

# DISTRICT 9 SMALL BUSINESS UPDATE

Ryan Dermody, District Director, (760) 872-0602

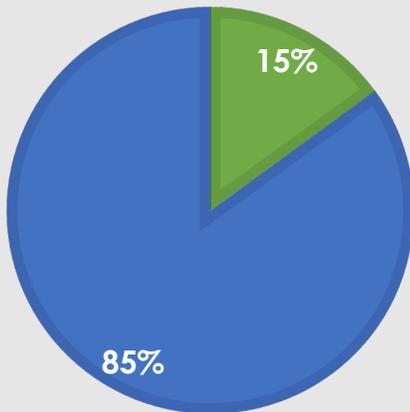


July 2023

District 9 DBE, SB, and DVBE Participation at a glance:

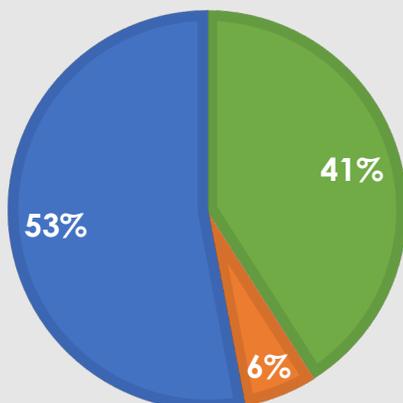
## FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$23,058,364

■ DBE 15% ■ Non-DBE 85%



## STATE CONTRACTS AND PROCUREMENT TOTAL \$49,024,797

■ SB 41%  
■ DVBE 6%  
■ Non-SB/DVBE 53%



## ONGOING CONSTRUCTION CONTRACTS

District 9 has **21** ongoing construction contracts, valued at **\$171,856,100** as of July 3, 2023.

## FEDERALLY-FUNDED CONTRACTS:

### MAJOR CONSTRUCTION

District 9 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2022 to May 31, 2023:

Awarded contracts: **2**, totaling **\$23,058,364**

Total DBE commitment: \$3,465,065 (**15%**)

### ARCHITECTURAL AND ENGINEERING (A&E)

District 9 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2022 to Current:

Awarded contracts: **0**, totaling **\$0**

Total DBE commitment: \$0 (**0%**)

## STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 3<sup>rd</sup> Quarter State fiscal year have reached a total of **\$49,024,797**.

**Small Business (SB)** participation **41%**

**Disabled Veteran Business Enterprise (DVBE)** participation **6%**

**Contracts** — total awarded: **\$46,931,695**

SB participation: \$19,403,680 (**41%**)

DVBE participation: \$2,950,564 (**6%**)

**Procurement** — total awarded: **\$2,093,101**

SB participation: \$686,972 (**33%**)

DVBE participation: \$110,184 (**5%**)

## LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

## District 9 Small Business Update, July 2023

### LOOK AHEAD CONSTRUCTION PROJECTS (As of 07/10/2023)

Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
09-368U1	Bishop-Meadow Farms ADA	N	\$25,411,000	11/2023
09-379001	Manzanar Pavement	N	\$47,202,000	12/2023

### CALMENTOR

- The District 9 Consultant Services Unit actively promotes the Calmentor Program working alongside neighboring districts where D9 Primes are located.
- Find more information about A&E contracts here: [A&E Contract Information |](#)

### OUTREACH

- **July 21** – SB and DVBE Workshop in partnership with DGS (In-Person at Caltrans D9 Bishop District Office)
- **July 20** – Procurement and Resource Fair (In-Person at Caltrans D9 Bishop District Office)
- **May 16** – Bishop Job Fair – Networking with small businesses to sell to and contract with Caltrans
- **May 11** – MMBN Meet the Prime Event for JOC Region 2
- **Ongoing** – D9 Small Business Newsletter and Project Announcement outreach
- **Ongoing** – 1:1 outreach with small businesses to discuss certification and contract and procurement opportunities.
- **Ongoing** – The District 9 Small Business website, [District 9 Small Business | Caltrans](#) is regularly updated with information about current outreach events and promoting the Caltrans Office of Civil Rights [events calendar](#).

Visit District 9's Small Business website at:

<https://dot.ca.gov/caltrans-near-me/district-9/district-9-programs/district-9-small-business> Small Business Office: Joseph Reidhead, [Joseph\\_reidhead@dot.ca.gov](mailto:Joseph_reidhead@dot.ca.gov),

760-881-7730

# DISTRICT 10 SMALL BUSINESS UPDATE

Dennis T. Agar, District Director, (948) 948-7943

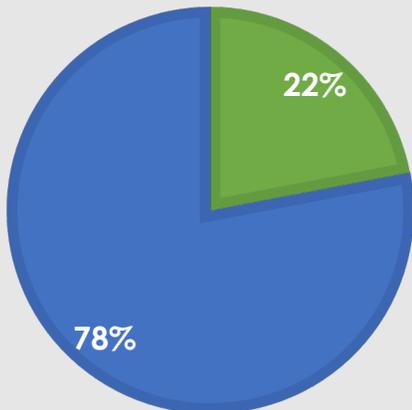


July 2023

## District 10 DBE, SB, and DVBE Participation at-a-glance:

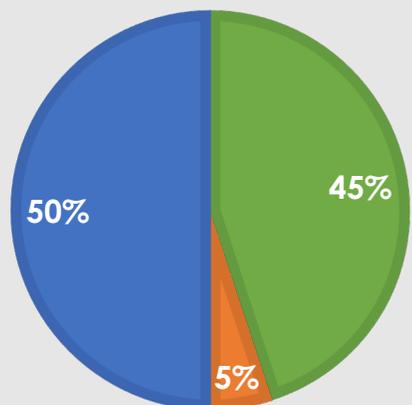
### FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$38,260,698

■ DBE 22% ■ Non-DBE 78%



### STATE CONTRACTS AND PROCUREMENT TOTAL \$76,764,411

■ SB 45%  
■ DVBE 5%  
■ Non-SB/DVBE 50%



## ONGOING CONSTRUCTION CONTRACTS

District 10 has **67** ongoing construction contracts, valued at **\$506,035,082** as of July 3, 2023.

## FEDERALLY-FUNDED CONTRACTS:

### MAJOR CONSTRUCTION

District 10 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2022, to May 31, 2023:

Awarded contracts: **6**, totaling **\$38,260,698**

Total DBE commitment: \$8,453,232 (**22%**)

### ARCHITECTURAL AND ENGINEERING (A&E)

Districts **5**, **6**, and **10** federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2022, to Current:

Awarded contracts: **8**, totaling **\$75,485,975**

Total DBE commitment: \$17,851,545 (**22%**)

## STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 3<sup>rd</sup> Quarter State fiscal year have reached a total of **\$76,764,411**.

**Small Business (SB)** participation **45%**

**Disabled Veteran Business Enterprise (DVBE)** participation **5%**

**Contracts** — total awarded: **\$71,173,431**

SB participation: \$33,277,768 (**47%**)

DVBE participation: \$3,476,477 (**5%**)

**Procurement** — total awarded: **\$5,590,981**

SB participation: \$1,237,814 (**22%**)

DVBE participation: \$165,808 (**3%**)

## LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

## District 10 Small Business Update, July 2023

LOOK AHEAD CONSTRUCTION PROJECTS (As of 07/10/2023)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
10-1K460	Safety Improvements (SJ-120)	N	\$8,083,000	09/13/2023
10-0P921	Alternative Delivery Method (CMGC)MPA 140	N	\$30,000,000	10/02/2023
10-1P630	Beautification Clean California Project (SJ-12)	N	\$300,000	10/06/2023
10-1L260	Install Median Barrier (SJ-120)	N	\$4,967,000	11/30/2023

### **CALMENTOR** (Small Business A&E mentoring program District 5, 6, and 10)

- Now accepting new mentors and mentees! Please reach out to Bill Lavelle at [Bill.lavelle@dot.ca.gov](mailto:Bill.lavelle@dot.ca.gov) to join the program.
- Former Central Region Calmentor Program mentors and mentees are encouraged to submit success stories in public sector contracting to Bill Lavelle, see email above.
- The next Central Region Calmentor Program Mixer will be held in person on Tuesday, August 8, 2023, from 5:30 – 7:30 pm at The Apple Farm in San Luis Obispo. Additional info and registration are available on Caltrans Event Calendar or by email to [Bill.lavelle@dot.ca.gov](mailto:Bill.lavelle@dot.ca.gov).
- The next Central Region Calmentor Program General Meeting will be held in-person and online on Tuesday, September 19, 2023, from 1:00 – 3:30 pm in Fresno.
- A Central Region Calmentor Program Mixer will be held in person in District 10 Stockton in late Fall/early Winter 2023 (tentative). Registration information TBD.

### **OUTREACH**

- **August 17, 2023. Doing Business with the State and Caltrans** DGS and Caltrans present information on certification, Contractors Corner, Cal-e-procure, and Cal-Card U10 procurement processes.
- **September 14, 2023. Quarterly Contractors Outreach** D10 Small Business Staff and Project Managers will present six upcoming projects to contractors. A representative from Construction will also give contractors insight into working on upcoming projects and more. (Virtual)

Visit District 10's website at:

<https://dot.ca.gov/caltrans-near-me/district-10/district-10-programs/small-business>

Small Business Liaison: Bill Lavelle, [Bill Lavelle @dot.ca.gov](mailto:Bill.Lavelle@dot.ca.gov), (209) 610-7977

# DISTRICT 11 SMALL BUSINESS UPDATE

Gustavo Dallarda, District Director, (619) 688-6668

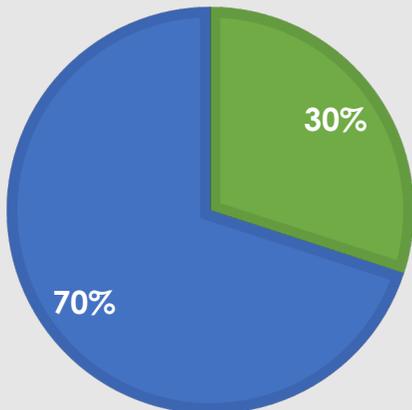


July 2023

## District 11 DBE, SB, and DVBE Participation at a glance:

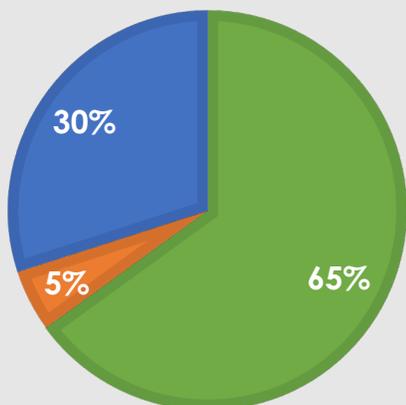
### FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$59,054,906

■ DBE 30% ■ Non-DBE 70%



### STATE CONTRACTS AND PROCUREMENT TOTAL \$72,761,669

■ SB 65%  
■ DVBE 5%  
■ Non-SB/DVBE 30%



## ONGOING CONSTRUCTION CONTRACTS

District 11 has **56** ongoing construction contracts, valued at **\$889,641,391** as of July 3, 2023.

## FEDERALLY-FUNDED CONTRACTS:

### MAJOR CONSTRUCTION

District 11 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2022 to May 31, 2023:

Awarded contracts: **7**, totaling **\$59,054,906**

Total DBE commitment: \$17,743,639 (**30%**)

### ARCHITECTURAL AND ENGINEERING (A&E)

District 11 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2022 to Current:

Awarded contracts: **0**, totaling **\$0**

Total DBE commitment: \$0 (**0%**)

## STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 3<sup>rd</sup> Quarter State fiscal year have reached a total of **\$72,761,669**.

**Small Business (SB)** participation **65%**

**Disabled Veteran Business Enterprise (DVBE)** participation **5%**

**Contracts** — total awarded: **\$66,509,090**

SB participation: \$43,364,661 (**65%**)

DVBE participation: \$3,338,825 (**5%**)

**Procurement** — total awarded: **\$6,252,578**

SB participation: \$3,947,103 (**63%**)

DVBE participation: \$612,119 (**10%**)

## LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

## District 11 Small Business Update, July 2023

LOOK AHEAD CONSTRUCTION PROJECTS (As of 07/18/2023)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
11-2N108	SR-5: Bridge Preservation. Goal TBD	N	\$4,203,000	08/17/2023
11-2N142	SR-125 & SR-52: Bridge Preservation. Goal TBD	N	\$2,100,000	08/17/2023
11-43030	SR-111 & SR-78 Imperial County: Install rumble strips, upgrade guardrail, and upgrade facilities to Americans with Disabilities Act (ADA) standards. Goal TBD	N	\$10,456,000	08/18/2023
11-43048	SR-163: Mobility, roadside safety, and complete street improvements. Goal TBD	N	\$9,033,000	09/18/2023

### CALMENTOR (Small Business A&E mentoring program District 11)

- The Calmentor Steering Committee currently does not have any upcoming events since the most recent cycle ended earlier this year. The kick-off for the next cycle will take place in Fall 2023.

### OUTREACH

- July 12** - San Diego Unified School District: Construction Expo
  - The SB team participated to promote the SB program and upcoming opportunities within D11
- July 14** - 3rd Annual Black Entrepreneurs Leaders & Learners (BELL) 3<sup>rd</sup> Annual Government Contracting and Certification Summit
  - The SB team moderated a Meet the Buyers panel session and participated as exhibitors to promote upcoming opportunities within D11
- July 19** - SBDC Connecting with Contracts: Celebrating with Pride Months
  - The SB Team participated as exhibitors to promote upcoming opportunities within D11
- August 2** - District 11 Prepare for the Fair Event
  - This workshop will provide information about Caltrans recognized certifications and provide tips for meeting purchasers at the Procurement & Contract Fair
- August 30** - District 11's 19<sup>th</sup> Annual Procurement and Resource Fair
- September 27** - District 11 Meet the A&E Subs Event
  - This event provides subs with the opportunity to meet with A&E primes and discuss opportunities for contracting
- September 28** - SBDC: Connecting with Contracts, Honoring Hispanic Heritage
  - The SB team will participate to promote the SB program and upcoming opportunities within D11
- October 2023** - District 11 Construction Mentor/Protégé Program
  - This program increases partnerships between established & emerging construction companies

Visit District 11's Small Business website at: [Small Business Program | Caltrans](#)

Small Business Liaisons: Michaela Howard, 619-930-7665 and Liliana Silveira, 619-921-9057, [D11.smallbusiness@dot.ca.gov](mailto:D11.smallbusiness@dot.ca.gov).

# DISTRICT 12 SMALL BUSINESS UPDATE

Ryan Chamberlain, District Director, (657) 328-6001

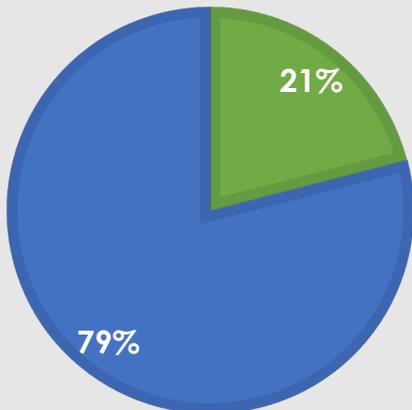


July 2023

## District 12 DBE, SB, and DVBE Participation at a glance:

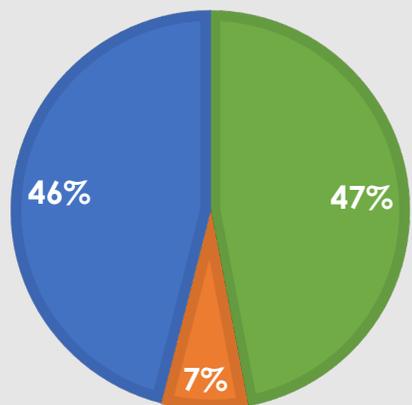
### FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$67,833,161

■ DBE 21% ■ Non-DBE 79%



### STATE CONTRACTS AND PROCUREMENT TOTAL \$44,028,362

■ SB 47%  
■ DVBE 7%  
■ Non-SB/DVBE 46%



## ONGOING CONSTRUCTION CONTRACTS

District 12 has **61** ongoing construction contracts, valued at **\$982,139,155** as of July 3, 2023.

## FEDERALLY-FUNDED CONTRACTS:

### **MAJOR CONSTRUCTION**

District 12 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2022 to May 31, 2023:

Awarded contracts: **12**, totaling **\$67,833,161**

Total DBE commitment: \$14,470,018 (**21%**)

### **ARCHITECTURAL AND ENGINEERING (A&E)**

District 12 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2022 to Current:

Awarded contracts: 2, totaling **\$4,504,000**

Total DBE commitment: \$1,005,920 (**22%**)

## STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 3<sup>rd</sup> Quarter State fiscal year have reached a total of **\$44,028,362**.

**Small Business (SB)** participation **47%**

**Disabled Veteran Business Enterprise (DVBE)** participation **7%**

**Contracts** — total awarded: **\$41,818,682**

SB participation: \$19,792,136 (**47%**)

DVBE participation: \$2,604,641 (**6%**)

**Procurement** — total awarded: **\$2,209,679**

SB participation: \$949,329 (**43%**)

DVBE participation: \$435,906 (**20%**)

## LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

## District 12 Small Business Update, July 2023

### LOOK AHEAD CONSTRUCTION PROJECTS (As of 07/12/2023)

Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
12NEWC01-23	A&E Construction Services Contract Specifically for four Project EAs including 0Q970, 0R570, 0R330 and 0R680 in Orange County	N	\$7,000,000.00	07/2023
12NEWC03-22	A&E Construction Services Contract for Project EA 0K970 in Orange County	N	\$9,000,000.00	09/2023

### **CALMENTOR** (Small Business A&E mentoring program Districts 7, 8, & 12)

- Next Calmentor event, Fall 2023 Calmentor is scheduled for October in District 7.

### **OUTREACH**

- Currently no events are scheduled