 51%



ONGOING CONSTRUCTION CONTRACTS

District 10 has **46** ongoing construction contracts, valued at **\$410,666,500** as of November 1, 2024.

FEDERALLY FUNDED CONTRACTS:

MAJOR CONSTRUCTION

District 10 federally funded major construction contracts for Federal Fiscal YTD: October 1, 2023, to September 30, 2024:

Awarded contracts: **8**, totaling **\$156,978,159**.

Total DBE commitment: \$44,273,124 (**28%**)

ARCHITECTURAL AND ENGINEERING (A&E)

District 5, 6 and 10 federally funded A&E contracts for Federal Fiscal YTD: October 1, 2023, to September 30, 2024:

Awarded contracts: **10**, totaling **\$128,891,144**.

Total DBE commitment: \$34,548,401 (**26%**)

STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 4th Quarter State fiscal year have reached a total of **\$90,926,566**.

Small Business (SB) participation **44%**

Disabled Veteran Business Enterprise (DVBE) participation **5%**

Contracts — total awarded: **\$83,383,980**

SB participation: \$36,719,263 (**44%**)

DVBE participation: \$3,123,000 (**4%**)

Procurement — total awarded: **\$7,542,585**

SB participation: \$3,257,089 (**43%**)

DVBE participation: \$948,629 (**13%**)

LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

District 10 Small Business Update, November 2024

LOOK AHEAD CONSTRUCTION PROJECTS (As of 11/01/2024)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
10-1K840	Intersection Control Improvement (STA 108)	N	\$3,216,000	11/20/2024
10-1C050	CAPM (SJ 04)	N	\$32,339,000	11/27/2024
10-1M230	Improve two ramp intersection at 1-5 (SJ 5)	N	\$8,842,000	01/07/2025
10-1H560	Maintenance Facilities (Alp 88)	N	\$28,279,000	01/31/2025

CALMENTOR (Small Business A&E mentoring program District 5, 6, and 10)

- The most recent Central Region Calmentor General Meeting was held on **November 6, 2024**.
 - The main meeting location was the D5 District Office at 50 Higuera Street, San Luis Obispo, CA 93401.
 - Attendees could also join a simulcast of the meeting in the D6 Caltrans Fresno Office (2015 E Shields Ave #100, Fresno, CA 93726) **or** the D10 Caltrans Stockton Office (1976 E. Dr. Martin Luther King Jr. Boulevard, Stockton, CA 95205).
 - Held a graduation of JMA Civil.

Now accepting new mentors and mentees! Please reach out to Traci Adams at Traci.adams@dot.ca.gov to join the program.

OUTREACH

- **September 24, 2024, Small Business Procurement Event** - Sponsored by SJPAC. Advocates met with local small businesses to get connected with local and state agencies.
- **October 10, 2024, Atwater Economic Development Summit** - The event consisted of a guest speaker from Best Best & Krieger (BBK) Seth Merewitz, followed by a panel discussion regarding Economic Development and Networking.
- **October 23, 2024, Annual Small Business Diversity and Resource Fair, High Speed Rail Authority** - This event consisted of a panel discussion of accessing capital and finance, DGS and Caltrans Certification workshop, and a student panel discussion. The event was held at UC Merced Campus.
- **October 24, 2024, Clear Path Procurement Session Fall 2024** - Sponsored by the District 10 Office of Small Business and the D10 Equity, Diversity, and Inclusion Task Force, this bi-annual event provides nine certified businesses an opportunity to present their products or services direct to District 10 Divisional Purchasers. (In person.)
- **December 10, 2024, How to do Business with Caltrans** - DGS and Caltrans will present information on certification, Contractors Corner, Cal-e-procure, and Cal-Card U10 procurement process.

Visit District 10's Small Business website at: <https://dot.ca.gov/caltrans-near-me/district-10/district-10-programs/small-business>

Small Business Liaison: Traci Adams, traci.Adams@dot.ca.gov, (209) 986-3499

DISTRICT 11 SMALL BUSINESS UPDATE

Everett Townsend, District Director, (619) 688-6668

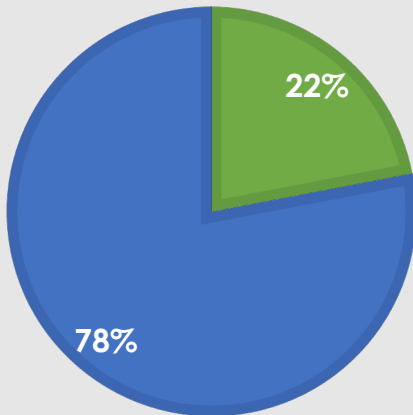


November 2024

District 11 DBE, SB, and DVBE Participation at a glance:

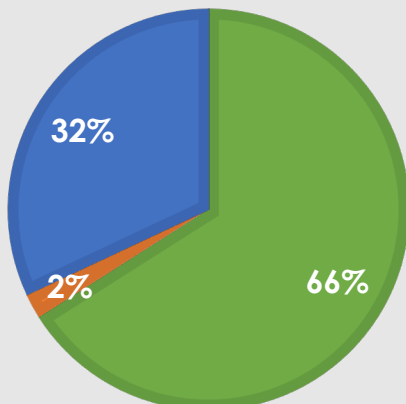
FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$195,495,908

■ DBE 22% ■ Non-DBE 78%



STATE CONTRACTS AND PROCUREMENT TOTAL \$198,595,939

■ SB 66%
■ DVBE 2%
■ Non-SB/DVBE 32%



ONGOING CONSTRUCTION CONTRACTS

District 11 has **56** ongoing construction contracts, valued at **\$961,590,708** as of November 1, 2024.

FEDERALLY-FUNDED CONTRACTS:

MAJOR CONSTRUCTION

District 11 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2023 to September 30, 2024:

Awarded contracts: **5**, totaling **\$195,495,908**

Total DBE commitment: \$43,055,028 (**22%**)

ARCHITECTURAL AND ENGINEERING (A&E)

District 11 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2023 to September 30, 2024:

Awarded contracts: **5**, totaling **\$48,604,155**

Total DBE commitment: \$10,007,831 (**26%**)

STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 4th Quarter State fiscal year have reached a total of **\$198,595,939**.

Small Business (SB) participation **66%**

Disabled Veteran Business Enterprise (DVBE) participation **2%**

Contracts — total awarded: **\$192,750,161**

SB participation: \$128,199,776 (**67%**)

DVBE participation: \$3,947,471 (**2%**)

Procurement — total awarded: **\$5,845,778**

SB participation: \$2,533,116 (**43%**)

DVBE participation: \$821,482 (**14%**)

LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

District 11 Small Business Update, November 2024

LOOK AHEAD CONSTRUCTION PROJECTS (As of 11/04/2024)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
11-430364	Culvert repair, guardrail, flash beacon and sign replacements along SR-78 in San Diego County SB/DBE Goal: TBD	N	\$5,700,00	10/28/24 Bid Opening 12/04/2024
11-430194	Culvert restoration, tunnel carbon monoxide monitoring system, & ADA ramp installments in San Diego County SB/DBE Goal: TBD	N	\$16,800,000	11/04/24 Bid Opening 01/09/2025

CALMENTOR (Small Business A&E mentoring program – District 11)

- The Calmentor Steering Committee's mid-cycle mixer was held on **September 10, 2024** at Bali Hali on Shelter Island. The event was hosted by District 11 Small Business Councilmember Dennis LaSalle, and speakers from Caltrans, SANDAG, and the City of San Diego. If you are a Small Business and would like to participate in the next program's cycle, please reach out to Consultant Services at our email (d11.consultant.services@dot.ca.gov). The next District 11 Steering Committee Meeting

OUTREACH

- On **August 29, 2024**, the Small Business team hosted and presented its second virtual How to Do Business With Caltrans District 11 workshop of the year on Webex.
- On **September 12, 2024**, the Small Business team co-hosted the invitation-only Meet the A&E Subs event at the Caltrans District Office with the Professional Services Committee.
- On **September 25, 2024**, the Small Business team hosted a Certification Day at the Caltrans District Office with the Department of General Services and the Office of Civil Rights.
- On **October 10, 2024**, the Small Business team attended the virtual DBE outreach event – SR-78 SHOPP Asset Management Project hosted by Skanska and Caltrans.
- On **October 10, 2024**, the Small Business team exhibited at the Small Business Development Center and APEX's Small Business Expo at the Handlery Hotel.
- On **November 7, 2024**, the Small Business team exhibited at the Small Business Development Center and APEX's Small Business Expo at the Dr. Martin Luther King Jr. Sports Pavilion in Imperial Valley.
- On **November 14, 2024**, the Small Business team exhibited at the Veterans in Business Conference at Paradise Resort and Spa.
- On **November 20, 2024**, the Small Business Team will host and present its last virtual How to Do Business With Caltrans District 11 workshop of the year on Webex.
- On **November 21, 2024**, the Small Business Team will exhibit at the Small Business Development Center/APEX's event titled, "Connecting with Contract."
- On **December 16, 2024**, the Small Business team will participate in the SANDAG Outreach Event, "SANDAG's Business and Workforce Open House."
- On **April 3, 2025**, the Small Business team will host the Imperial Valley Procurement Fair at the Imperial Valley Fairgrounds.
- On **August 6, 2025**, the Small Business team will host the 21st Annual Procurement and Resource Fair at our District Office.

Visit District 11's Small Business website at: <https://dot.ca.gov/caltrans-near-me/district-11/popular-links/small-business-program>

Small Business Liaisons: Michaela Howard, M'Lynn Martin & Rebecca Villarino,
D11.smallbusiness@dot.ca.gov, 619-688-3151

DISTRICT 12 SMALL BUSINESS UPDATE

Lan Zhou, District Director, (657) 328-6293

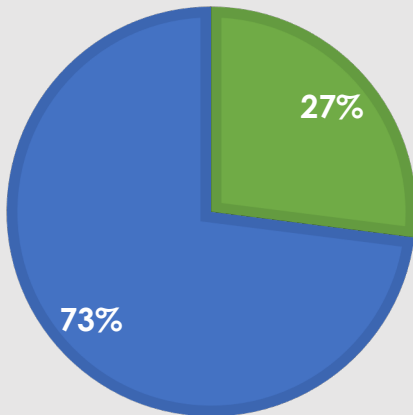


November 2024

District 12 DBE, SB, and DVBE Participation at a glance:

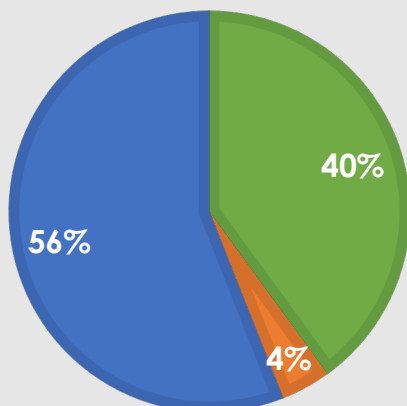
FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$112,331,428

■ DBE 27% ■ Non-DBE 73%



STATE CONTRACTS AND PROCUREMENT TOTAL \$49,518,961

■ SB 40%
■ DVBE 4%
■ Non-SB/DVBE 56%



ONGOING CONSTRUCTION CONTRACTS

District 12 has **52** ongoing construction contracts, valued at **\$1,308,404,402** as of November 1, 2024

FEDERALLY-FUNDED CONTRACTS:

MAJOR CONSTRUCTION

District 12 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2023 to September 30, 2024:

Awarded contracts: **12**, totaling **\$112,331,428**

Total DBE commitment: \$29,937,983 (**27%**)

ARCHITECTURAL AND ENGINEERING (A&E)

District 7, 8 and 12 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2023 to September 30, 2024:

Awarded contracts: **22**, totaling **\$158,647,873**

Total DBE commitment: \$43,176,137 (**30%**)

STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 4th Quarter State fiscal year have reached a total of **\$49,518,961**.

Small Business (SB) participation **40%**

Disabled Veteran Business Enterprise (DVBE) participation **4%**

Contracts — total awarded: **\$46,118,465**

SB participation: \$18,413,363 (**40%**)

DVBE participation: \$1,521,550 (**3%**)

Procurement — total awarded: **\$3,400,496**

SB participation: \$1,349,792 (**40%**)

DVBE participation: \$575,435 (**17%**)

LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

District 12 Small Business Update, November 2024

LOOK AHEAD CONSTRUCTION PROJECTS (As of 11/07/2024)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
12-0T160	Modify traffic signals at intersection	N	\$750,000	10/01/2025
12-0M970	Geometric improvements to increase capacity and reduce congestion	N	\$15,000,000	06/05/2025
12-0S840	Upgrade traffic signal and lighting system, reconstruct curb ramps to ADA standard and, refresh pavement delineation.	N	\$876,000	04/25/2025
12-0R970	Rehab pavement, restore drainage systems, upgrade safety, lighting, access, bridge railing and Overhead sign structure. improve complete street elements, and provide storm water treatment facilities.	Y	\$20,750,000	10/15/2025

CALMENTOR (Small Business A&E mentoring program District 7, 8 and 12)

- The Southern California Calmentor Alliance (Districts 7, 8 and 12) held the 2024 Fall Calmentor event in District 12 on **November 1, 2024**.

OUTREACH

- District 12 participated in the following outreach events:**
 - September 9, 2024** – Orange County Small Business Consortium - Kickoff Meeting
 - September 18, 2024** – CMAA – Diversity, Equity, Inclusion & Belonging Owners Event
 - September 18, 2024** – Diversity Business Network Mixer and Expo
 - September 25, 2024** – Small Business Diversity Network – Purchasing Conference
 - September 26, 2024** – Doing Business with Caltrans & the Benefits of Certification webinar
 - October 8, 2024** – OCTA DBE Summit
 - November 7, 2024** – Construction Network Owner's Outlook Event
 - November 14, 2024** – Diversity Business Network Mixer and Expo
- Procurement & Resource Fair** – D7, D8 and D12 will be hosting this joint event on **February 26, 2025** at the Clifton Community Center in Tustin, CA.
- District 12 Small Business Newsletter** - Sign up to receive the monthly District 12 Small Business email newsletter in your inbox. Subscribe now at <https://lp.constantcontactpages.com/sl/Z4twx8c/D12SmallBusinessProgram>

Visit District 12's Small Business website at: <https://dot.ca.gov/caltrans-near-me/district-12/district-12-programs/district-12-small-business>

Small Business Liaison: Lori Karaguezian, d12smallbusiness@dot.ca.gov, (657) 243-2043