

# DISTRICT 9 SMALL BUSINESS UPDATE

Ryan Dermody, District Director, (760) 872-0602

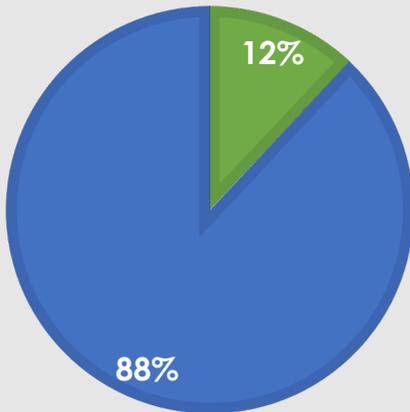


May 2023

District 9 DBE, SB, and DVBE Participation at a glance:

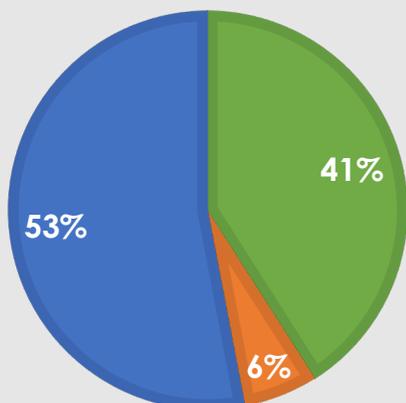
## FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$15,409,904

■ DBE 12% ■ Non-DBE 88%



## STATE CONTRACTS AND PROCUREMENT TOTAL \$49,024,797

■ SB 41%  
■ DVBE 6%  
■ Non-SB/DVBE 53%



## ONGOING CONSTRUCTION CONTRACTS

District 9 has **15** ongoing construction contracts, valued at **\$135,989,600** as of May 1, 2023.

## FEDERALLY-FUNDED CONTRACTS:

### MAJOR CONSTRUCTION

District 9 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2022 to March 31, 2023:

Awarded contracts: **1**, totaling **\$15,409,904**

Total DBE commitment: \$1,784,444 (**12%**)

### ARCHITECTURAL AND ENGINEERING (A&E)

District 9 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2022 to Current:

Awarded contracts: **0**, totaling **\$0**

Total DBE commitment: \$0 (**0%**)

## STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 3<sup>rd</sup> Quarter State fiscal year have reached a total of **\$49,024,797**.

**Small Business (SB)** participation **41%**

**Disabled Veteran Business Enterprise (DVBE)** participation **6%**

**Contracts** — total awarded: **\$46,931,695**

SB participation: \$19,403,680 (**41%**)

DVBE participation: \$2,950,564 (**6%**)

**Procurement** — total awarded: **\$2,093,101**

SB participation: \$686,972 (**33%**)

DVBE participation: \$110,184 (**5%**)

## LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

## District 9 Small Business Update, May 2023

### LOOK AHEAD CONSTRUCTION PROJECTS (As of 05/05/2023)

Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
09-368001	Sonora Junction Shoulders	N	\$13,000,000	TBD
09-378801	Rock Creek Pavement	N	\$10,358,000	TBD
09-398001	22/23 Kern Digouts	N	\$700,000	TBD
09-396401	Westguard Arizona Crossings	N	\$500,000	TBD

### CALMENTOR

- The District 9 Consultant Services Unit actively promotes the Calmentor Program working alongside neighboring districts where D9 Primes are located.
- Find more information about A&E contracts here: [A&E Contract Information | Caltrans](#)

### OUTREACH

- **April 25** – Middle Mile Broadband Meet the Prime virtual event for JOC Regions 3 and 4
- **April 18** – Bishop Chamber of Commerce Networking event
- **April 4** – Tehachapi Economic Development Council meeting
- **Ongoing** – D9 Small Business Newsletter and Project Announcement outreach
- **Ongoing** – 1:1 outreach with small businesses to discuss certification and contract and procurement opportunities.
- **Ongoing** – The District 9 Small Business website, [District 9 Small Business | Caltrans](#) is regularly updated with information about current outreach events and promoting the Caltrans Office of Civil Rights [events calendar](#).

Visit District 9's Small Business website at:

<https://dot.ca.gov/caltrans-near-me/district-9/district-9-small-business>

Small Business Office: Joseph Reidhead, [Joseph.reidhead@dot.ca.gov](mailto:Joseph.reidhead@dot.ca.gov), 760-881-7730

# DISTRICT 10 SMALL BUSINESS UPDATE

Dennis T. Agar, District Director, (948) 948-7943

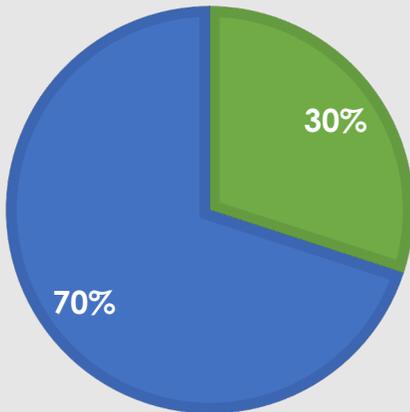


May 2023

## District 10 DBE, SB, and DVBE Participation at a glance:

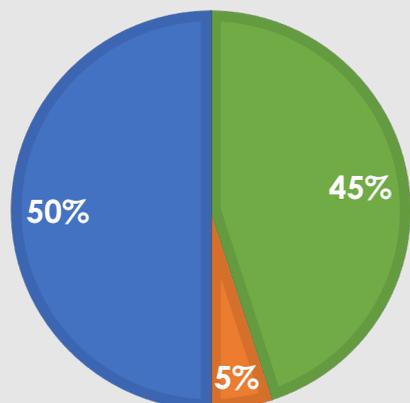
### FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$8,367,446

■ DBE 30% ■ Non-DBE 70%



### STATE CONTRACTS AND PROCUREMENT TOTAL \$76,764,411

■ SB 45%  
■ DVBE 5%  
■ Non-SB/DVBE 50%



## ONGOING CONSTRUCTION CONTRACTS

District 10 has **54** ongoing construction contracts, valued at **\$456,923,681** as of May 1, 2023.

## FEDERALLY-FUNDED CONTRACTS:

### **MAJOR CONSTRUCTION**

District 10 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2022 to March 31, 2023:

Awarded contracts: **2**, totaling **\$8,367,446**

Total DBE commitment: \$1,969,015 (**24%**)

### **ARCHITECTURAL AND ENGINEERING (A&E)**

Districts **5**, **6**, and **10** federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2022 to Current:

Awarded contracts: **8**, totaling **\$55,594,339**

Total DBE commitment: \$14,402,481 (**23%**)

## STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 3<sup>rd</sup> Quarter State fiscal year have reached a total of **\$76,764,411**.

**Small Business (SB)** participation **45%**

**Disabled Veteran Business Enterprise (DVBE)** participation **5%**

**Contracts** — total awarded: **\$71,173,431**

SB participation: \$33,277,768 (**47%**)

DVBE participation: \$3,476,477 (**5%**)

**Procurement** — total awarded: **\$5,590,981**

SB participation: \$1,237,814 (**22%**)

DVBE participation: \$165,808 (**3%**)

## LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

## District 10 Small Business Update, May 2023

### LOOK AHEAD CONSTRUCTION PROJECTS as of 05/08/2023

Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
10-1E300	Pavement Anchor Project SJ 5	N	\$91,286,000	06/16/2023
10-1P560	Beautification Clean California SJ 4	N	\$5,000,000	06/30/2023
10-1L630	Install median barrier to close gap MER 152	N	\$4,488,000	07/17/2023
10-1K460	Install Safety Improvements SJ 120	N	\$8,083,000	09/13/2023

### CALMENTOR:

- Now accepting new mentors and mentees! Please reach out to Chloe Doyle at [Chloe.Doyle@dot.ca.gov](mailto:Chloe.Doyle@dot.ca.gov) to get started and join the program.
- Former Central Region Calmentor Program mentors and mentees are encouraged to submit success stories in public sector contracting to Chloe Doyle, see email above.
- The Central Region Calmentor Program hosted an in-person Mixer on Tuesday, May 2, 2023, from 5:30 – 7:30 pm in Fresno. Thank you to all who came out to join us.
- Additional Central Region Calmentor in-person mixers will be held in D5 San Luis Obispo and D10 Stockton in late Summer/early Fall 2023.
- The next Central Region Calmentor Program Monthly Meeting will be held on Wednesday, June 14th, 2023, at 2:00 pm online via Cisco Webex.
- The next Central Region Calmentor Program Mixer will (tentatively) be held in-person on Tuesday, August 8, 2023, in District 5 San Luis Obispo. Registration information TBD.

### OUTREACH:

- **April 6, 2023**, District 10 Clear Path Procurement Session, Spring 2023 Sponsored by the D10 Equity Task Force and Office of Small Business, this session gave nine certified businesses an opportunity to present their products or services direct to D10 Divisional Purchasers (Virtual).
- **April 10, 2023**, District 10 with San Joaquin African American Chamber DBE Outreach This was an outreach to assist disadvantaged businesses locally to learn to get certified as DBEs and possibly SBs to promote their success, attendance was low, another event is in planning.
- **May 1, 2023**, Stockton Small Business Resource, Stockton Caltrans District 10 staffed an informational booth at Stockton Worknet with other partners providing resources to assist small businesses. In attendance were Stockton Mayor, SJ PAC, Stockton SBDC, San Joaquin African American Chamber and more.
- **May 4, 2023**, SBDC Transportation Summit, Lodi Sponsored by the Stockton and Sacramento SBDCs, Caltrans District 10, DSBL, Traci Adams represented Caltrans, speaking, and as a panelist for a Q&A session. Small Business assistance navigating sales and subcontracting for area transportation agencies was the focus.
- **May 11, 2023**, Meet the Primes, BBMMN Region 2 JOC Ghilotti Brothers and St. Francis Electric will present and answer questions from interested potential subcontractors. District 10 Small Business and Engineering staff will also be sharing insight and information on subcontracting opportunities.
- **May 16, 2023**, Meet the Prime, Stockton Channel Viaduct Project. Kiewit will present and answer questions from interested potential subcontractors. District 10 Small Business and Engineering staff will also be sharing insight and information on subcontracting opportunities.
- **May 24, 2023**, SJ PAC Get Connected Small Business Resources. This small business resource event will feature Caltrans, DGS, City of Stockton, SBDC, WorkNet, San Joaquin County and other San Joaquin Public Agency Consortium members.

Visit District 10's website at:

<https://dot.ca.gov/caltrans-near-me/district-10/district-10-programs/small-business>

Small Business Liaison: Traci Adams, [Traci.Adams@dot.ca.gov](mailto:Traci.Adams@dot.ca.gov), (209) 986-3499

# DISTRICT 11 SMALL BUSINESS UPDATE

Gustavo Dallarda, District Director, (619) 688-6668

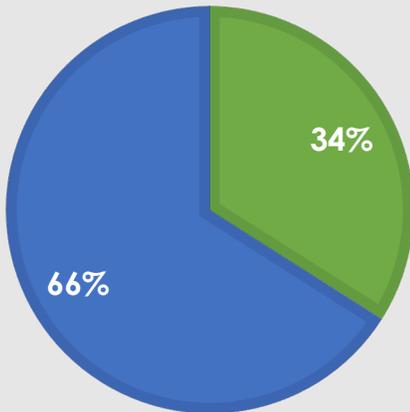


May 2023

## District 11 DBE, SB, and DVBE Participation at a glance:

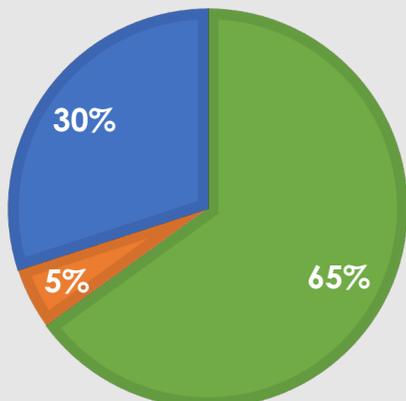
### FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$31,688,062

■ DBE 34% ■ Non-DBE 66%



### STATE CONTRACTS AND PROCUREMENT TOTAL \$72,761,669

■ SB 65%  
■ DVBE 5%  
■ Non-SB/DVBE 30%



## ONGOING CONSTRUCTION CONTRACTS

District 11 has **52** ongoing construction contracts, valued at **\$995,645,790** as of May 1, 2023.

## FEDERALLY-FUNDED CONTRACTS:

### **MAJOR CONSTRUCTION**

District 11 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2022 to March 31, 2023:

Awarded contracts: **4**, totaling **\$31,688,062**

Total DBE commitment: \$10,850,433 (**34%**)

### **ARCHITECTURAL AND ENGINEERING (A&E)**

District 11 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2022 to Current:

Awarded contracts: **0**, totaling **\$0**

Total DBE commitment: \$0 (**0%**)

## STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 3<sup>rd</sup> Quarter State fiscal year have reached a total of **\$72,761,669**.

**Small Business (SB)** participation **65%**

**Disabled Veteran Business Enterprise (DVBE)** participation **5%**

**Contracts** — total awarded: **\$66,509,090**

SB participation: \$43,364,661 (**65%**)

DVBE participation: \$3,338,825 (**5%**)

**Procurement** — total awarded: **\$6,252,578**

SB participation: \$3,947,103 (**63%**)

DVBE participation: \$612,119 (**10%**)

## LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

## District 11 Small Business Update, May 2023

LOOK AHEAD CONSTRUCTION PROJECTS (As of 05/04/2023)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
11-4C010	Clean CA Gateway Project Escondido Route 78 Goal: DVBE 3%	N	\$1,650,000	06/02/2023
11-43030	Collision Reduction Imperial Valley SR-111 Goal: TBD	N	\$10,966,000	06/05/2023
11-43048	Mobility, Roadside Safety and Complete Street Improvements on SR-163 Goal: TBD	Y	\$9,060,000	08/31/2023
11-43127	Asset Management Project on I-5 Goal: TBD	Y	\$80,728,000	09/21/2023

### CALMENTOR (Small Business A&E mentoring program District 11)

- Next Calmentor is scheduled for their 9<sup>th</sup> cycle graduation on June 8<sup>th</sup> from 11:30am to 1:30pm.

### OUTREACH

- **3/8/23** and **3/9/23** - The Small Business Team in conjunction with our Headquarters training team and our internal labor compliance department, hosted a Basic Labor Compliance training for Contractors.
- **4/5/23** - The Young Black and N' Business hosted a Public Agency Procurement and Construction PAC Panel in which we participated.
- **4/13/23** - APEX Accelerators hosted an Imperial Valley Meet the Buyers Panel, in which we presented as a Panelist.
- **4/25/23** - National Transition Services Event
  - The SB team provided a resource table for attendees to learn more about Caltrans and how to do business with the State.
- **4/26/23** - Local Small Business Council
- **4/26/23** - Middle Mile Broadband Network Region 5 Meet the Primes event.
  - In conjunction with the OCR and District 8, we hosted an event to have the prime answer questions from subcontractors, provide a presentation on the small business team as well as learn more about the project.
- **4/27/23** - Traveled to Imperial Valley for the Imperial County Transportation Commission's Technical Advisory Committee Meeting.
- **4/29/23** - lipay Nation of Santa Ysabel's Tribal Earth Day Event
  - The SB team provided a resource table for attendees to learn more about Caltrans and how to do business with the State.
- **8/2/23** - District 11's Prepare for the Fair Event
- **8/30/23** - 19<sup>th</sup> Annual Procurement and Resource Fair

Visit District 11's Small Business website at: [Small Business Program | Caltrans](#)

Small Business Liaison: Michaela Howard, [michaela.howard@dot.ca.gov](mailto:michaela.howard@dot.ca.gov), 619-930-7665

# DISTRICT 12 SMALL BUSINESS UPDATE

Ryan Chamberlain, District Director, (657) 328-6001

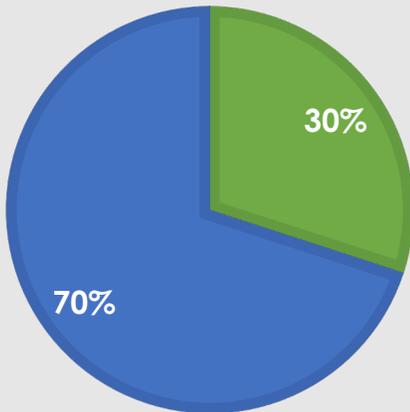


May 2023

## District 12 DBE, SB, and DVBE Participation at a glance:

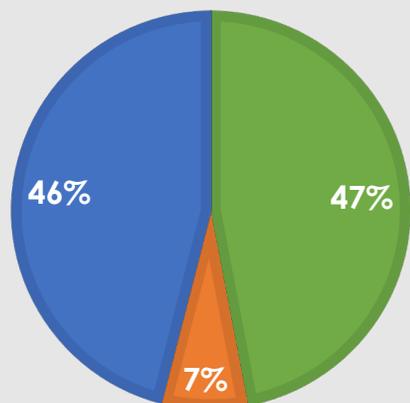
### FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$11,660,933

■ DBE 30% ■ Non-DBE 70%



### STATE CONTRACTS AND PROCUREMENT TOTAL \$44,028,362

■ SB 47%  
■ DVBE 7%  
■ Non-SB/DVBE 46%



## ONGOING CONSTRUCTION CONTRACTS

District 12 has **61** ongoing construction contracts, valued at **\$903,989,655** as of May 1, 2023.

## FEDERALLY-FUNDED CONTRACTS:

### **MAJOR CONSTRUCTION**

District 12 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2022 to March 31, 2023:

Awarded contracts: **8**, totaling **\$11,660,933**

Total DBE commitment: \$3,464,413 (**30%**)

### **ARCHITECTURAL AND ENGINEERING (A&E)**

District 12 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2022 to Current:

Awarded contracts: **2**, totaling **\$4,100,000**

Total DBE commitment: \$934,000 (**22%**)

## STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 3<sup>rd</sup> Quarter State fiscal year have reached a total of **\$44,028,362**.

**Small Business (SB)** participation **47%**

**Disabled Veteran Business Enterprise (DVBE)** participation **7%**

**Contracts** — total awarded: **\$41,818,682**

SB participation: \$19,792,136 (**47%**)

DVBE participation: \$2,604,641 (**6%**)

**Procurement** — total awarded: **\$2,209,679**

SB participation: \$949,329 (**43%**)

DVBE participation: \$435,906 (**20%**)

## LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

## District 12 Small Business Update, May 2023

### LOOK AHEAD CONSTRUCTION PROJECTS (As of 05/08/2023)

Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
12NEWC03-22	Consultant shall provide Roadway and Landscape Architectural Construction Inspection, Construction Claims and Construction Scheduling Support, Material Sampling and Testing services, and Construction Stormwater Implementation in District 12 for EA 0K970.	N	\$9,000,000	May 2023

#### **CALMENTOR** (Small Business A&E mentoring program Districts 7, 8, & 12)

- Calmentor Spring 2023 event was held in District 12 on April 27, 2023.
- Next Calmentor Fall 2023 event is scheduled for October in District 7.

#### **OUTREACH**

- **April 3, 2023** 12NEWHW1-23 - OUTREACH WebEx, 9:00 to 10:00 AM. The work may include but is not limited to the following: Site Investigation, Field Sampling, Initial Site Assessments, Aerially Deposited Lead Investigation. This is an On-Call Contract, and the work is on an "as-needed" basis.
- **April 25, 2023** – MMBN JOC Regions 3 and 4 – Meet Your Primes Event

Visit District 12's Small Business website at: <https://dot.ca.gov/caltrans-near-me/district-12/district-12-programs/district-12-small-business>

Acting Small Business Liaison: Darlene Buynicki, [D12SmallBusiness@dot.ca.gov](mailto:D12SmallBusiness@dot.ca.gov), (424) 413-1146