

# DISTRICT 9 SMALL BUSINESS UPDATE

Ryan Dermody, District Director, (760) 872-0602

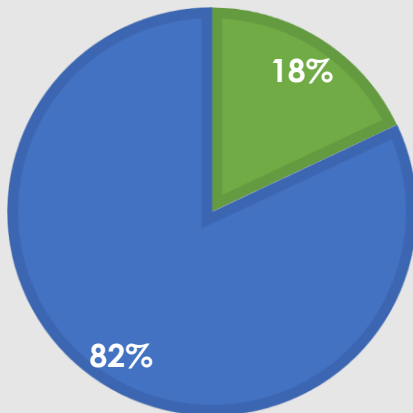


## November 2021

### District 9 DBE, SB, and DVBE Participation at a glance:

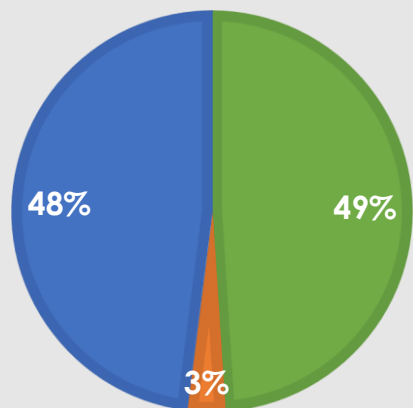
#### FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$20,769,236

■ DBE 18% ■ Non-DBE 82%



#### STATE CONTRACTS AND PROCUREMENT TOTAL \$25,889,078

■ SB 49%  
■ DVBE 3%  
■ Non-SB/DVBE 48%



### ONGOING CONSTRUCTION CONTRACTS

District 9 has **13** ongoing construction contracts, valued at **\$91,695,600** as of November 3, 2021.

### FEDERALLY-FUNDED CONTRACTS:

#### **MAJOR CONSTRUCTION**

District 9 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2020 to September 30, 2021:

Awarded contracts: **4**, totaling **\$20,769,236**

Total DBE commitment: \$3,661,703 (**18%**)

#### **ARCHITECTURAL AND ENGINEERING (A&E)**

District 9 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2021 to Current:

Awarded contracts: **0**, totaling **\$0.00**

Total DBE commitment: \$0.00 (**0%**)

### STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for State fiscal 2020-21 year has reached a total of **\$25,889,078**

**Small Business (SB)** participation **49%**

**Disabled Veteran Business Enterprise (DVBE)** participation **3%**

**Contracts** — total awarded: \$23,113,187

SB participation: \$11,317,142 (**49%**)

DVBE participation: \$831,239 (**4%**)

**Procurement** — total awarded: \$2,775,891

SB participation: \$1,283,801 (**46%**)

DVBE participation: \$55,995 (**2%**)

### LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

LOOK AHEAD CONSTRUCTION PROJECTS (As of 11/08/2021)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
09-36720	Construct left turn lane	N	\$1,260,000	11/15/2021
09-38890	Asphalt Rubber Chip Seal	N	\$750,000	1/15/2022
09-38610	Thin Blanket Overlay with Digouts	N	\$4,600,000	1/15/2022
09-38860	Thin Blanket Overlay with Digouts	Y	\$3,800,000	1/15/2022

**CALMENTOR** Small Business A&E mentoring program)

- A&E outreach event tentatively scheduled for January 2022. On the A&E Look Ahead Report under Contract Information here: [A&E Contract Information | Caltrans](#)
- The District 9 Consultant Services Unit has been actively promoting the Calmentor Program, working alongside neighboring districts where D9 Primes are located. A&E contracts have been awarded in District 9 as a result of this participation. [Office of Civil Rights Calmentor Resources](#)

**OUTREACH**

- **9/24/2021** – Aerospace Valley Futures Initiative meeting
- **10/5/2021** – Press release about Small Business utilization in the Minor B Program distributed via social media posts and emails sent to all district contacts.
- **10/26/2021** – Emails sent to Certified Small Businesses via Constant Contact to inform about advertisement of **09A0857**. Emails were sent to over 400 SB, SBC and DSBL contacts. Unopened emails were re-sent on 10/29/21, this event had 42% open rate per Constant Contact reporting.
- **10/28/2021** – California City Chamber Business Brew meeting
- **11/08/2021** – **09A0857** Bid opening, 4 of 5 bids received are Certified Small Businesses. Follow up phone survey with bidders revealed that providing Look Ahead information for Minor projects would be helpful to plan their bids.
- **Ongoing** - The District 9 Small Business website, [District 9 Small Business | Caltrans](#) is regularly updated with information about current outreach events and promoting the Caltrans Office of Civil Rights [events calendar](#).

Visit District 9's Small Business website at:

<https://dot.ca.gov/caltrans-near-me/district-9/district-9-programs/district-9-small-business>

Small Business Liaison: Jessica Klemencic, [Jessica.klemencic@dot.ca.gov](mailto:Jessica.klemencic@dot.ca.gov), 760-874-8853

# DISTRICT 10 SMALL BUSINESS UPDATE

Dennis T. Agar, District Director, (209) 948-7943

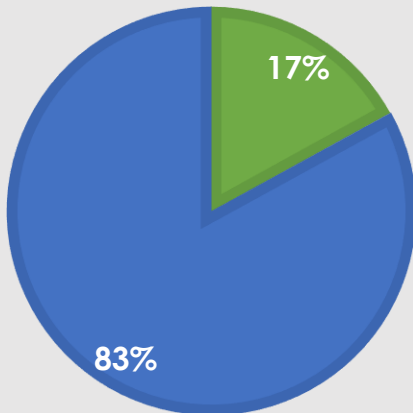


## November 2021

### District 10 DBE, SB, and DVBE Participation at a glance:

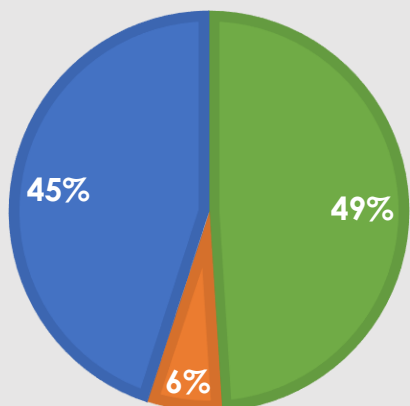
#### FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$130,386,813

■ DBE 17% ■ Non-DBE 83%



#### STATE CONTRACTS AND PROCUREMENT TOTAL \$113,491,666

■ SB 49%  
■ DVBE 6%  
■ Non-SB/DVBE 45%



### ONGOING CONSTRUCTION CONTRACTS

District 10 has **54** ongoing construction contracts, valued at **\$421,382,412** as of November 3, 2021.

### FEDERALLY-FUNDED CONTRACTS:

#### **MAJOR CONSTRUCTION**

District 10 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2020 to September 30, 2021:

Awarded contracts: **13**, totaling **\$130,386,813**

Total DBE commitment: \$22,084,388 (**17%**)

#### **ARCHITECTURAL AND ENGINEERING (A&E)**

District 5, 6, and 10 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2021 to Current:

Awarded contracts: **0**, totaling **\$0.00**

Total DBE commitment: \$0.00 (**0%**)

### STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for State fiscal 2020-21 year has reached a total of **\$113,491,666**.

**Small Business (SB)** participation **49%**

**Disabled Veteran Business Enterprise (DVBE)** participation **6%**

**Contracts** — total awarded: \$105,930,389

SB participation: \$53,221,675 (**50%**)

DVBE participation: \$6,164,506 (**6%**)

**Procurement** — total awarded: \$7,561,276

SB participation: \$2,789,358 (**37%**)

DVBE participation: \$1,122,252 (**15%**)

### LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

LOOK AHEAD CONSTRUCTION PROJECTS (As of 11/18/2021)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
10-1G510	Upgrade Curb Ramps, Sidewalk (SJ 12)	N	\$1,800,000	2/25/2022
10-0T680	Truck Turn Radius Impr. (MER 152)	N	\$2,500,000	3/1/2022
10-1K960	High Friction Treatment (SJ 99)	N	\$2,700,000	3/1/2022
10-0Q122	Lane Widening (MER 99)	N	\$27,400,000	3/28/2022

**CALMENTOR** (Small Business A&E mentoring program District 5, 6 and 10)

- TBD: The Central Region Architectural and Engineering (A&E) Calmentor Program will be hosting a Quarterly Meeting through sponsorship from the A&E Community. The next Quarterly Meeting will be via WebEx.

**OUTREACH**

- **Friday, November 12, 2021 10:00 – 11:30 a.m. Finding Opportunities with Caltrans:** This newly developed outreach will focus on the best practices for certified small business and DBE firms, and will include: certification, finding opportunities, building a bonding program, estimating, marketing, and labor compliance issues.
- **Monday, November 22, 2021 10:00 – 11:30 a.m. District 10 Construction Quarterly Outreach:** The Office of Small Business will partner with Project Management, D-10 Construction, and San Joaquin County Public Works to showcase up to 10 public works projects that will be coming up in the 3<sup>rd</sup> Quarter, audience included in event: Primes, Subcontractors and Suppliers.
- **Thursday, December 16, 2021 8:00 – 12:00 a.m. Labor Compliance for Small Business:** District 10 is planning two-day virtual event to help provide an understanding of labor compliance. The workshop is designed for small business owners/contractors who work on public works projects subject to prevailing wage requirements. Instruction includes an overview of State and Federal labor laws.
- **Thursday, January 20, 2022 10:00 – 11:30 a.m. Certification for Small Business:** In partnership with Department of General Services, an overview of the State of California and Caltrans Small Business program certifications and benefits.
- **Thursday, February 24, 2022 – (Time TBD) Contractors Bootcamp, “Day of Opportunities”:** Planning is currently underway for the 2022, District 10 Contractors Bootcamp. This webinar event will include topics on: Estimating, Bonding, and a 6 month project look-ahead with partnering agencies like San Joaquin County Public Works, Stanislaus County Public works and other participating agencies.

# DISTRICT 11 SMALL BUSINESS UPDATE

Gustavo Dallarda, District Director, (619) 688-6668

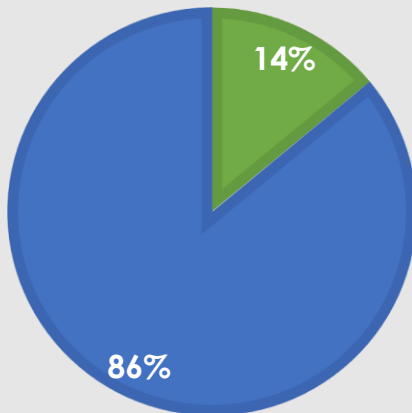


## November 2021

### District 11 DBE, SB, and DVBE Participation at a glance:

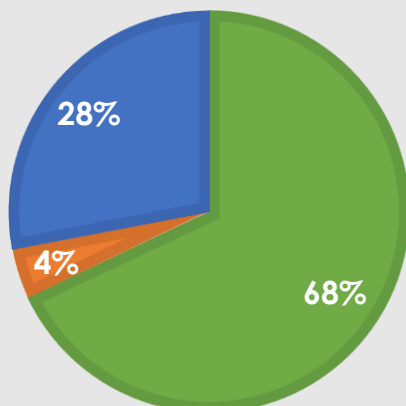
#### FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$ 61,117,914

■ DBE 14% ■ Non-DBE 86%



#### STATE CONTRACTS AND PROCUREMENT TOTAL \$117,925,969

■ SB 68%  
■ DVBE 4%  
■ Non-SB/DVBE 28%



### ONGOING CONSTRUCTION CONTRACTS

District 11 has **47** ongoing construction contracts, valued at **\$959,390,753** as of November 3, 2021.

### FEDERALLY-FUNDED CONTRACTS:

#### MAJOR CONSTRUCTION

District 11 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2020 to September 30, 2021:

Awarded contracts: **10**, totaling **\$ 61,177,914**

Total DBE commitment: \$8,720,586 (**14%**)

#### ARCHITECTURAL AND ENGINEERING (A&E)

District 11 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2021 to Current:

Awarded contracts: **0**, totaling **\$0.00**

Total DBE commitment: \$0.00 (**0%**)

### STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for State fiscal 2020-21 year has reached a total of **\$117,925,969**.

**Small Business (SB)** participation **68%**

**Disabled Veteran Business Enterprise (DVBE)** participation **4%**

**Contracts** — total awarded: \$108,201,982

SB participation: \$75,304,742 (**70%**)

DVBE participation: \$3,504,525 (**3%**)

**Procurement** — total awarded: \$9,723,986

SB participation: \$4,952,932 (**51%**)

DVBE participation: \$610,881 (**6%**)

### LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

## District 11 Small Business Update, November 2021

LOOK AHEAD CONSTRUCTION PROJECTS (As of 11/02/2021)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
11-430674	Planting and irrigation, roadway excavation and slope paving. 23% DBE Requirement.	N	\$11,000,000	10/18/2021
11-423704	Place CRCP, HMA, MGS, and water pollution control system. 18% DBE Requirement.	Y	\$34,000,000	10/18/2021
11-422104	Reconstruct and line culverts, and replace invert concrete paving. DVBE participation incentive up to \$250,000.	Y	\$7,000,000	11/08/2021
11-430494	Rehabilitate bridge deck, slabs, bearing pads, joint seals & overlay. 27% DBE Requirement.	Y	\$6,800,000	11/15/2021

### CALMENTOR (Small Business A&E mentoring program District 11)

- The Steering Committee last met on November 3rd to discuss planning for the upcoming 9th Cycle. The District 11 Calmentor Kickoff Event will be on December 1st on Webex from 9am to 10:30am. Interested firms are encouraged to email [erik.ocampo@dot.ca.gov](mailto:erik.ocampo@dot.ca.gov) for information on how to register for the event.

### OUTREACH

- 10/15/21 – National Association of Minority Contractors (NAMC) Conference Panel - "Trends in Working with State DOTs"
  - The Small Business team discussed the Small Business program, District 11's outreach efforts to minority-owned business community, and where to find opportunities.
- 10/19/21 – 10/21/21 - District 11's 17th Annual Procurement and Resource Fair
  - There was a total of 1,301 persons registered, 727 were in attendance.
- 10/26 – 10/29/21 – California served as the host state for the AASHTO's annual meeting held in San Diego. District 11 volunteers proudly assisted with the coordination and facilitation of the day's events.
- 11/02/21 – National Society of Black Engineers (NSBE) Entrepreneurship First Tuesday Meetings
  - The Small Business team regularly attends this meeting to engage and grow its partnership with local entrepreneurs and business owners to increase African American-owned business utilization on Caltrans projects.
- 11/04/21 – PAC Night Turner School of Construction Management
  - The Turner School of Construction Management's graduating class hear from the Public Agency Consortium, including District 11, to learn about government contracting.

12/15/21 – 10th Annual Veteran and Small Business Summit (In-Person)

Visit District 11's Small Business website at: [District 11 Small Business Program](#)

Maecel Mathis & Alejandra Aguirre, District Small Business Liaisons

[D11.SmallBusiness@dot.ca.gov](mailto:D11.SmallBusiness@dot.ca.gov) / 619-688-3151

# DISTRICT 12 SMALL BUSINESS UPDATE

Ryan Chamberlain, District Director, (657) 328-6001

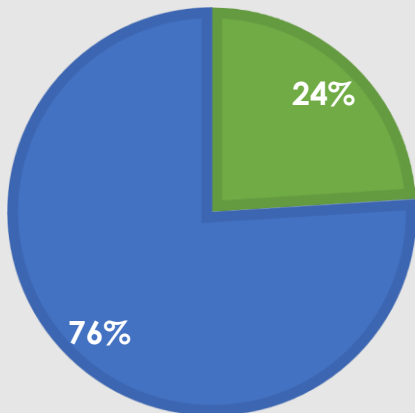


## November 2021

### District 12 DBE, SB, and DVBE Participation at a glance:

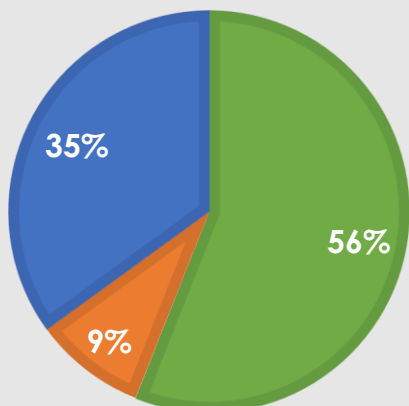
#### FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$40,487,567

■ DBE 24% ■ Non-DBE 76%



#### STATE CONTRACTS AND PROCUREMENT TOTAL \$45,784,218

■ SB 56%  
■ DVBE 9%  
■ Non-SB/DVBE 35%



### ONGOING CONSTRUCTION CONTRACTS

District 12 has **53** ongoing construction contracts, valued at **\$631,287,700** as of November 3, 2021.

### FEDERALLY-FUNDED CONTRACTS:

#### MAJOR CONSTRUCTION

District 12 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2020 to September 30, 2021:

Awarded contracts: **9**, totaling **\$40,487,567**

Total DBE commitment: \$9,699,688 (**24%**)

#### ARCHITECTURAL AND ENGINEERING (A&E)

District 12 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2021 to Current:

Awarded contracts: **0**, totaling **\$0.00**

Total DBE commitment: \$0.00 (**0%**)

### STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for State fiscal 2020-21 year has reached a total of **\$45,784,218**.

**Small Business (SB)** participation **56%**

**Disabled Veteran Business Enterprise (DVBE)** participation **9%**

**Contracts** — total awarded: \$42,186,830

SB participation: \$23,369,303 (**55%**)

DVBE participation: \$3,429,284 (**8%**)

**Procurement** — total awarded: \$3,597,388

SB participation: \$2,019,530 (**56%**)

DVBE participation: \$681,468 (**19%**)

### LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

## District 12 Small Business Update, November 2021

LOOK AHEAD CONSTRUCTION PROJECTS (As of 11/9/2021)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
12-0Q320	Replace concrete barrier and sign panel and modify lighting system	N	\$ 6,368,000	11/22/2021
12-0Q820	Cold plane existing asphalt concrete, overlay with OGFC	N	\$ 6,039,000	11/30/2021
12-0Q930	Rehabilitate 25 bridges	N	\$ 6,039,000	12/15/2021
12-0R200	Pavement rehabilitation and upgrade safety devices	N	\$ 23,797,000	12/15/2021

### **CALMENTOR** (Small Business A&E mentoring program – Districts 7, 8 and 12)

- Next Calmentor event is TBD.

### **OUTREACH**

- **September 13, 2021:** Small Business 1:1 Outreach | Nosi Biz
- **September 24, 2021:** Small Business 1:1 Outreach | DVBE Start-up Portable Restrooms
- **September 29, 2021:** D12 - Outreach Event - A&E Contract for Environmental
- **October 6, 2021:** D12 Caltrans | How to Market Your Firm to Construction Primes
- **October 7, 2021:** Small Business 1:1 Outreach | Fiber Cables Direct
- **October 8, 2021:** Small Business 1:1 Outreach | Lighting Supply Guy
- **October 8, 2021:** Small Business 1:1 Outreach | Jetmir Consulting
- **October 19, 2021:** Small Business 1:1 Outreach | American Traffic & Safety Inc
- **October 19, 2021:** Southern California Alliance Region (D7, D8 & D12) | Calmentor Fall Event
- **October 29, 2021:** Small Business 1:1 Outreach | ESTCO Enterprises

Visit District 12's Small Business website at:

<https://dot.ca.gov/caltrans-near-me/district-12/district-12-programs/district-12-small-business>

Small Business Liaison: Mirley Vargas (mirley.vargas@dot.ca.gov)