

DISTRICT 9 SMALL BUSINESS UPDATE

Ryan Dermody, District Director, (760) 872-0602



January 2023

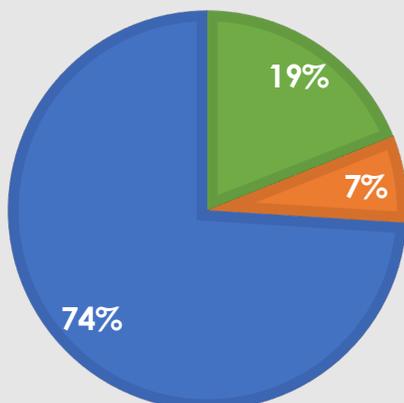
District 9 DBE, SB, and DVBE Participation at a glance:

FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$0

■ DBE 0% ■ Non-DBE 0%

STATE CONTRACTS AND PROCUREMENT TOTAL \$35,375,070

■ SB 19%
■ DVBE 7%
■ Non-SB/DVBE 74%



ONGOING CONSTRUCTION CONTRACTS

District 9 has 7 ongoing construction contracts, valued at **\$92,644,000** as of January 3, 2023.

FEDERALLY-FUNDED CONTRACTS:

MAJOR CONSTRUCTION

District 9 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2022 to November 30, 2022:

Awarded contracts: **0**, totaling **\$0**

Total DBE commitment: \$0 (**0%**)

ARCHITECTURAL AND ENGINEERING (A&E)

District 9 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2022 to Current:

Awarded contracts: **0**, totaling **\$0**

Total DBE commitment: \$0 (**0%**)

STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 4th Quarter State fiscal year has reached a total of **\$35,375,070**.

Small Business (SB) participation **19%**

Disabled Veteran Business Enterprise (DVBE) participation **7%**

Contracts — total awarded: **\$32,525,445**

SB participation: \$5,506,415 (**17%**)

DVBE participation: \$2,306,703 (**7%**)

Procurement — total awarded: **\$2,849,625**

SB participation: \$1,084,775 (**38%**)

DVBE participation: \$118,944 (**4%**)

LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

District 9 Small Business Update, January 2023

LOOK AHEAD CONSTRUCTION PROJECTS: (as of 01/06/2023)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
09-392104	Mojave Bypass Bonded Wearing Course	N	\$6,833,000	TBD
09-392404	22/23 Kern Digouts	Y	\$1,100,111	TBD

CALMENTOR

- The District 9 Consultant Services Unit actively promotes the Calmentor Program working alongside neighboring districts where D9 Primes are located.
- Find more information about A&E contracts here: [A&E Contract Information | Caltrans](#)

OUTREACH

- **December 1** – Joe Reidhead started as the District 9 DSBL.
- **December 21** – Outreach to certified small businesses for 09-393804 Clean CA project.
- **January 9** – Outreach to certified small businesses for 09-394104 Clean CA project.
- **District 9 Small Business Newsletter** - The new email newsletter was sent on December 28. This edition included information on Broadband Middle Mile Network matchmaking and tips for growing a small business with Caltrans. Sign up [here](#).
- **Ongoing** – 1:1 outreach with small businesses to discuss certification and contract and procurement opportunities.
- **Ongoing** – The District 9 Small Business website, [District 9 Small Business | Caltrans](#) is regularly updated with information about current outreach events and promoting the Caltrans Office of Civil Rights [events calendar](#).

Visit District 9's Small Business website at: <https://dot.ca.gov/caltrans-near-me/district-9/district-9-small-business>

Small Business Office: Joseph Reidhead, Joseph.reidhead@dot.ca.gov, 760-881-7730

DISTRICT 10 SMALL BUSINESS UPDATE

Dennis T. Agar, District Director, (209) 948-7943



January 2023

District 10 DBE, SB, and DVBE Participation at a glance:

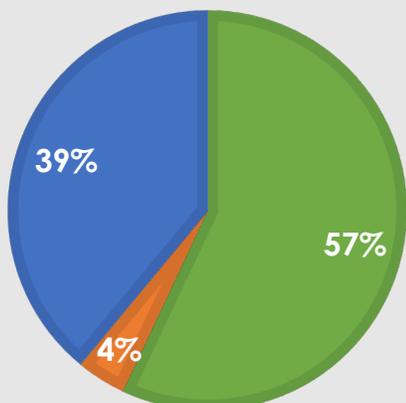
FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$0

■ DBE 0% ■ Non-DBE 0%

0%

STATE CONTRACTS AND PROCUREMENT TOTAL \$139,134,528

■ SB 57%
■ DVBE 4%
■ Non-SB/DVBE 39%



ONGOING CONSTRUCTION CONTRACTS

District 10 has **45** ongoing construction contracts, valued at **\$436,777,661** as of January 3, 2023

FEDERALLY FUNDED CONTRACTS:

MAJOR CONSTRUCTION

District 10 federally funded major construction contracts for Federal Fiscal YTD: October 1, 2022, to November 30, 2022:

Awarded contracts: **0**, totaling **\$0**

Total DBE commitment: **\$0**

ARCHITECTURAL AND ENGINEERING (A&E)

District **5, 6, and 10** federally funded A&E contracts for Federal Fiscal YTD: October 1, 2022, to Current:

Awarded contracts: **3**, totaling **\$32,476,600**

Total DBE commitment: \$5,546,689 (**16%**)

STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for **4th** Quarter State fiscal year has reached a total of **\$139,134,528**.

Small Business (SB) participation **57%**

Disabled Veteran Business Enterprise (DVBE) participation **4%**

Contracts — total awarded: **\$130,940,941**

SB participation: \$76,189,875 (**58%**)

DVBE participation: \$4,277,586 (**3%**)

Procurement — total awarded: **\$8,193,587**

SB participation: \$2,630,967 (**32%**)

DVBE participation: \$1,520,159 (**19%**)

LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

LOOK AHEAD CONSTRUCTION PROJECTS (As of 01/06/23)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
10-1C380	Upgrade existing Metal Beam Guardrails to Midwest Guardrails (SJ 205)	N	\$5,817,000	02-15-2023
10-1H650	Roadside Rehabilitation (SJ 99)	N	\$4,145,000	02-28-2023
10-1N780	Placing polyester concrete overlay on bridge deck, spall repair (Mer 99)	N	\$2,751,000	02-21-2023
10-1L310	Install a Median Barrier (Mer 99)	N	\$13,399,000	03-01-2023
10-P930	Install Broadband Middle Mile Infrastructure (Mer 99)	N	\$2,975,000	04-01-2023

CALMENTOR: (Small Business A&E mentoring program (Districts 5,6, and 10)

- **February 2, 2023**, The Calmentor General Meeting will be in Fresno at the Manchester office at 1pm.

OUTREACH:

- **December 5, 2022, District 10 Contractor's Tip of the Week.**
Featuring information on labor compliance, certifications, bonding, resources, and contacts. Tips (sent out to over 6,000 contractors in our database) are designed for potential contractors to prepare them work on Caltrans projects.
- **December 8, 2022-Caltrans District 10 Outreach- DBE's and Procurement**
The event was designed for DBEs to get understanding on what it takes to work with the State and Caltrans. Featured presenter was Right-Source Services, a woman owned business. Authorized by Caltrans, Right-Source works with firms to educate and assist them on the path to work with Caltrans and the State.
- **January 26, 2023, Quarterly Contractors Outreach. (Virtual)**
Small Business Staff and Project Managers will present 6 upcoming projects to contractors. A rep from Construction will also give insight into working on projects.
- **February 23, 2022, Doing Business with the State Workshop (via WebEx)**
Partnering with The Department of General Services, attendees will be presented with how to get certified as a DBE, DVBE, and SB, along with best practices and resources to find and bid on state contracts.
- **February 28, 2023, District 10 DBE Town Hall Q and A Session.**
Gathering the DBEs located with District 10's eight county service area, Caltrans staff will be available to answer common questions, discuss best practices, to encourage cross-certification, and inquire how we can serve the contracting community.
- **March 30, 2023, District 10 and the San Joaquin Public Agency Consortium (SJPAC), Present: Government Contracting and Business Resources Event**
SJPAC Members, including State, County, City and Agency representatives will host local officials to empower local small businesses to prepare and win government contracts. This in person event will be held at the Stockton WorkNet Location. Subjects: Show Me the Money, Equity, Diversity, and Inclusion in contracting.

Visit District 10's website at:

<https://dot.ca.gov/caltrans-near-me/district-10/district-10-programs/small-business>

Small Business Liaison: Traci Adams, Traci.Adams@dot.ca.gov, (209) 986-3499

DISTRICT 11 SMALL BUSINESS UPDATE

Gustavo Dallarda, District Director, (619) 688-6668

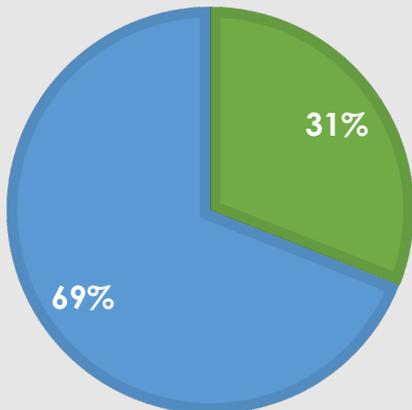


January 2023

District 11 DBE, SB, and DVBE Participation at a glance:

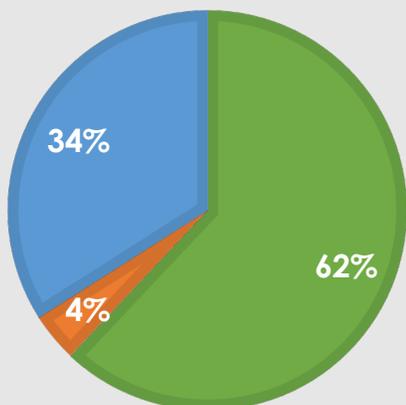
FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$19,600,024

■ DBE 31% ■ Non-DBE 69%



STATE CONTRACTS AND PROCUREMENT TOTAL \$190,825,457

■ SB 62%
■ DVBE 4%
■ Non-SB/DVBE 34%



ONGOING CONSTRUCTION CONTRACTS

District 11 has **57** ongoing construction contracts, valued at **\$1,289,928,361** as of January 3, 2023.

FEDERALLY-FUNDED CONTRACTS:

MAJOR CONSTRUCTION

District 11 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2022 to November 30, 2022:

Awarded contracts: **2**, totaling **\$19,600,024**

Total DBE commitment: \$6,032,843 (**31%**)

ARCHITECTURAL AND ENGINEERING (A&E)

District 11 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2022 to Current:

Awarded contracts: **0**, totaling **\$0**

Total DBE commitment: \$0 (**0%**)

STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 4th Quarter State fiscal year has reached a total of **\$190,825,457**.

Small Business (SB) participation **62%**

Disabled Veteran Business Enterprise (DVBE) participation **4%**

Contracts — total awarded: **\$180,696,216**

SB participation: \$113,861,023 (**62%**)

DVBE participation: \$7,248,134 (**4%**)

Procurement — total awarded: **\$10,129,241**

SB participation: \$4,936,695 (**49%**)

DVBE participation: \$501,870 (**5%**)

LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

District 11 Small Business Update, January 2023

LOOK AHEAD CONSTRUCTION PROJECTS (As of 01/06/2023)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
11-4C003	Replace gateway sign, install landscape, hardscape, and accent lighting. *3% DVBE	N	\$2,220,000	02/10/23
11-4C011	Install safety measures, secure bridge access, fencing, manage vegetation, slope paving, and hardscape elements. *Goal TBD	N	\$4,770,000	03/21/23
11-4C006	Install decorative design elements on existing planters, buildings, and overhead structures. *Goal TBD	N	\$550,000	03/21/23
11-4C010	Install decorative fencing, landscape, hardscape, and gateway monuments. *3% DVBE	N	\$1,650,000	04/01/23

CALMENTOR (Small Business A&E mentoring program District 11)

The Calmentor Steering Committee met on January 18th to review the 2nd progress reports and discuss pairing updates.

OUTREACH

- 11/8/22, 11/15/22, and 2/6/22: District 11 A&E Outreach Event for On Call Project Management Contract, and All-Inclusive Construction South and North Contracts
- 11/14/22 and 11/15/22: Veterans in Business Network: 6th Annual National Conference
- 11/30/22: Small Business Development Center: Meet the Buyers - Connecting with Contracts
- 12/4/22: Young Black & N' Business: Help Young Entrepreneurs to Learn and Network Event
- 1/20/23: Procurement and Technical Assistance Center: 2023 Small Business Expo
- 3/8/23 and 3/9/23: Prompt Pay Training
- 7/26/23: Prepare for the Fair
- 8/30/23: 19th Annual Procurement and Resource Fair

Visit District 11's Small Business website at: [D11 Small Business Program](#)

Small Business Liaison: Michaela Howard, michaela.howard@dot.ca.gov 619.930.7665

DISTRICT 12 SMALL BUSINESS UPDATE

Ryan Chamberlain, District Director, (657) 328-6001



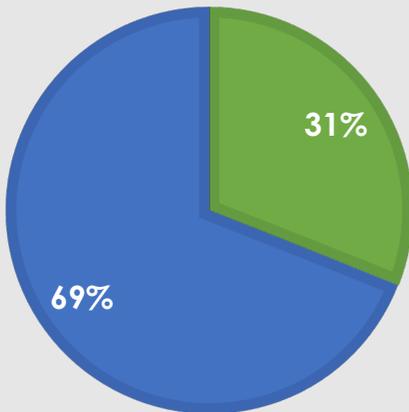
January 2023

District 12 DBE, SB, and DVBE

Participation at a glance:

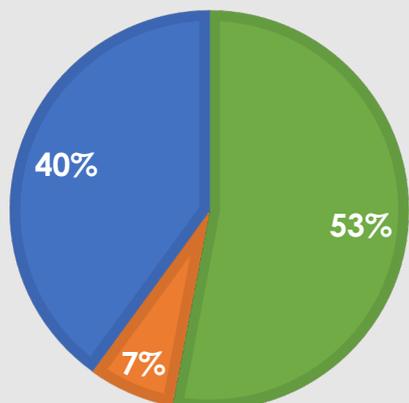
**FEDERAL MAJOR
CONSTRUCTION
CONTRACTS
TOTAL \$8,715,785**

■ DBE 31% ■ Non-DBE 69%



**STATE CONTRACTS AND
PROCUREMENT
TOTAL \$54,484,780**

■ SB 53%
■ DVBE 7%
■ Non-SB/DVBE 40%



ONGOING CONSTRUCTION CONTRACTS

District 12 has **53** ongoing construction contracts, valued at **\$868,907,589** as of January 3, 2023.

FEDERALLY-FUNDED CONTRACTS:

MAJOR CONSTRUCTION

District 12 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2022 to November 30, 2022:

Awarded contracts: **6**, totaling **\$8,715,785**

Total DBE commitment: \$2,688,564 (**31%**)

ARCHITECTURAL AND ENGINEERING (A&E)

District 12 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2022 to Current:

Awarded contracts: **2** totaling **\$4,100,000**

Total DBE commitment: \$934,000 (**22%**)

STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 4th Quarter State fiscal year has reached a total of **\$54,484,780**.

Small Business (SB) participation **53%**

Disabled Veteran Business Enterprise (DVBE) participation **7%**

Contracts — total awarded: **\$48,437,235**

SB participation: \$26,038,824 (**54%**)

DVBE participation: \$3,074,262 (**6%**)

Procurement — total awarded: **\$6,047,544**

SB participation: \$2,640,479 (**44%**)

DVBE participation: \$594,252 (**10%**)

LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

District 12 Small Business Update, January 2023

LOOK AHEAD CONSTRUCTION PROJECTS (As of 01/06/2023)

Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
12NEWC03-22	Planning - A&E Construction Services Contract for Project EA 0K970 in Orange County	Y	\$9,000,000	09/22/2022

CALMENTOR (Small Business A&E mentoring program)

D-12 will be hosting the next Calmentor event which will be in April. The date is not set yet. It will be finalized in 2-3 weeks.

OUTREACH

- Currently no events are scheduled

Visit District 12's Small Business website at:

<https://dot.ca.gov/caltrans-near-me/district-12/district-12-programs/district-12-small-business>