

DISTRICT 1 SMALL BUSINESS UPDATE

Matthew Brady, District Director, (707) 445-6445

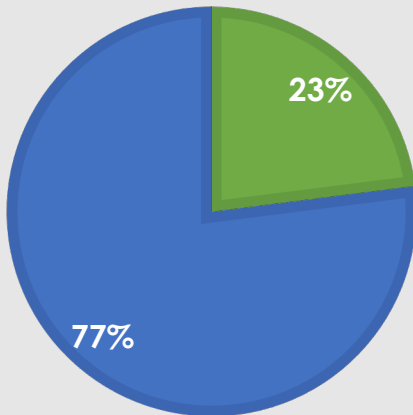


July 2021

District 1 DBE, SB, and DVBE Participation at a glance:

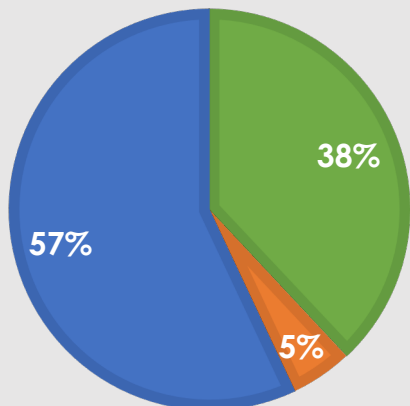
FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$59,167,907

■ DBE 23% ■ Non-DBE 77%



STATE CONTRACTS AND PROCUREMENT TOTAL \$36,302,615

■ SB 38%
■ DVBE 5%
■ Non-SB/DVBE 57%



ONGOING CONSTRUCTION CONTRACTS

District 1 has **59** ongoing construction contracts, valued at **\$465,136,400** as of July 1, 2021.

FEDERALLY-FUNDED CONTRACTS:

MAJOR CONSTRUCTION

District 1 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2020 to May 31, 2021:

Awarded contracts: 9, totaling **\$59,167,907**

Total DBE commitment: \$13,326,734 (**23%**)

ARCHITECTURAL AND ENGINEERING (A&E)

District 1, 2, and 3 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2020 to Current:

Awarded contracts: **7**, totaling **\$31,000,000**

Total DBE commitment: \$4,659,000 (**15%**)

STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 2nd quarter State fiscal year has reached a total of **\$36,302,615**.

Small Business (SB) participation **38%**

Disabled Veteran Business Enterprise (DVBE) participation **5%**

Contracts — total awarded: \$33,274,334

SB participation: \$12,477,797 (**38%**)

DVBE participation: \$1,784,112 (**5%**)

Procurement — total awarded: \$3,028,281

SB participation: \$1,203,968 (**40%**)

DVBE participation: \$84,971 (**3%**)

LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

| LOOK AHEAD CONSTRUCTION PROJECTS (As of 07/01/2021) | | | | |
|---|--|-------------|------------------|----------------|
| Contract Number | Description | SB 1? (Y/N) | Capital Estimate | Advertise Date |
| 01-0E820 | Lake Co. Transportation Management System Upgrades (Various Routes) | Y | \$2,008,000 | 07/19/21 |
| 01-0E830 | District Transportation Management System Upgrades (Various Counties & Routes) | Y | \$2,548,000 | 07/19/21 |
| 01-0A110 | Humboldt 101 South Fork Eel River Bridge Seismic Retrofit | Y | \$8,792,000 | 07/26/21 |
| 01-0C110 | Humboldt 101 Materials Lab Construction | N | \$11,012,000 | 09/01/21 |

CALMENTOR (Small Business A&E mentoring program Districts 1, 2, and 3)

- Next Calmentor Steering Committee meeting will be held on Wednesday, July 21, 2021 via teleconference.

OUTREACH

- July 20, 2021 – Norcal Gov2Biz Matchmaker
 - Presented by NorCal PTAC, this event connects department buyers and representatives, including our district small business liaison, with small businesses interested in partnering. Includes one-on-one with interested businesses to network, build relationships, and candidly discuss needs and leads.
- August 17 & 19, 2021 – Government Contracting Opportunities Workshops
 - Caltrans North Region Small Business Programs are partnering with NorCal PTAC, DGS, & SBA to host two virtual workshops for small businesses seeking to grow via state and federal contracting.
 - Attendees will learn how to navigate agency websites to find contracting & bidding opportunities and get their bid process questions answered by subject matter experts.
- November 16 - 18, 2021 – North Region Virtual Procurement Fair
 - This online series will connect our region's small business community directly with Caltrans purchasers from a variety of divisions with diverse procurement needs.
 - Attendees will learn about the types of goods and services Caltrans purchases, upcoming procurement opportunities, as well as the ins and outs of working with the department and the state in general via workshops.
 - In addition, attendees will enjoy a 90-day period of purchasing preference after the fair, receiving priority over other vendors when first requesting bids for goods and services.

Visit District 1's Small Business website at: www.dot.ca.gov/dist1/smbus

Small Business Liaison: Aaron Morgan, aaron.morgan@dot.ca.gov, (707) 296-4063

DISTRICT 2 SMALL BUSINESS UPDATE

Dave Moore, District Director, (530) 225-3477

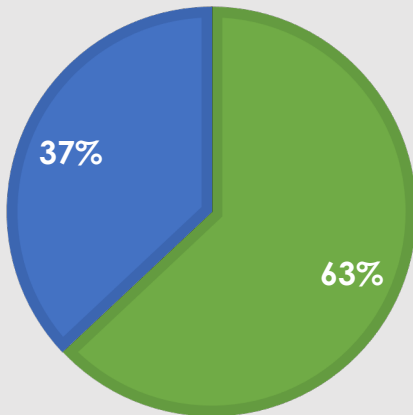


July 2021

District 2 DBE, SB, and DVBE Participation at a glance:

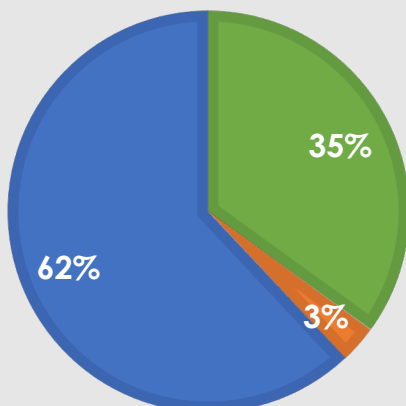
FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$11,977,420

■ DBE 63% ■ Non-DBE 37%



STATE CONTRACTS AND PROCUREMENT TOTAL \$63,305,464

■ SB 35%
■ DVBE 3%
■ Non-SB/DVBE 62%



ONGOING CONSTRUCTION CONTRACTS

District 2 has **48** ongoing construction contracts, valued at **\$412,199,550** as of July 1, 2021.

FEDERALLY-FUNDED CONTRACTS:

MAJOR CONSTRUCTION

District 2 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2020 to May 31, 2021:

Awarded contracts: 1, totaling **\$11,977,420**

Total DBE commitment: \$7,599,901 (**63%**)

ARCHITECTURAL AND ENGINEERING (A&E)

District 1, 2, and 3 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2020 to Current:

Awarded contracts: **7**, totaling **\$31,000,000**

Total DBE commitment: \$4,659,000 (**15%**)

STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 2nd Quarter State fiscal year has reached a total of **\$63,305,464**.

Small Business (SB) participation **35%**

Disabled Veteran Business Enterprise (DVBE) participation **3%**

Contracts — total awarded: \$59,042,014

SB participation: \$19,751,816 (**34%**)

DVBE participation: \$1,699,995 (**3%**)

Procurement — total awarded: \$4,263,450

SB participation: \$2,095,938 (**49%**)

DVBE participation: \$262,757 (**6%**)

LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

District 2 Small Business Update, July 2021

LOOK AHEAD CONSTRUCTION PROJECTS (As of 07/06/2021)

| Contract Number | Description | SB 1? (Y/N) | Capital Estimate | Advertise Date |
|-----------------|---|-------------|------------------|----------------|
| 02-1H510 | Bridge replacement near Los Molinos in Tehama County | Y | \$3,720,000 | 07/12/2021 |
| 02-4F520 | Improve clear recovery zone at various locations in Siskiyou County | N | \$3,771,000 | 08/02/2021 |
| 02-1H720 | ADA improvements in Redding, Shasta County | N | \$2,580,000 | 10/28/2021 |
| 02-2H810 | Culvert rehabilitation in Trinity County | Y | \$4,053,000 | 11/09/2021 |

CALMENTOR (Small Business A&E mentoring program Districts 1, 2 and 3)

- Next Calmentor Steering Committee meeting is scheduled for 07/21/21 via phone bridge

OUTREACH

- **06/15/21** – A&E outreach for a D2 land survey contract
- **07/20/21** – Participating in the 2021 Norcal Matchmaker virtual event; The 2021 Norcal Gov2Biz Matchmaker will feature virtual one-on-one matchmaking, connecting small business owners with local, state, and federal agencies, and large prime contractors. Business owners will have the unique opportunity to virtually meet with buyers and small business advocates to market and sell their goods and services.

Register here: [Virtual Norcal Gov2Biz Matchmaker Powered by: My Business Matches \(stonesriverem.com\)](https://www.stonesriverem.com/virtual-norcal-gov2biz-matchmaker-powered-by-my-business-matches)

- **08/17/21 & 08/19/21** – North Region Districts 1, 2 & 3 are hosting a Government Contracting Opportunities WebEx event; Are you ready to expand your business with government contracting, and would like to learn how to find Caltrans, State and Federal Government Contracting Opportunities? If so, then you don't want to miss these two informative event sessions. Join us and learn how to navigate the Caltrans, Department of General Services (DGS) and the Small Business Administration (SBA) websites to find those government contracting opportunities out for bid, and possibly win a future government contract!

- **08/17/21 @ 10:00AM - 12:00PM** - "Finding Caltrans and State Government Contracting Opportunities" Presented by NorCal PTAC & DGS:

Register here: <https://conta.cc/3oMovSh>

- **08/19/21 @ 1:00PM - 3:00PM** - "Finding Federal Government Contracting Opportunities"

Presented by SBA: **Register here:** <https://conta.cc/3fJANXC>

Visit District's 2 Small Business website at:

<https://dot.ca.gov/caltrans-near-me/district-2/d2-programs/d2-small-business>

Small Business Liaison: Patricia Silva, patricia.silva@dot.ca.gov (530)-338-4411

DISTRICT 3 SMALL BUSINESS UPDATE

Amarjeet Benipal, District Director, (530) 741-4233

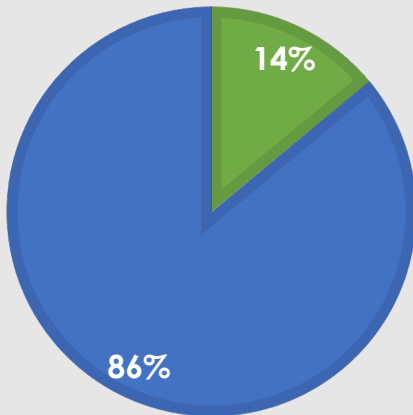


July 2021

District 3 DBE, SB, and DVBE Participation at a glance:

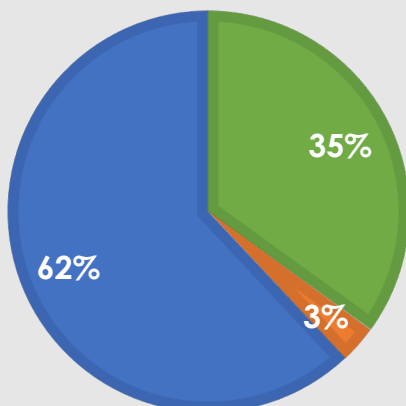
FEDERAL MAJOR CONSTRUCTION CONTRACTS
TOTAL \$48,283,686

■ DBE 14% ■ Non-DBE 86%



STATE CONTRACTS AND PROCUREMENT
TOTAL \$56,422,314

■ SB 35%
■ DVBE 3%
■ Non-SB/DVBE 62%



ONGOING CONSTRUCTION CONTRACTS

District 3 has **84** ongoing construction contracts, valued at **\$1,560,612,229** as of July 1, 2021.

FEDERALLY-FUNDED CONTRACTS:

MAJOR CONSTRUCTION

District 3 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2020 to May 31, 2021:

Awarded contracts: **9**, totaling **\$48,283,686**

Total DBE commitment: \$6,557,293 (**14%**)

ARCHITECTURAL AND ENGINEERING (A&E)

District 1, 2, and 3 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2020 to Current:

Awarded contracts: **7**, totaling **\$31,000,000**

Total DBE commitment: \$4,659,000 (**15%**)

STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 2nd Quarter State fiscal year has reached a total of **\$56,422,314**.

Small Business (SB) participation **35%**

Disabled Veteran Business Enterprise (DVBE) participation **3%**

Contracts — total awarded: \$48,008,584

SB participation: \$14,441,572 (**30%**)

DVBE participation: \$534,279 (**1%**)

Procurement — total awarded: \$8,413,730

SB participation: \$5,311,487 (**63%**)

DVBE participation: \$1,284,821 (**15%**)

LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

District 3 Small Business Update, July 2021

| LOOK AHEAD CONSTRUCTION PROJECTS (As of 07/06/2021) | | | | |
|---|--|-------------|------------------|----------------|
| Contract Number | Description | SB 1? (Y/N) | Capital Estimate | Advertise Date |
| 03-1H180 | Nevada Co – Rehabilitate roadway in Truckee, from west of Donner Pass Rd Overcrossing to Rte 80/89/267 Separation | Y | \$19,797,000 | 08/16/21 |
| 03-1H240 | Placer Co – Realign roadway & construct roundabout in Auburn from 0.1 mile South of the intersection of Rte 49 and Lincoln Wy/Borland Ave to Lincoln Wy | N | \$4,745,000 | 08/16/21 |
| 03-1H270 | Yuba Co – Upgrade bridge rails & construct median concrete barrier at Feather River Blvd Overcrossing (Br#16-0033) and South Marysville Undercrossing (Br#16-0035) | Y | \$4,511,000 | 08/16/21 |
| 03-0H670 | Sacramento Co – Install fiber optic cable in and near Elk Grove and Sacramento on Route 99 from Grant Line Rd to Rte 50 and on Rte 51 from Rte 50 to 0.1 mile south of the Fort Sutter Viaduct | Y | \$10,389,000 | 08/24/21 |

CALMENTOR (Small Business A&E mentoring program – Districts 1, 2, and 3)

- Next Calmentor North Region Steering Committee WebEx Meeting is scheduled for July 21, 2021 at 9:00am.

OUTREACH

- **June 3, 2021** – Mandatory Pre-Bid for Rock Retention Fencing on Placer 80 (03-0J880). This project is estimated at \$1,790,000 with an 8% DBE Requirement.
- **August 17, 2021** – Finding Caltrans & State Government Contracting Opportunities – Caltrans North Region (Districts 1, 2, & 3) in collaboration with Norcal PTAC and the Department of General Services (DGS) will share how to navigate our websites to find government contracting opportunities. Register at <https://conta.cc/3oMovSh>.
- **August 19, 2021** - Finding Federal Government Contracting Opportunities – Caltrans North Region (Districts 1, 2, & 3) in collaboration with the Small Business Administration (SBA) will share how to navigate our websites to find government contracting opportunities. Register at <https://conta.cc/3fJANXC>.
- **August 31, 2021** – Minor Project Construction Forum – District 3 will host a virtual meeting to highlight the upcoming 2021-2022 Minor Program Construction Projects.

Visit District 3's Small Business website at: <https://dot.ca.gov/caltrans-near-me/district-3/d3-popular-links/d3-small-business>

Small Business Liaison: Robynn Spence, D3.small.business@dot.ca.gov, (530) 720-1687

DISTRICT 4 SMALL BUSINESS UPDATE

Dina El-Tawansy, District Director, (510) 286-5906

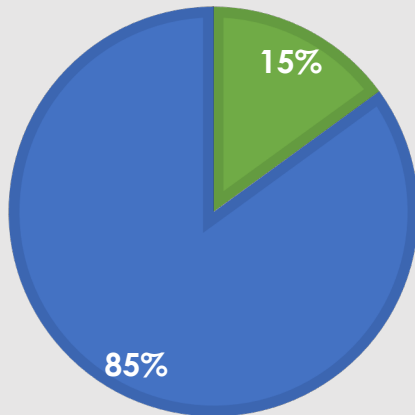


July 2021

District 4 DBE, SB, and DVBE Participation at a glance:

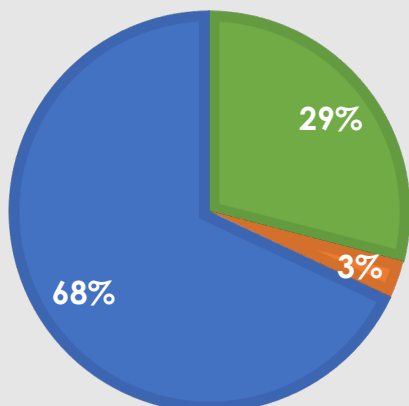
FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$248,998,646

■ DBE 15% ■ Non-DBE 85%



STATE CONTRACTS AND PROCUREMENT TOTAL \$136,605,236

■ SB 29%
■ DVBE 3%
■ Non-SB/DVBE 68%



ONGOING CONSTRUCTION CONTRACTS

District 4 has **135** ongoing construction contracts, valued at **\$1,915,670,043** as of July 1, 2021.

FEDERALLY-FUNDED CONTRACTS:

MAJOR CONSTRUCTION

District 4 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2020 to May 31, 2021:

Awarded contracts: **25**, totaling **\$248,998,464**

Total DBE commitment: \$36,342,393 (**15%**)

ARCHITECTURAL AND ENGINEERING (A&E)

District 4 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2020 to Current:

Awarded contracts: **3**, totaling **\$12,250,000**

Total DBE commitment: \$2,250,000 (**43%**)

STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 2nd Quarter State fiscal year has reached a total of **\$136,605,236**.

Small Business (SB) participation **29%**

Disabled Veteran Business Enterprise (DVBE) participation **3%**

Contracts — total awarded: \$127,676,190

SB participation: \$34,813,048 (**27%**)

DVBE participation: \$2,077,811 (**2%**)

Procurement — total awarded: \$8,929,046

SB participation: \$4,181,410 (**47%**)

DVBE participation: \$1,422,391 (**16%**)

LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

District 4 Small Business Update, July 2021

| LOOK AHEAD CONSTRUCTION PROJECTS (As of 07/01/2021) | | | | |
|---|--|-------------|------------------|----------------|
| Contract Number | Description | SB 1? (Y/N) | Capital Estimate | Advertise Date |
| 04-28120 | Intersection Improvements | N | \$22,000,000 | 09/27/21 |
| 04-1G43A | Environmental Mitigation & Plant Establishment for Conn Creek Bridge Replacement | N | \$222,000 | 10/25/21 |
| 04-0AA44 | Maintain Existing Planted Area to Extend Plant Establishment for Mitigation Planting | N | \$456,000 | 10/4/21 |
| 04-26472 | Roadway & Bridge Widening for HOV lane | Y | \$92,652,000 | 11/15/21 |

CALMENTOR (Small Business A&E mentoring program District 4)

- Next Calmentor Quarterly meeting is scheduled for Thursday July 22, 2021 via Webex.

OUTREACH

- July 20- Norcal PTAC Gov2Biz Matcher Event
- July 22- Calmentor Quarterly Meeting
- August 17- D4 SBC Meeting
- TBD - D4 & SF African American Chamber of Commerce Meet and Greet
- September 28- D4's How to Make Your Certification Work for You Presentation
- September 23- D4 MPB Project 04-0J6201
- September 30- D4 MPB Project 04-2K7101

Visit District 4's Small Business website at: <https://dot.ca.gov/caltrans-near-me/district-4/d4-popular-links/d4-small-business-program>

Small Business Branch Manager: Ayanna Nobles, ayanna.nobles@dot.ca.gov, 510-908-8681