

# DISTRICT 1 SMALL BUSINESS UPDATE

Matthew Brady, District Director, (707) 445-6600

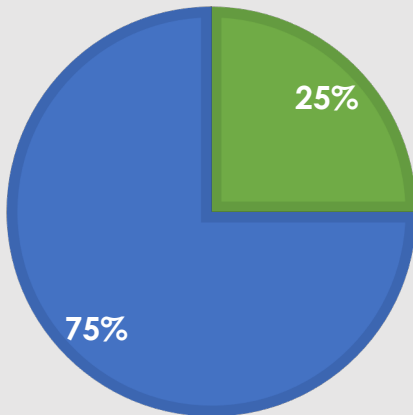


## September 2024

District 1 DBE, SB, and DVBE Participation at a glance:

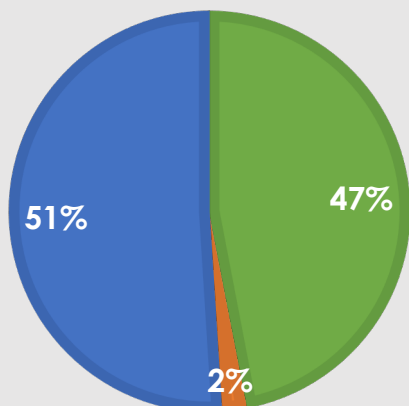
### FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$120,984,826

■ DBE 25% ■ Non-DBE 75%



### STATE CONTRACTS AND PROCUREMENT TOTAL \$127,505,587

■ SB 47%  
■ DVBE 2%  
■ Non-SB/DVBE 51%



## ONGOING CONSTRUCTION CONTRACTS

District 1 has **84** ongoing construction contracts, valued at **\$927,224,400** as of September 3, 2024.

## FEDERALLY-FUNDED CONTRACTS:

### **MAJOR CONSTRUCTION**

District 1 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2023 to July 31, 2024:

Awarded contracts: **8**, totaling **\$120,984,826**

Total DBE commitment: \$29,805,964 (**25%**)

### **ARCHITECTURAL AND ENGINEERING (A&E)**

District 1, 2 and 3 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2023 to Current:

Awarded contracts: **4**, totaling **\$17,501,659**

Total DBE commitment: \$3,575,362 (**21%**)

## STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 4<sup>th</sup> Quarter State fiscal year have reached a total of **\$127,505,587**.

**Small Business (SB)** participation **47%**

**Disabled Veteran Business Enterprise (DVBE)** participation **2%**

**Contracts** — total awarded: **\$122,252,922**

SB participation: \$57,586,865 (**47%**)

DVBE participation: \$2,419,129 (**2%**)

**Procurement** — total awarded: **\$5,252,665**

SB participation: \$1,798,008 (**34%**)

DVBE participation: \$130,418 (**3%**)

## LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

## District 1 Small Business Update, September 2024

LOOK AHEAD CONSTRUCTION PROJECTS (As of 09/06/2024)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
01-0G921	Humboldt 36 Bridgeville Wall Permanent Storm Restoration	N	\$7,625,000	10/30/2024
01-0L901	Mendocino 20 at US 101 Broadband Middle Mile Work	N	\$3,100,000	12/05/2024
01-0H650	Humboldt 101 Near Alton Drainage Rehabilitation	N	\$21,223,000	02/12/2025
01-0J210	Del Norte 101 Klamath Pavement Rehabilitation	Y	\$26,805,000	02/25/2025

### CALMENTOR (Small Business A&E mentoring program Districts 1, 2 and 3)

- The next Calmentor Steering Committee Meeting is scheduled for **September 25, 2024** via Webex.

### OUTREACH

- October 16 & 17, 2024** – North Region's "Prepare for the Fair" Series
  - This 2 session virtual outreach series is a precursor to this year's North Region Procurement Fair, consisting of presentations, discussions and panels to prepare prospective Procurement Fair attendees for this event and help them get the most out of this networking opportunity.
  - Subjects to be covered in this Series' sessions include:
    - What to Expect (and Not Expect) at This Year's Fair
    - Best Practices for Doing Business with the State & Caltrans
    - Capability Statement Development Presentation
    - Insight from Caltrans Buyers on Best Practices for Selling to the North Region
- November 20, 2024** – Northern California Procurement Fair, presented by Caltrans & DGS
  - This in-person event held at the DGS Ziggurat in West Sacramento will again connect our region's Small Business community directly with Caltrans purchasers from all three districts that make up the North Region from a variety of divisions with diverse procurement needs.
  - Small Business attendees will also be able to network with participating Small Business Advocates from other state and local agencies who have similar procurement needs, as well as Small Business Assistance Organizations.
  - Attendees will enjoy a 90-day purchasing preference after the Fair, receiving solicitations for goods & services quotes in the North Region prior to those procurement opportunities going out to a general solicitation.

Visit District 1's Small Business website at: [www.dot.ca.gov/caltrans-near-me/district-1/d1-popular-links/d1-small-business](http://www.dot.ca.gov/caltrans-near-me/district-1/d1-popular-links/d1-small-business)

Small Business Liaison: Aaron Morgan, [aaron.morgan@dot.ca.gov](mailto:aaron.morgan@dot.ca.gov), (707) 296-4063

# DISTRICT 2 SMALL BUSINESS UPDATE

Dave Moore, District Director, (530) 225-3461

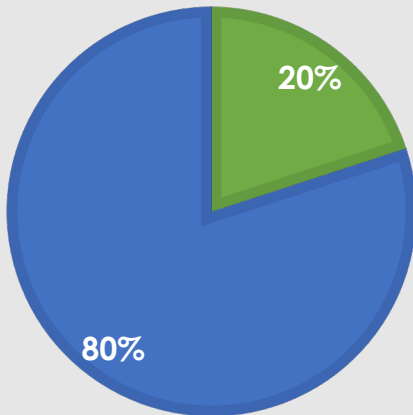


## September 2024

District 2 DBE, SB, and DVBE Participation at a glance:

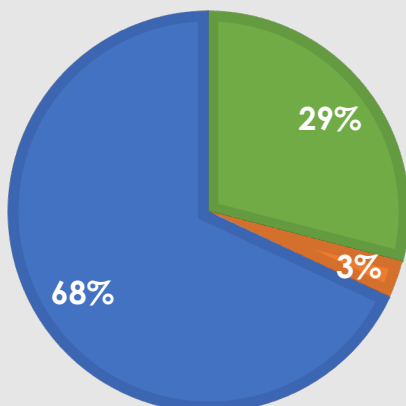
### FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$147,360,105

■ DBE 20% ■ Non-DBE 80%



### STATE CONTRACTS AND PROCUREMENT TOTAL \$121,826,786

■ SB 29%  
■ DVBE 3%  
■ Non-SB/DVBE 68%



## ONGOING CONSTRUCTION CONTRACTS

District 2 has **47** ongoing construction contracts, valued at **\$604,863,702** as of September 3, 2024.

## FEDERALLY-FUNDED CONTRACTS:

### MAJOR CONSTRUCTION

District 2 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2023 to July 31, 2024:

Awarded contracts: **9**, totaling **\$147,360,105**

Total DBE commitment: \$29,731,208 (**20%**)

### ARCHITECTURAL AND ENGINEERING (A&E)

District 1, 2 and 3 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2023 to Current:

Awarded contracts: **4**, totaling **\$17,501,659**

Total DBE commitment: \$3,575,362 (**21%**)

## STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 4<sup>th</sup> Quarter State fiscal year have reached a total of **\$121,826,786**.

**Small Business (SB)** participation **29%**

**Disabled Veteran Business Enterprise (DVBE)** participation **3%**

**Contracts** — total awarded: **\$113,672,282**

SB participation: \$31,421,108 (**28%**)

DVBE participation: \$3,675,606 (**3%**)

**Procurement** — total awarded: **\$8,154,503**

SB participation: \$3,607,235 (**44%**)

DVBE participation: \$356,308 (**4%**)

## LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

## District 2 Small Business Update, September 2024

### LOOK AHEAD CONSTRUCTION PROJECTS (As of 09/11/2024)

Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
02-1J750	Shoulder widening Lassen County about 9 miles West of Susanville	N	\$13,881,000	10/25/2024
02-0H92U	Incorporate truck-only and auxiliary lanes in and near Redding from Hartnell Rd OC to Route 151 and install electrical charging stations at the NB Cottonwood Scales	N	\$98,500,000	03/03/2025
02-0J850	Pavement Rehabilitation in Siskiyou Co. at and near McCloud from 0.1 mile South of Mud Creek Bridge to Rte. 5	Y	\$26,550,000	04/07/2025
02-2H600	Construct bicycle and hiking trail Shasta Co. from 2 <sup>nd</sup> St. to Middle Creek Rd.	N	\$1,210,000	01/27/2025

#### CALMENTOR (Small Business A&E mentoring program Districts 1, 2 and 3)

- The next Calmentor Steering Committee Meeting is scheduled for **September 25, 2024** via WebEx.

#### OUTREACH

- October 16, 2024 – NorCal Procurement Fair**
  - Come network with agency buyers, contract managers, and local and state resource partners who will have a list of products, services, and forthcoming opportunities for your local Small Business.
    - Sponsored by: Win-River Resort & Casino in partnership with SBA, Shasta-Cascade SBDC, NorCal VBOC, WBC at JEDI, APEX Accelerator's and Caltrans D2.
  - Registration: <https://tinyurl.com/NorCalProcurement>
- October 16 & 17, 2024 – North Region's "Prepare for the Fair" Mini-Series**
  - This 2-part virtual outreach series is a prelude to our North Region Procurement Fair, consisting of presentations, and panel discussions to prepare Procurement Fair attendees for the event and help them get the most out of the opportunity.
  - Agenda topics to be covered in this Series' sessions include:
    - Best Practices for Doing Business with the State & Caltrans
    - Capability Statement & Business Pitch Development
    - Insight from Caltrans Buyers on Best Practices for Selling to the North Region
  - Registration: <https://tinyurl.com/2024PftFair>
- November 20, 2024 – North Region Procurement Fair**
  - Looking to connect our Small Business community directly with a variety of Caltrans procurement staff from all 3 districts that make up the North Region at our in-person event held at the Ziggurat in West Sacramento.
    - Attendees will enjoy a 90-day post event purchasing preference. Receiving solicitations for goods & services quotes prior to procurement opportunities going out to a general solicitation.
  - Small Business Advocates from other state and local agencies will be joining us for a networking session to also share with the Small Business attendees their diverse procurement needs and/or services they can offer attendees.

Visit District 2's Small Business website at: <https://dot.ca.gov/caltrans-near-me/district-2/d2-programs/d2-small-business>

Small Business Liaison: Amanda Andersen, [d2smallbusiness@dot.ca.gov](mailto:d2smallbusiness@dot.ca.gov) – (530) 338-4411

# DISTRICT 3 SMALL BUSINESS UPDATE

Sergio Aceves, Acting District Director, (916) 837-5636

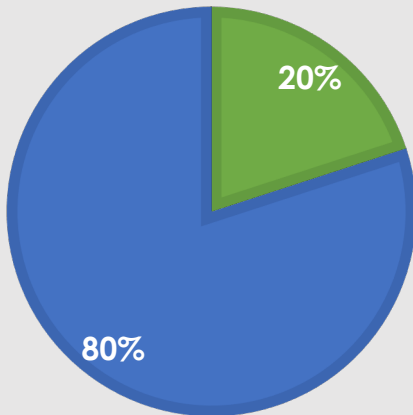


## September 2024

District 3 DBE, SB, and DVBE Participation at a glance:

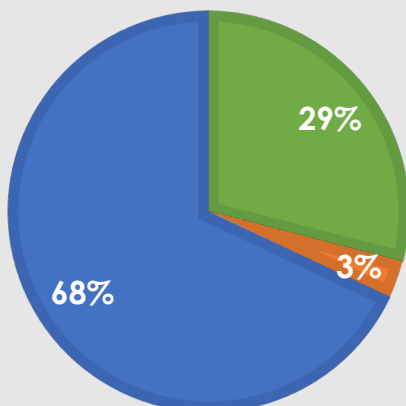
### FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$392,286,244

■ DBE 20% ■ Non-DBE 80%



### STATE CONTRACTS AND PROCUREMENT TOTAL \$273,725,859

■ SB 29%  
■ DVBE 3%  
■ Non-SB/DVBE 68%



## ONGOING CONSTRUCTION CONTRACTS

District 3 has **94** ongoing construction contracts, valued at **\$1,909,538,391** as of September 3, 2024.

## FEDERALLY-FUNDED CONTRACTS:

### MAJOR CONSTRUCTION

District 3 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2023 to July 31, 2024:

Awarded contracts: **10**, totaling **\$392,286,244**

Total DBE commitment: \$77,673,977 (**20%**)

### ARCHITECTURAL AND ENGINEERING (A&E)

District 1, 2 and 3 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2023 to Current:

Awarded contracts: **4**, totaling **\$17,501,659**

Total DBE commitment: \$3,575,362 (**21%**)

## STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 4<sup>th</sup> Quarter State fiscal year have reached a total of **\$273,725,859**.

**Small Business (SB)** participation **29%**

**Disabled Veteran Business Enterprise (DVBE)** participation **3%**

**Contracts** — total awarded: **\$257,272,267**

SB participation: \$75,129,717 (**29%**)

DVBE participation: \$6,362,560 (**3%**)

**Procurement** — total awarded: **\$16,453,592**

SB participation: \$5,480,874 (**33%**)

DVBE participation: \$733,024 (**5%**)

## LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

## District 3 Small Business Update, September 2024

LOOK AHEAD CONSTRUCTION PROJECTS (As of 09/16/2024)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
03-3J750	PLA 49 - Construct sidewalks, curb ramps, and cold plane AC pavement.	N	\$910,000	10/09/2024
03-2J590	GLE 32 – Install traffic signal.	N	\$3,492,000	10/15/2024
03-3J910	VAR – Install signs, green pavement markings, and crosswalks to improve bicyclists and pedestrian safety.	N	\$980,000	11/12/2024
03-1H140	BUT 99 - Rehabilitate pavement, upgrade TMS elements, rehabilitate drainage systems, and upgrade facilities to ADA standards.	Y	\$23,611,000	11/18/2024

### CALMENTOR (Small Business A&E mentoring program Districts 1, 2 and 3)

- The next Calmentor Steering Committee Meeting is scheduled for **September 25, 2024** via Webex.

### OUTREACH

- September 12, 2024 – SMUD’s Meet the Buyer and Business Resource Expo**
  - Provided the business community networking opportunities, to learn about SMUD contracts. Ability to meet the SMUD purchasing team, and visit the exhibit hall to meet SMUD commercial program representatives and connect with buyers from other local government agencies.
- October 16 & 17, 2024 – North Region’s “Prepare for the Fair” Series**
  - This 2 session virtual outreach series consists of presentations, discussions and panels to prepare prospective Procurement Fair attendees for this event and help them get the most out of this networking opportunity.
- October 24, 2024 – Annual SacPAC Connecting Point**
  - The SacPAC Connecting Point event is a collaborative multi-agency outreach event tailored to small and disadvantaged businesses. This event provides valuable resources, guidance, and networking opportunities to small and disadvantaged businesses.
- November 20, 2024 – Northern California Procurement Fair, presented by Caltrans & DGS**
  - This event held in West Sacramento will connect our region's Small Business community directly with Caltrans purchasers from all three districts that make up the North Region.
  - Small Business attendees will be able to network with participating Small Business Advocates from other state and local agencies who have similar procurement needs, as well as Small Business Assistance Organizations.
  - Attendees will enjoy a 90-day purchasing preference after the Fair, receiving solicitations for goods & services quotes in the North Region prior to those procurement opportunities going out to a general solicitation.

Visit District 3’s Small Business website at: <https://dot.ca.gov/caltrans-near-me/district-3/d3-popular-links/d3-small-business>

Small Business Liaison: William Hovey II (Bill) - [D3.small.business@dot.ca.gov](mailto:D3.small.business@dot.ca.gov), (530) 720-1687

# DISTRICT 4 SMALL BUSINESS UPDATE

Dina El-Tawansy, District Director, (510) 286-4444

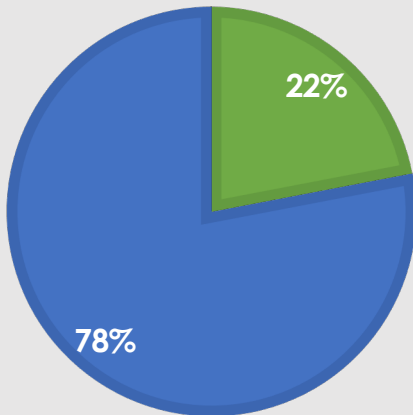


## September 2024

District 4 DBE, SB, and DVBE Participation at a glance:

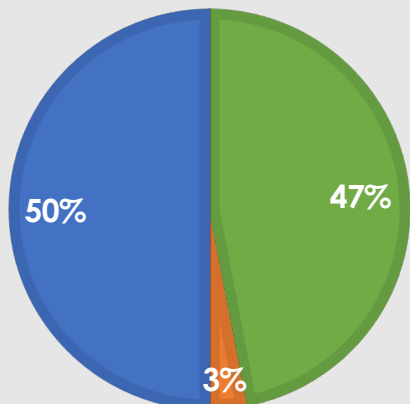
### FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$252,803,455

■ DBE 22% ■ Non-DBE 78%



### STATE CONTRACTS AND PROCUREMENT TOTAL \$365,139,712

■ SB 47%  
■ DVBE 3%  
■ Non-SB/DVBE 50%



## ONGOING CONSTRUCTION CONTRACTS

District 4 has **191** ongoing construction contracts, valued at **\$2,318,022,263** as of September 3, 2024

## FEDERALLY-FUNDED CONTRACTS:

### MAJOR CONSTRUCTION

District 4 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2023 to July 31, 2024:

Awarded contracts: **24**, totaling **\$252,803,455**

Total DBE commitment: \$55,541,039 (**22%**)

### ARCHITECTURAL AND ENGINEERING (A&E)

District 4 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2023 to Current:

Awarded contracts: **11**, totaling **\$152,900,000**

Total DBE commitment: \$47,668,400 (**28%**)

## STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for the 4<sup>th</sup> Quarter State fiscal year have reached a total of **\$365,139,712**.

**Small Business (SB)** participation **47%**

**Disabled Veteran Business Enterprise (DVBE)** participation **3%**

**Contracts** — total awarded: **\$348,364,233**

SB participation: \$167,216,738 (**48%**)

DVBE participation: \$10,492,186 (**3%**)

**Procurement** — total awarded: **\$16,775,479**

SB participation: \$3,844,683 (**23%**)

DVBE participation: \$528,613 (**3%**)

## LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

## District 4 Small Business Update, September 2024

### LOOK AHEAD CONSTRUCTION PROJECTS (As of 09/04/2024)

Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
04-4Y150	INSTALL BROADBAND CONDUIT AND FIBER FOR BROADBAND MIDDLE-MILE NETWORK	N	\$460,000	10/02/2024
04-4Y170	INSTALL BROADBAND CONDUIT AND FIBER FOR BROADBAND MIDDLE-MILE NETWORK	N	\$940,000	10/25/2024
04-3Q850	SAFETY IMPROVEMENT PROJECT	N	\$11,355,000	10/30/2024
04-2Q550	PAVEMENT REHABILITATION	Y	\$13,076,000	11/11/2024

### **CALMENTOR** Small Business A&E mentoring program District 4

The next Calmentor Program Quarterly Meeting is scheduled for **October 25, 2024**, in Oakland. For updates check the Caltrans D4 Calmentor website by visiting: [dot.ca.gov/D4-Calmentor](https://dot.ca.gov/D4-Calmentor)

### **OUTREACH**

- **August 23, 2024** - WRMSDC Multi-Industry Supplier Inclusion Conference
- **August 27, 2024** - Santa Clara County Regional Supplier Diversity Summit
- **September 12, 2024** - Virtual Mandatory Pre-Bid Meeting 04-2Q8004
- **September 23, 2024** - District 4 Small Business Contractors Quarterly Outreach Meeting
- **October 4, 2024** - WRMSDC Empowerment Meet & Greet
- **October 10, 2024** - Caltrans DBE Summit

Visit District 4's Small Business website at:

<https://dot.ca.gov/caltrans-near-me/district-4/d4-popular-links/d4-small-business-program>

Small Business Liaison Branch Manager:

Ayanna Nobles, [ayanna.nobles@dot.ca.gov](mailto:ayanna.nobles@dot.ca.gov), 510-908-8681