

DISTRICT 9 SMALL BUSINESS UPDATE

Ryan Dermody, District Director, (760) 872-0601



March 2024

District 9 DBE, SB, and DVBE Participation at a glance:

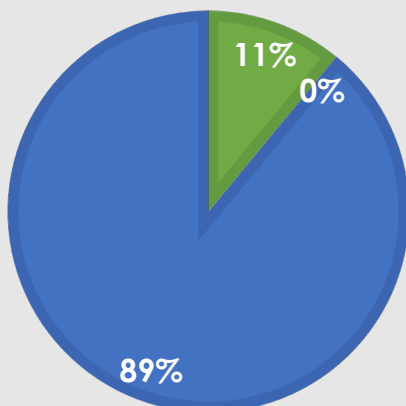
FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$0

■ DBE 0% ■ Non-DBE 0%

0%

STATE CONTRACTS AND PROCUREMENT TOTAL \$29,200,379

■ SB 11%
■ DVBE 0%
■ Non-SB/DVBE 89%



ONGOING CONSTRUCTION CONTRACTS

District 9 has **14** ongoing construction contracts, valued at **\$148,382,175** as of March 1, 2024.

FEDERALLY-FUNDED CONTRACTS:

MAJOR CONSTRUCTION

District 9 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2023 to January 31, 2024:

Awarded contracts: **0**, totaling **\$0.00**

Total DBE commitment: \$0.00 (**0%**)

ARCHITECTURAL AND ENGINEERING (A&E)

District 9 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2023 to Current:

Awarded contracts: **2**, totaling **\$28,479,329**

Total DBE commitment: \$6,055,190 (**21%**)

STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 2nd Quarter State fiscal year have reached a total of **\$29,200,379**.

Small Business (SB) participation **11%**

Disabled Veteran Business Enterprise (DVBE) participation **0%**

Contracts — total awarded: **\$27,378,261**

SB participation: \$2,346,832 (**9%**)

DVBE participation: \$35,369 (**0%**)

Procurement — total awarded: **\$1,822,118**

SB participation: \$921,533 (**51%**)

DVBE participation: \$42,448 (**2%**)

LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

District 9 Small Business Update, March 2024

LOOK AHEAD CONSTRUCTION PROJECTS (As of 03/07/2024)

| Contract Number | Description | SB 1? (Y/N) | Capital Estimate | Advertise Date |
|-----------------|-----------------------------------|-------------|------------------|----------------|
| 09-374704 | Bishop Pavement | Y | \$15,510,000 | 04/19/2024 |
| 09-374504 | Lone Pine Sidewalk | N | \$2,108,000 | 06/17/2024 |
| 09-397604 | Kern County Lighting Replacements | N | \$246,300 | 03/01/2024 |
| 09-397004 | Manzanar Pavement Repair | N | \$47,202,000 | 06/17/2024 |

CALMENTOR

- The District 9 Consultant Services Unit actively promotes the Calmentor Program working alongside neighboring districts where D9 Primes are located.
- Find more information about A&E contracts here: [A&E Contract Information | Caltrans](#).

OUTREACH

- **February 10, 2024** – Caltrans District 9 reached out to a Bishop-based concrete company interested in becoming certified with the state. The Small Business Manager provided the necessary documents and is working with the SB on the process.
- **Ongoing** – D9 Small Business Newsletter and Project Announcement outreach
- **Ongoing** – 1:1 outreach with small businesses to discuss certification and contract and procurement opportunities.
- **Ongoing** – The District 9 Small Business website, [District 9 Small Business | Caltrans](#) is regularly updated with information about current outreach events and promoting the Caltrans Office of Civil Rights [events calendar](#).

Visit District 9's Small Business website at: <https://dot.ca.gov/caltrans-near-me/district-9/district-9-programs/district-9-small-business>

Small Business Liaison: Christopher Andriessen, Christopher.andriessen@dot.ca.gov, 760-937-7217

DISTRICT 10 SMALL BUSINESS UPDATE

Grace Magsayo, Acting District Director, (209) 942-6192

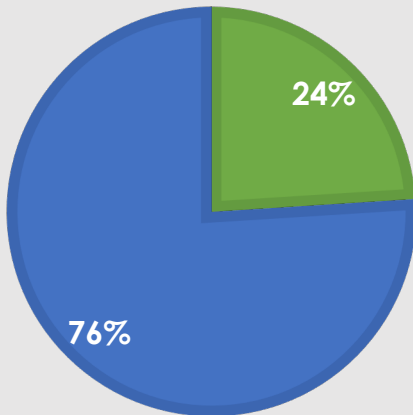


March 2024

District 10 DBE, SB, and DVBE Participation at a glance:

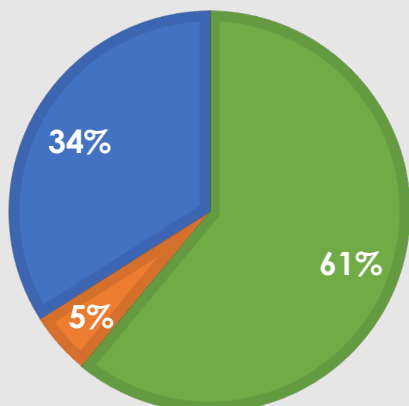
FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$126,935,783

■ DBE 24% ■ Non-DBE 76%



STATE CONTRACTS AND PROCUREMENT TOTAL \$23,777,784

■ SB 61%
■ DVBE 5%
■ Non-SB/DVBE 34%



ONGOING CONSTRUCTION CONTRACTS

District 10 has **49** ongoing construction contracts, valued at **\$397,253,846** as of March 1, 2024.

FEDERALLY-FUNDED CONTRACTS:

MAJOR CONSTRUCTION

District 10 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2023 to January 31, 2024:

Awarded contracts: **5**, totaling **\$126,935,783**

Total DBE commitment: \$30,035,575 (**24%**)

ARCHITECTURAL AND ENGINEERING (A&E)

Districts 5, 6, and 10 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2023 to Current:

Awarded contracts: **2**, totaling **\$51,447,143**

Total DBE commitment: \$10,289,429 (**20%**)

STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 2nd Quarter State fiscal year have reached a total of **\$23,777,684**

Small Business (SB) participation **61%**

Disabled Veteran Business Enterprise (DVBE) participation **5%**

Contracts — total awarded: \$18,850,974

SB participation: \$12,298,998 (**65%**)

DVBE participation: \$392,496 (**2%**)

Procurement — total awarded: **\$4,926,711**

SB participation: \$2,115,429 (**43%**)

DVBE participation: \$722,776 (**15%**)

LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

District 10 Small Business Update, March 2024

LOOK AHEAD CONSTRUCTION PROJECTS (As of 03/04/2024)

| Contract Number | Description | SB 1? (Y/N) | Capital Estimate | Advertise Date |
|-----------------|-------------------------------------|-------------|------------------|----------------|
| 10-H560 | Maintenance Facilities (Alp 88) | N | \$2,114,000 | 05/10/2024 |
| 10-0X740 | Bridge Replacement (Cal 12) | N | \$6,000,000 | 05/15/2024 |
| 10-0Q210 | CAPM Pavement Preservation (AMA 88) | N | \$13,051,000 | 05/31/2024 |
| 10-0T69U | Operational Improvements (Mer 165) | N | \$5,800,000 | 06/14/2024 |

CALMENTOR (Small Business A&E mentoring program District 5, 6, and 10)

- Now accepting new mentors and mentees! Please reach out to Traci Adams at Traci.Adams@dot.ca.gov to join the program.
- Former Central Region Calmentor Program mentors and mentees are encouraged to submit success stories in public sector contracting to Chloe Doyle Chloe.doyle@dot.ca.gov
- The Central Region Calmentor Program Steering Committee held a planning meeting on **January 23, 2024** in Fresno to prepare for the upcoming 2024 Calmentor Year.
- The next Central Region Calmentor Program Mixer was held in-person in Fresno at Sierra Brewing. From 5:30 pm to 7:30 pm. Registration was online.

OUTREACH

- **January 16, 2024 - Bonding, Estimating, and Labor Compliance Training.** This training was held virtually along with all of Central Region DSBL's. We partnered with Tracey Lawrence from Heis Surety to present this training to for sub-contractors on the necessities of bonding and submitting bids for contracting.
- **January 26, 2024 - AGC Quarter 1 Meeting** - This was held at District 10 offices along with D3. We presented the progress of DBE Construction numbers and DBE contacts for the first quarter. Traci had a good contact with AGC's Chris Smith to work together on future outreach opportunities.
- **January 30, 2024 - Quarterly Contractors Outreach** - D10 Small Business Staff and Project Managers presented six upcoming projects to contractors. A representative from Construction will also give contractors insight into working on upcoming projects and more. (Virtual).
- **February 14, 2024 - Doing Business with the State and Caltrans** - "Understanding Caltrans Procurement and Service Contracts". Partnering with District 5's DSBL Richard Myerscough we are using the Paving the Road to Success series of 12 presentations for Training. Which includes certification, Contractors Corner, Cal-e-procure, and Cal-Card U10 procurement processes.
- **February 28, 2024 - Navigating your Resources and Funding** - Partnered with Bob Adams of Cal OSBA to present the certifications the Caltrans recognizes along with funding opportunities within the state and how to find them and qualify.
- **March 13, 2024 - Doing Business with the State and Caltrans** - "Know your Small Business Resources" Partnering with District 5's DSBL Richard Myerscough we are using the Paving the Road to Success series of 12 presentations for Training. Which includes certification, Contractors Corner, Cal-e-procure, and Cal-Card U10 procurement processes.
- **April 9, 2024 - Clear Path Procurement Sesssion Spring 2024** - Sponsored by the District 10 Office of Small Business and the D10 Equity , Diversity, and Inclusion Task Force, this bi-annual event provides nine certified businesses an opportunity to present their products or services direct to District 10 Divisional Purchasers (Virtual).

Visit District 10's website at:

<https://dot.ca.gov/caltrans-near-me/district-10/district-10-programs/small-business>

Small Business Liaison: Traci Adams, Traci.Adams@dot.ca.gov, (209) 986-3499

DISTRICT 11 SMALL BUSINESS UPDATE

Everett Townsend, Acting District Director, (619) 688-6668

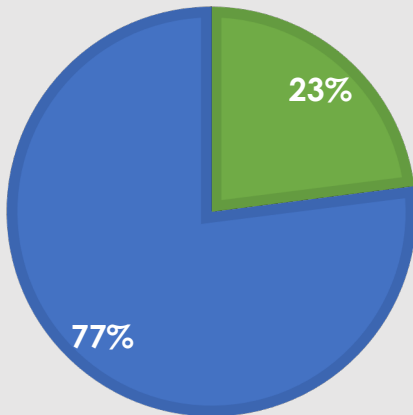


March 2024

District 11 DBE, SB, and DVBE Participation at a glance:

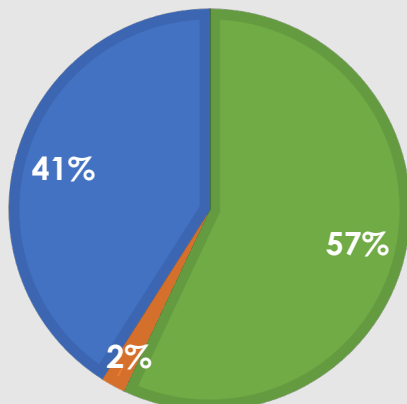
FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$118,630,908

■ DBE 23% ■ Non-DBE 77%



STATE CONTRACTS AND PROCUREMENT TOTAL \$87,721,390

■ SB 57%
■ DVBE 2%
■ Non-SB/DVBE 41%



ONGOING CONSTRUCTION CONTRACTS

District 11 has **51** ongoing construction contracts, valued at **\$803,903,091** as of March 1, 2024.

FEDERALLY-FUNDED CONTRACTS:

MAJOR CONSTRUCTION

District 11 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2023 to January 31, 2024:

Awarded contracts: **4**, totaling **\$118,630,908**

Total DBE commitment: \$26,804,568 (**23%**)

ARCHITECTURAL AND ENGINEERING (A&E)

District 11 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2023 to Current:

Awarded contracts: **2**, totaling **\$32,604,155**

Total DBE commitment: \$6,832,831 (**21%**)

STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 2nd Quarter State fiscal year have reached a total of **\$87,721,390**.

Small Business (SB) participation **57%**

Disabled Veteran Business Enterprise (DVBE) participation **2%**

Contracts — total awarded: **\$83,527,029**

SB participation: \$47,769,079 (**57%**)

DVBE participation: \$1,159,602 (**1%**)

Procurement — total awarded: **\$4,194,361**

SB participation: \$2,381,286 (**57%**)

DVBE participation: \$706,137 (**17%**)

LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

District 11 Small Business Update, March 2024

| LOOK AHEAD CONSTRUCTION PROJECTS (As of 03/04/2024) | | | | |
|---|---|-------------|------------------|----------------|
| Contract Number | Description | SB 1? (Y/N) | Capital Estimate | Advertise Date |
| 11-43032 | Mobility, Drainage and Safety Improvements Goal: TBD | Y | \$58,296,000 | 04/22/2024 |
| 11-43127 | Asset Management Project Goal: TBD | Y | \$80,728,000 | 05/31/2024 |
| 11-43038 | Drainage, Pavement and Safety Improvements Goal: TBD | N/A | \$38,479,000 | 06/10/2024 |

CALMENTOR (Small Business A&E mentoring program (District 11))

- Next Calmentor Steering Committee meeting will take place virtually on **April 11, 2024**.

OUTREACH

- **February 8, 2024** – The District 11 Small Business team provided a virtual presentation at the A&E Independent Cost Estimating Contract Project Specific Outreach Event.
- **February 22, 2024** – The District 11 Small Business team provided a virtual presentation at the A&E Noise Study Replacement Contract Outreach Event.
- **February 28, 2024** – The District 11 Small Business team hosted its first Local Small Business Council meeting of the year in a hybrid format.
- **March 21, 2024** – The District 11 Small Business team, in conjunction with Imperial Valley Small Business Development Center, will host the Imperial Valley Procurement and Resource Fair at the MLK Pavilion in El Centro.
- **March 27, 2024** – District 11 Small Business team will host and provide a presentation at the virtual Job Order Contract Mandatory Pre-Bid.
- **March 27, 2024** – The District 11 Small Business team will host the National Society of Black Engineers: General Body Meeting at the District 11 office.
- **April 24, 2024** – The District 11 Small Business team will host its second Local Small Business Council meeting of the year in a hybrid format.

Visit District 11's Small Business website at: <https://dot.ca.gov/caltrans-near-me/district-11/popular-links/small-business-program>

Small Business Liaison: Michaela Howard, Michaela.howard@dot.ca.gov, 619-930-7665

DISTRICT 12 SMALL BUSINESS UPDATE

Lan Zhou, District Director, (657) 328-6293

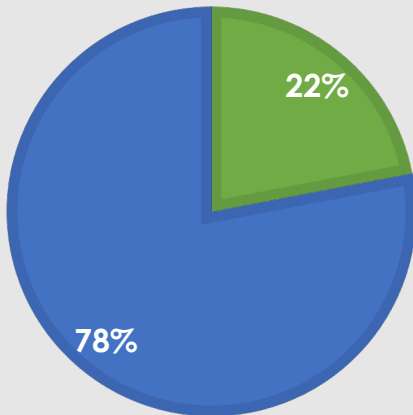


March 2024

District 12 DBE, SB, and DVBE Participation at a glance:

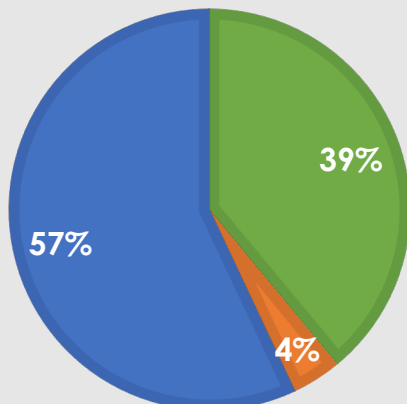
FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$26,828,485

■ DBE 22% ■ Non-DBE 78%



STATE CONTRACTS AND PROCUREMENT TOTAL \$19,133,117

■ SB 39%
■ DVBE 4%
■ Non-SB/DVBE 57%



ONGOING CONSTRUCTION CONTRACTS

District 12 has **58** ongoing construction contracts, valued at **\$1,320,433,868** as of March 1, 2024.

FEDERALLY-FUNDED CONTRACTS:

MAJOR CONSTRUCTION

District 12 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2023 to January 31, 2024:

Awarded contracts: **2**, totaling **\$26,828,485**

Total DBE commitment: \$5,958,443 (**22%**)

ARCHITECTURAL AND ENGINEERING (A&E)

District 12 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2023 to Current:

Awarded contracts: **0**, totaling **\$0**

Total DBE commitment: \$0 (**0%**)

STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 2nd Quarter State fiscal year have reached a total of **\$19,133,117**.

Small Business (SB) participation **39%**

Disabled Veteran Business Enterprise (DVBE) participation **4%**

Contracts — total awarded: \$18,209,864

SB participation: \$7,163,441 (**39%**)

DVBE participation: \$610,535 (**3%**)

Procurement — total awarded: **\$923,253**

SB participation: \$226,730 (**25%**)

DVBE participation: \$112,047 (**12%**)

LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

District 12 Small Business Update, March 2024

| LOOK AHEAD CONSTRUCTION PROJECTS (As of 03/05/2024) | | | | |
|---|---|-------------|------------------|----------------|
| Contract Number | Description | SB 1? (Y/N) | Capital Estimate | Advertise Date |
| 12-OK870 | Improve freeway access & arterial connection to I-605 | N | \$25,338,000 | 08/01/2024 |
| 12-OS140 | Install class II bike way facility | N | \$8,625,000 | 08/01/2024 |
| 12-OR311 | Upgrade pavement, WIM, OH signs, TMS, drainage, roadside elements and offramp | Y | \$39,360,000 | 08/30/2024 |
| 12-OR315 | Drainage, OH sign, TMS, and roadside elements | Y | \$11,710,000 | 08/01/2024 |

CALMENTOR (Small Business A&E mentoring program Districts 7, 8, 12)

- The next Calmentor Southern California Alliance Calmentor event is TBD and will be scheduled in District 8.

OUTREACH

- A Procurement and Resource Fair will be co-hosted by Districts 7, 8, and 12 on **Tuesday, June 25th, 2024**, in District 12.
- District 12 Small Business Newsletters – Sign up to receive the monthly District 12 Small Business email newsletter in your inbox. [Subscribe Now](#).

Visit District 12's Small Business website at: <https://dot.ca.gov/caltrans-near-me/district-12/district-12-programs/district-12-small-business>

Small Business Liaison: Lori Karaguezian, D12smallbusiness@dot.ca.gov, (657) 243-2043