

# DISTRICT 9 SMALL BUSINESS UPDATE

Ryan Dermody, District Director, (760) 872-0602

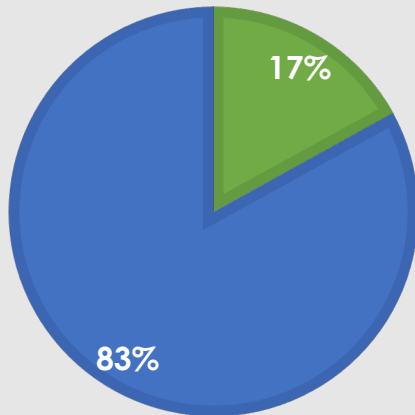


July 2021

## District 9 DBE, SB, and DVBE Participation at a glance:

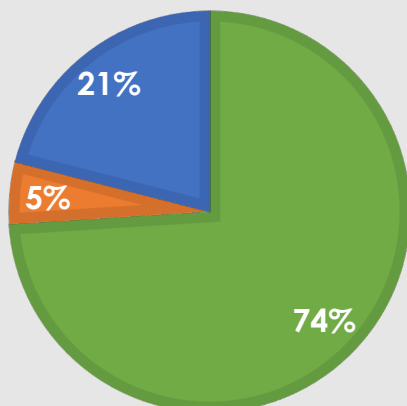
### FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$18,348,003

■ DBE 17% ■ Non-DBE 83%



### STATE CONTRACTS AND PROCUREMENT TOTAL \$6,067,370

■ SB 74%  
■ DVBE 5%  
■ Non-SB/DVBE 5%



## ONGOING CONSTRUCTION CONTRACTS

District 9 has **16** ongoing construction contracts, valued at **\$96,696,000** as of July 1, 2021.

## FEDERALLY-FUNDED CONTRACTS:

### MAJOR CONSTRUCTION

District 9 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2020 to May 31, 2021:

Awarded contracts: **3**, totaling **\$18,348,003**

Total DBE commitment: \$3,178,541 (**17%**)

### ARCHITECTURAL AND ENGINEERING (A&E)

District 9 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2020 to Current:

Awarded contracts: **0**, totaling **\$0**

Total DBE commitment: \$0 (**0%**)

## STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 2<sup>nd</sup> Quarter State fiscal year has reached a total of **\$6,067,370**.

**Small Business (SB)** participation **74%**

**Disabled Veteran Business Enterprise (DVBE)** participation **5%**

**Contracts** — total awarded: \$4,130,069

SB participation: \$3,474,341 (**84%**)

DVBE participation: \$274,382 (**7%**)

**Procurement** — total awarded: \$1,937,301

SB participation: \$1,040,591 (**54%**)

DVBE participation: \$34,201 (**2%**)

## LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

## District 9 Small Business Update, July 2021

### LOOK AHEAD CONSTRUCTION PROJECTS (As of 06/18/2021)

Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
09-21340	Construct 4 Lane Expressway	N	\$80,100,000	08/01/2021
09-36720	Construct left turn lane	N	\$1,260,000	12/13/2021
09-38890	Asphalt Rubber Chip Seal	N	\$750,000	12/15/2021
09-38610	Thin Blanket Overlay with Digouts	N	\$4,600,000	12/15/2021

#### **CALMENTOR** (Small Business A&E mentoring program)

- District 9 continues to work with neighboring districts to provide virtual meeting opportunities to businesses interested in participating in Calmentor

#### **OUTREACH**

- The District 9 Small Business website, [District 9 Small Business | Caltrans](#) is regularly updated with information about current outreach events and promoting the Caltrans Office of Civil Rights [events calendar](#).
- The District 9 website has a mapping tool that allows users to interactively search projects in a map based program: [Caltrans District 9: Quarterly Reports Dashboard \(arcgis.com\)](#)
- District 9 has an upcoming outreach event on July 20<sup>th</sup> [A&E Outreach Events | Caltrans](#) regarding contract requirements and advertising for a specific project. District 9 will be collaborating with Districts 6, 7 & 8 on future outreach events to increase effectiveness of reaching contractors willing to work in the Eastern Kern, Inyo and Mono counties.
- The DSBL meets regularly with District Chambers of Commerce and other local business organizations across our District. DSBL works directly with their members to update about upcoming contracting opportunities and offer information for their newsletters, attend virtual meetings and outreach venues to share vital information about opportunities for certification.
- Follow District 9 Facebook at <https://www.facebook.com/Caltrans9/> and on Twitter <https://twitter.com/Caltrans9> to get the latest updates for our activities.

Visit District 9's Small Business website at:

<https://dot.ca.gov/caltrans-near-me/district-9/district-9-programs/district-9-small-business>

Small Business Liaison: Jessica Klemencic, [Jessica.klemencic@dot.ca.gov](mailto:Jessica.klemencic@dot.ca.gov), 760-874-8853

# DISTRICT 10 SMALL BUSINESS UPDATE

Dennis T. Agar, District Director, (209) 948-7943

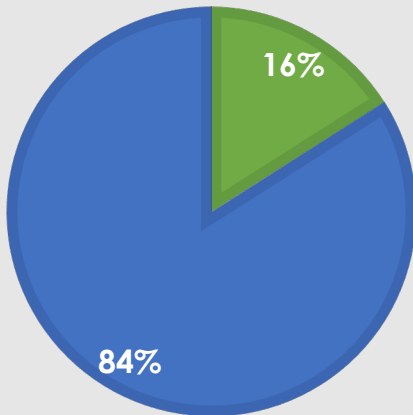


July 2021

## District 10 DBE, SB, and DVBE Participation at a glance:

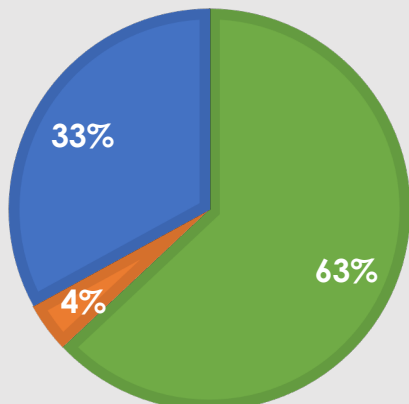
### FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$133,793,633

■ DBE 16% ■ Non-DBE 84%



### STATE CONTRACTS AND PROCUREMENT TOTAL \$47,391,317

■ SB 63%  
■ DVBE 4%  
■ Non-SB/DVBE 33%



## ONGOING CONSTRUCTION CONTRACTS

District 10 has **56** ongoing construction contracts, valued at **\$393,550,456** as of July 1, 2021.

## FEDERALLY-FUNDED CONTRACTS:

### MAJOR CONSTRUCTION

District 10 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2020 to May 31, 2021:

Awarded contracts: **11**, totaling **\$133,793,633**

Total DBE commitment: \$18,528,879 (**16%**)

### ARCHITECTURAL AND ENGINEERING (A&E)

District 5, 6, and 10 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2020 to Current:

Awarded contracts: **9**, totaling **\$63,466,020**

Total DBE commitment: \$10,461,174 (**19%**)

## STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 2<sup>nd</sup> Quarter State fiscal year has reached a total of **\$47,391,317**.

**Small Business (SB)** participation **63%**

**Disabled Veteran Business Enterprise (DVBE)** participation **4%**

**Contracts** — total awarded: \$44,492,487

SB participation: \$28,694,137 (**65%**)

DVBE participation: \$1,500,899 (**3%**)

**Procurement** — total awarded: \$2,898,829

SB participation: \$1,104,072 (**38%**)

DVBE participation: \$423,158 (**15%**)

## LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

LOOK AHEAD CONSTRUCTION PROJECTS (As of 07/16/2021)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
10-0Y340	Slope Repair (MPA 140)	N	\$2.7M	9/10/2021
10-1C960	Upgrade Comm. Equip. (SJ 120)	Y	\$4.9M	9/13/2021
10-0P540	Bridge Rehabilitation (SJ 5)	N	\$7.9M	9/13/2021
10-1F760	Bridge Bearing Pads (SJ 12)	Y	\$1.8M	9/16/2021

**CALMENTOR** (Small Business A&E mentoring program District 5, 6 and 10)

- August 17, 2021: Calmentor Quarterly Meeting

**OUTREACH**

- **Thursday, June 3, 2021, 10:00- 11:30 a.m. Certification for Small Business:**  
In partnership with Department of General Services, an overview of the State of California and Caltrans Small Business program certifications and benefits.
- **Thursday, June 9, 2021, 10:00- 11:30 a.m. Finding Opportunities with the State:**  
In partnership with the Department of General Services, an in-depth look at finding contracting opportunities on Cal-eProcure and Caltrans Contractors Corner.
- **Thursday, June 17, 2021, 10:00- 11:30 a.m. Construction Quarterly Outreach:**  
The Office of Small Business partnered with Project Management and D-10 Construction, to showcase some of our upcoming 1st quarter projects.
- **Thursday, July 15, 2021, 9:30 – 11:30 a.m. A&E Construction Inspection Outreach:** The event covered topics including: Contract terms, estimated value, DBE goals, project locations, Networking and teaming opportunities between the Primes, and Subs and DPAC procurement updates.
- **Tuesday, July 27, 2021, 1:00 – 3:30 p.m. A&E Environmental Generalist Outreach:** The event will cover topics including: Contract terms, estimated value, DBE goals, project locations, Networking and teaming opportunities between the Primes, and Subs and DPAC procurement updates.
- **Thursday, August 26, 2021 10:00 – 11:30 a.m. Small Business & DBE Best Practices:** This newly developed outreach will focus on the best practices for certified small business and DBE firms, and will include: certification, finding opportunities, building a bonding program, estimating, marketing, and labor compliance issues.

# DISTRICT 11 SMALL BUSINESS UPDATE

Gustavo Dallarda, District Director, (619) 688-6668

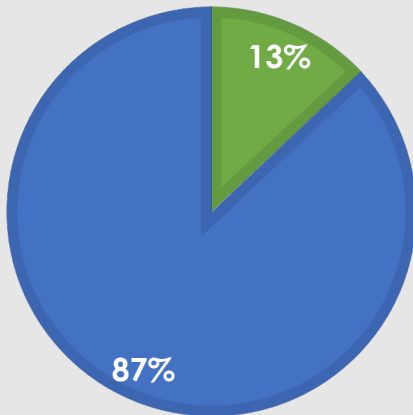


July 2021

## District 11 DBE, SB, and DVBE Participation at a glance:

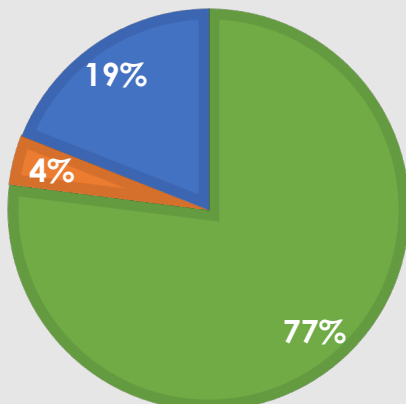
### FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$54,242,382

■ DBE 13% ■ Non-DBE 87%



### STATE CONTRACTS AND PROCUREMENT TOTAL \$42,743,921

■ SB 77%  
■ DVBE 4%  
■ Non-SB/DVBE 19%



## ONGOING CONSTRUCTION CONTRACTS

District 11 has **44** ongoing construction contracts, valued at **\$1,031,389,253** as of July 1, 2021.

## FEDERALLY-FUNDED CONTRACTS:

### MAJOR CONSTRUCTION

District 11 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2020 to May 31, 2021:

Awarded contracts: **8**, totaling **\$54,242,382**

Total DBE commitment: \$7,016,643 (**13%**)

### ARCHITECTURAL AND ENGINEERING (A&E)

District 11 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2020 to Current:

Awarded contracts: **3**, totaling **\$15,000,000**

Total DBE commitment: \$2,262,000 (**19%**)

## STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 2<sup>nd</sup> Quarter State fiscal year has reached a total of **\$42,743,921**.

**Small Business (SB)** participation **77%**

**Disabled Veteran Business Enterprise (DVBE)** participation **4%**

**Contracts** — total awarded: \$39,911,743

SB participation: \$31,087,393 (**78%**)

DVBE participation: \$1,329,390 (**3%**)

**Procurement** — total awarded: \$2,832,178

SB participation: \$1,641,200 (**58%**)

DVBE participation: \$242,845 (**9%**)

## LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

## District 11 Small Business Update, July 2021

LOOK AHEAD CONSTRUCTION PROJECTS (As of 07/01/2021)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
11-423801	Construct individual slab, HMA, RHMA, modify landscape and electrical. 350 Working Days; Additional 2% DBE goal (DBE requirement TBD)	Y	\$34,185,000	10/18/2021 (projected advertisement date)
11-430511	Mainline pavement rehabilitation (slab replacement, CRCP, grinding, cold plane and HMA overlay), sign panel replacement and complete street upgrades. (Includes Landscape and Electrical work) 450 Working Days; Expanded DBE Zone (DBE requirement TBD)	Y	\$55,420,000	06/29/2021 (projected advertisement date)
11-411404	Place HMA, MGS, minor concrete, irrigation, and electrical work. 22% DBE Requirement	N	\$3,200,000	06/21/2021 (Bid Opens 7/28/2021)
11-4116U4	Place minor concrete, HMA, modify landscape and electrical systems. 21% DBE Requirement	N	\$4,270,000	06/14/2021 (Bid Opens 07/22/2021)

### CALMENTOR (Small Business A&E mentoring program District 11)

- The Kickoff for the 9<sup>th</sup> Cycle is tentatively scheduled for fall 2021, with the program anticipated to begin in January 2022. The Steering Committee will be reaching out to firms interested in participating as mentors and proteges in the fall.

### OUTREACH

- 7/16/21 – Black Entrepreneurs Leaders and Learners (B.E.L.L.) Certification and Government Contracting Summit (Zoom)
- 7/21/21 – How to do Business with Caltrans District 11 (WebEx)
- 7/27/21 – CalAsian Chamber of Commerce: Virtual Contract Mixer (Zoom)
- 8/5/21 & 8/19/21- San Diego Regional Chamber of Commerce (SDRCC): Mastermind Business Alliance Group (BAG)
- 8/17/21 & 9/21/21 – San Diego Regional Chamber of Commerce (SDRCC): Transportation & Land Development Committee Meeting (Zoom)
- 8/18/21 – Paving your Road to Success with Caltrans Series: Know your Resources (WebEx)

Maecel Mathis & Alejandra Aguirre, District Small Business Liaisons

[D11.SmallBusiness@dot.ca.gov](mailto:D11.SmallBusiness@dot.ca.gov) / 619-688-3151

# DISTRICT 12 SMALL BUSINESS UPDATE

Ryan Chamberlain, District Director, (657) 328-6001

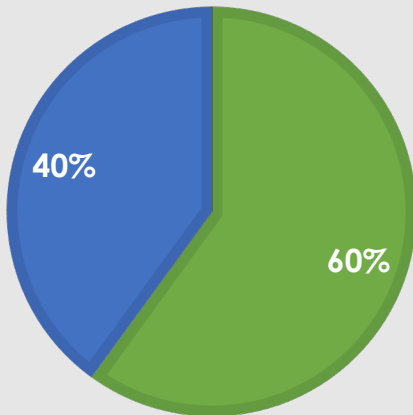


July 2021

## District 12 DBE, SB, and DVBE Participation at a glance:

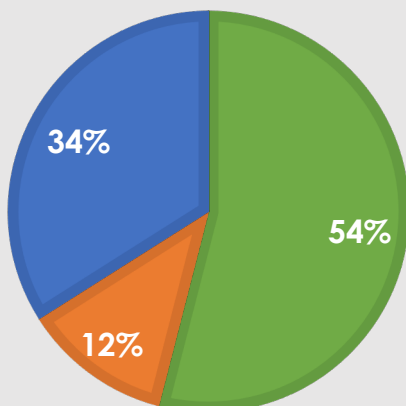
### FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$38,44,849

■ DBE % ■ Non-DBE %



### STATE CONTRACTS AND PROCUREMENT TOTAL \$22,776,977

■ SB 54%  
■ DVBE 12%  
■ Non-SB/DVBE 34%



## ONGOING CONSTRUCTION CONTRACTS

District 12 has **61** ongoing construction contracts, valued at **\$648,257,800** as of July 1, 2021.

## FEDERALLY-FUNDED CONTRACTS:

### MAJOR CONSTRUCTION

District 12 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2020 to May 31, 2021:

Awarded contracts: **7**, totaling **\$38,404,849**

Total DBE commitment: \$8,556,605 (**22%**)

### ARCHITECTURAL AND ENGINEERING (A&E)

District 12 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2020 to Current:

Awarded contracts: **5**, totaling **\$27,317,243**

Total DBE commitment: \$5,014,501 (**18%**)

## STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 2<sup>nd</sup> Quarter State fiscal year has reached a total of **\$22,776,977**

**Small Business (SB)** participation **54%**

**Disabled Veteran Business Enterprise (DVBE)** participation **12%**

**Contracts** — total awarded: \$21,233,200

SB participation: \$11,284,963 (**53%**)

DVBE participation: \$2,333,734 (**11%**)

**Procurement** — total awarded: \$1,543,777

SB participation: \$982,111 (**64%**)

DVBE participation: \$443,463 (**29%**)

## LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

## District 12 Small Business Update, July 2021

### LOOK AHEAD CONSTRUCTION PROJECTS (As of 07/09/2021)

Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
12OR340	Replace approach slabs and seal cracks on bridge deck.	Y	\$3,094,000	07/22/21
120H047	Pavement repair, ground water exclusion and traffic safety devices.	Y	\$16,827,000	07/26/21
120Q390	Upgrade to current seismic standard.	Y	\$14,000,000	07/28/21

#### **CALMENTOR** (Small Business A&E mentoring program – Districts 7, 8 and 12)

- The date for the next Calmentor event is TBD.

#### **OUTREACH**

- **May 7, 2021:** Small Business 1:1 Outreach | CORESIVITY
- **May 12, 2021:** Small Business 1:1 Outreach | Calioh Coffee
- **May 13, 2021:** NAWBO California | Mixer Event
- **June 10, 2021:** District 12 A&E Outreach Event – Interstate 5 Managed Lanes
- **June 16, 2021:** CMAA Networking Event - Building Equity: A Stronger Community
- **June 25, 2021:** Small Business 1:1 Outreach | Mayra Nawrocki
- **June 30, 2021:** Small Business 1:1 Outreach | Outreach Economy Office Supply
- **July 7, 2021:** Small Business 1:1 Outreach | Road Safety Supplies
- **July 9, 2021:** OC Hispanic Chamber of Commerce (OCHCC) | Networking Event

Visit District 12's Small Business website at:

<https://dot.ca.gov/caltrans-near-me/district-12/district-12-programs/district-12-small-business>

Small Business Liaison: Mirley Vargas (mirley.vargas@dot.ca.gov)