

DISTRICT 1 SMALL BUSINESS UPDATE

Matthew Brady, District Director, (707) 445-6600

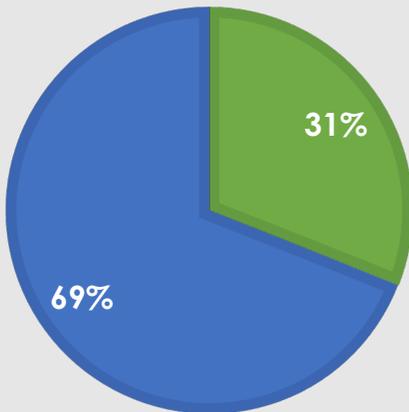


September 2023

District 1 DBE, SB, and DVBE Participation at a glance:

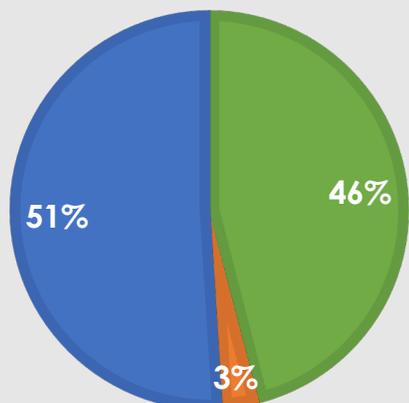
FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$219,778,282

■ DBE 31% ■ Non-DBE 69%



STATE CONTRACTS AND PROCUREMENT TOTAL \$128,779,111

■ SB 46%
■ DVBE 3%
■ Non-SB/DVBE 51%



ONGOING CONSTRUCTION CONTRACTS

District 1 has **82** ongoing construction contracts, valued at **\$798,282,101** as of September 1, 2023.

FEDERALLY-FUNDED CONTRACTS:

MAJOR CONSTRUCTION

District 1 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2022 to July 31, 2023:

Awarded contracts: **18**, totaling **\$219,778,282**

Total DBE commitment: \$67,026,233 (**31%**)

ARCHITECTURAL AND ENGINEERING (A&E)

District 1, 2, and 3 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2022 to Current:

Awarded contracts: **3**, totaling **\$69,000,000**

Total DBE commitment: \$16,270,000 (**24%**)

STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 4th Quarter State fiscal year has reached a total of **\$128,779,111**.

Small Business (SB) participation **46%**

Disabled Veteran Business Enterprise (DVBE) participation **3%**

Contracts — total awarded: \$122,962,553

SB participation: \$56,852,720 (**46%**)

DVBE participation: \$3,425,361 (**3%**)

Procurement — total awarded: \$5,816,558

SB participation: \$2,803,704 (**48%**)

DVBE participation: \$476,488 (**8%**)

LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

District 1 Small Business Update, September 2023

LOOK AHEAD CONSTRUCTION PROJECTS (As of 09/07/2023)

Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
01-0H241	Humboldt 254 South of Bull Creek Rd. Culvert Rehabilitation	N	\$2,213,000	11/29/2023
01-0H550	Mendocino 101 North of Long Valley Crk. Bridge Pavement Rehabilitation	Y	\$23,468,000	12/20/2023
01-0K640	Del Norte 199 Middle Fork Smith River Curve Imp. & Pavement Upgrades	N	\$1,248,000	12/20/2023
01-0H150	Mendocino 162 Covelo Pavement Rehabilitation	Y	\$40,830,000	01/08/2024

CALMENTOR (Small Business A&E mentoring program Districts 1, 2 & 3)

- The last Calmentor Steering Committee Meeting was held on **September 1, 2023** via WebEx.
- The next Calmentor Steering Committee Meeting is scheduled for **September 29, 2023** via WebEx.

OUTREACH

- **October 3 – 5, 2023 – North Region Procurement Fair’s “Prepare for the Fair” Series**
 - This new 3-part virtual outreach series is a prelude to our North Region Procurement Fair, consisting of workshops, presentations, and panels to prepare prospective Procurement Fair attendees for this event and help them get the most out of this opportunity.
 - Subjects to be covered in this Series' sessions include:
 - Best Practices for Doing Business with the State & Caltrans
 - Capability Statement & Business Pitch Development
 - An Overview of Seller's Permits
 - Insight from Caltrans Buyers on Best Practices for Selling to the North Region
- **October 24 – 26, 2023 – North Region Procurement Fair**
 - This online series will once again connect our region's Small Business community directly with Caltrans purchasers from all 3 districts that make up the North Region from a variety of divisions and with diverse procurement needs.
 - Small Business attendees will also be able to network with participating Small Business Advocates from other state and local agencies who have similar procurement needs.
 - Attendees will enjoy a 90-day purchasing preference after the Fair, receiving solicitations for goods & services quotes prior to procurement opportunities going out to a general solicitation.

Visit District 1's Small Business website at: www.dot.ca.gov/caltrans-near-me/district-1/d1-popular-links/d1-small-business

Small Business Liaison: Aaron Morgan, aaron.morgan@dot.ca.gov, (707) 296-4063

DISTRICT 2 SMALL BUSINESS UPDATE

Dave Moore, District Director, (530) 225-3477

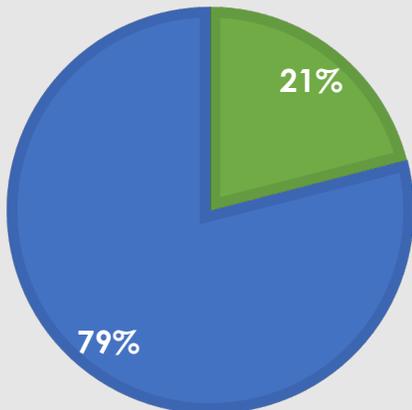


September 2023

District 2 DBE, SB, and DVBE Participation at a glance:

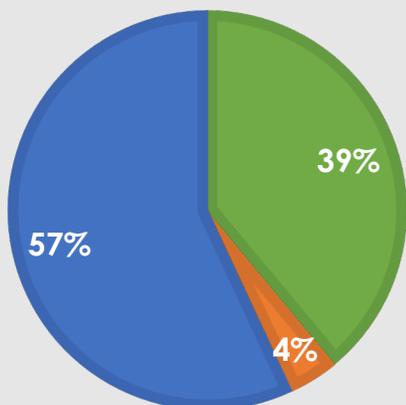
FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$99,998,593

■ DBE 21% ■ Non-DBE 79%



STATE CONTRACTS AND PROCUREMENT TOTAL \$123,525,474

■ SB 39%
■ DVBE 4%
■ Non-SB/DVBE 57%



ONGOING CONSTRUCTION CONTRACTS

District 2 has **49** ongoing construction contracts, valued at **\$519,364,650** as of September 1, 2023.

FEDERALLY-FUNDED CONTRACTS:

MAJOR CONSTRUCTION

District 2 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2022 to July 31, 2023:

Awarded contracts: **2**, totaling **\$99,998,593**

Total DBE commitment: \$21,021,211 (**21%**)

ARCHITECTURAL AND ENGINEERING (A&E)

District 1, 2, and 3 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2022 to Current:

Awarded contracts: **3**, totaling **\$69,000,000**

Total DBE commitment: \$16,270,000 (**24%**)

STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 4th Quarter State fiscal year have reached a total of **\$123,525,474**.

Small Business (SB) participation **39%**

Disabled Veteran Business Enterprise (DVBE) participation **4%**

Contracts — total awarded: **\$107,881,699**

SB participation: \$38,049,172 (**35%**)

DVBE participation: \$4,366,564 (**4%**)

Procurement — total awarded: **\$15,644,048**

SB participation: \$10,162,700 (**65%**)

DVBE participation: \$628,942 (**4%**)

LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

District 2 Small Business Update, September 2023

LOOK AHEAD CONSTRUCTION PROJECTS (As of 09/11/2023)

Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
02-4F360	Pedestrian access improvements in Lassen County	N	\$2,277,000	09/15/2023
02-4H000	Pavement rehabilitation in Siskiyou Conty	Y	\$15,254,000	09/26/2023
02-1H360	Bridge replacement in Siskiyou County	Y	\$27,539,000	10/10/2023

CALMENTOR (Small Business A&E mentoring program District 1, 2 & 3)

- The last Calmentor Steering Committee Meeting was held on **September 1, 2023** via WebEx
- The next Calmentor Steering Committee Meeting is scheduled for **September 29, 2023** via WebEx

OUTREACH

- **October 3rd - October 5th, 2023 – Prepare for the Fair Series**

The new 3-part virtual outreach series is a prelude to our North Region Procurement Fair, consisting of workshops, presentations, and panel discussions to prepare Procurement Fair attendees for the event and help them get the most out of this opportunity.

- Agenda topics to be covered in this Series' sessions include:

- Best Practices for Doing Business with the State & Caltrans
- Capability Statement & Business Pitch Development
- An Overview of Seller's Permits
- Insight from Caltrans Buyers on Best Practices for Selling to the North Region

- **October 24th - October 26th, 2023 – North Region Procurement Fair**

This virtual series will once again connect our Small Business community directly with a variety of Caltrans procurement staff from all 3 districts that make up the North Region. Small Business Advocates from other state and local agencies will be joining us for a networking session via breakout rooms to also share with the Small Business attendees their diverse procurement needs.

- Attendees will enjoy a 90-day post-event purchasing preference. Receiving solicitations for goods & services quotes prior to procurement opportunities going out to a general solicitation.

Visit District 2's Small Business website at:

<https://dot.ca.gov/caltrans-near-me/district-2/d2-programs/d2-small-business>

Small Business Liaison: Amanda Andersen, d2smallbusiness@dot.ca.gov – (530) 338-4411

DISTRICT 3 SMALL BUSINESS UPDATE

Amarjeet Benipal, District Director, (530) 741-4233

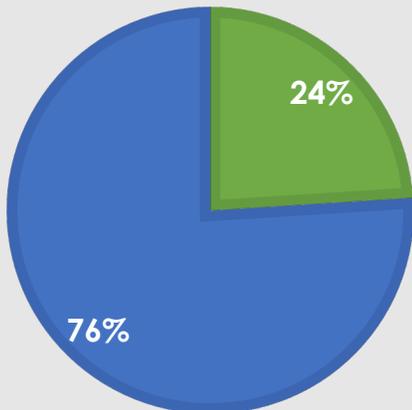


September 2023

District 3 DBE, SB, and DVBE Participation at a glance:

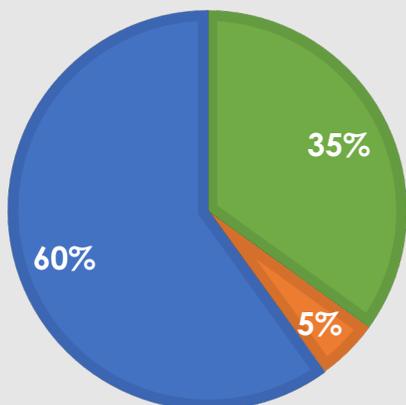
FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$333,526,705

■ DBE 24% ■ Non-DBE 76%



STATE CONTRACTS AND PROCUREMENT TOTAL \$186,638,311

■ SB 35%
■ DVBE 5%
■ Non-SB/DVBE 60%



ONGOING CONSTRUCTION CONTRACTS

District 3 has **89** ongoing construction contracts, valued at **\$1,844,558,583** as of September 1, 2023.

FEDERALLY-FUNDED CONTRACTS:

MAJOR CONSTRUCTION

District 3 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2022 to July 31, 2023:

Awarded contracts: **11**, totaling **\$333,526,705**

Total DBE commitment: \$80,414,823 (**24%**)

ARCHITECTURAL AND ENGINEERING (A&E)

District 1, 2, and 3 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2022 to Current:

Awarded contracts: **3**, totaling **\$69,000,000**

Total DBE commitment: \$16,270,000 (**24%**)

STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 4th Quarter State fiscal year have reached a total of **\$186,638,311**

Small Business (SB) participation **35%**

Disabled Veteran Business Enterprise (DVBE) participation **5%**

Contracts — total awarded: **\$164,408,290**

SB participation: \$54,538,199 (**33%**)

DVBE participation: \$6,585,882 (**4%**)

Procurement — total awarded: **\$22,230,021**

SB participation: \$10,333,406 (**47%**)

DVBE participation: \$1,937,013 (**9%**)

LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

District 3 Small Business Update, September 2023

LOOK AHEAD CONSTRUCTION PROJECTS (As of 09/08/2023)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
03-3H610	Placer County – Rehab pavement, construct climbing lane near Gold Run, from west of Monte Vista Overcrossing to east of Drum Forebay Overcrossing.	Y	\$124,752,000	09/11/2023
03-1H630	Sacramento County – Construct two auxiliary lanes & upgrade four ramp metering systems in Elk Grove, from Elk Grove Blvd to south of Calvine Rd	N	\$23,096,000	09/11/2023
03-4H600	Placer County – Construct concrete median barrier and two roundabouts near Auburn, from 0.3 mi south of Lorenson Rd/Florence Ln to 0.3 mi north of Lone Star Road.	N	\$28,336,000	09/11/2023
03-2J320	Sacramento County – Install new traffic signal, widen lanes and shoulders near Sloughouse, at the intersection of Eagles Nest Road.	N	\$2,889,000	11/06/2023

CALMENTOR (Small Business A&E mentoring program Districts 1, 2 & 3)

- The last Calmentor Steering Committee Meeting was held on **September 1, 2023** via WebEx.
- The next Calmentor Steering Committee Meeting is scheduled for **September 29, 2023** via WebEx.

OUTREACH

- **September 13, 2023** – District 3 Procurement Opportunities: Navigating the Web – District 3 invites you to one of our monthly training sessions to learn how to find contracting opportunities with Caltrans. Register at: <https://conta.cc/3FACG5A>
- **October 3-5, 2023** – North Region Procurement Fair's "Prepare for the Fair" series – Districts 1, 2, & 3 invite you to our new 3-part virtual outreach series that precludes our North Region Procurement Fair. This series consists of workshops, presentations, and panels to prepare prospective Procurement Fair attendees for the event and help them get the most out of this opportunity. Register at: <https://conta.cc/44DZygd>
- **October 24-26, 2023** – North Region Virtual Procurement Fair – Join Districts 1, 2, & 3 for our annual virtual Procurement Fair to meet Caltrans purchasers from all 3 districts, along with State and Local Small Business Advocates. Fair attendees will earn a 90-day post-fair priority purchasing preference. Register at: <https://conta.cc/44DZygd>

Visit District 3's Small Business website at: <https://dot.ca.gov/caltrans-near-me/district-3/d3-popular-links/d3-small-business>

Small Business Liaison: Robynn Spence, D3.small.business@dot.ca.gov, (530) 720-1687

DISTRICT 4 SMALL BUSINESS UPDATE

Dina El-Tawansy, District Director, (510) 286-5906

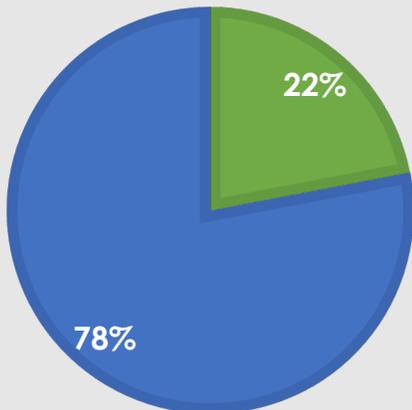


September 2023

District 4 DBE, SB, and DVBE Participation at a glance:

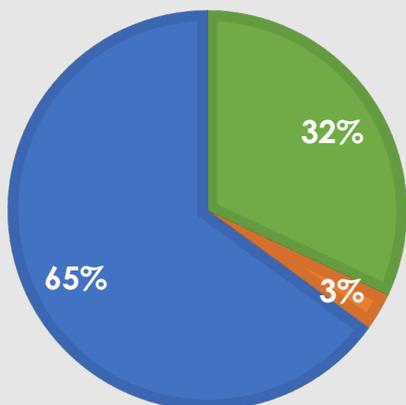
FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$632,731,494

■ DBE 22% ■ Non-DBE 78%



STATE CONTRACTS AND PROCUREMENT TOTAL \$145,878,189

■ SB 32%
■ DVBE 3%
■ Non-SB/DVBE 65%



ONGOING CONSTRUCTION CONTRACTS

District 4 has **198** ongoing construction contracts, valued at **\$2,331,277,764** as of September 1, 2023.

FEDERALLY-FUNDED CONTRACTS:

MAJOR CONSTRUCTION

District 4 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2022 to July 31, 2023:

Awarded contracts: **37**, totaling **\$632,731,494**

Total DBE commitment: \$141,023,190 (**22%**)

ARCHITECTURAL AND ENGINEERING (A&E)

District 4 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2022 to Current:

Awarded contracts: **2**, totaling **\$15,000,000**

Total DBE commitment: \$3,313,000 (**22%**)

STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 4th Quarter State fiscal year have reached a total of **\$365,044,063**.

Small Business (SB) participation **32%**

Disabled Veteran Business Enterprise (DVBE) participation **3%**

Contracts — total awarded: **\$348,186,602**

SB participation: \$106,982,997 (**31%**)

DVBE participation: \$9,307,417 (**3%**)

Procurement — total awarded: **\$16,857,461**

SB participation: \$8,186,970 (**49%**)

DVBE participation: \$1,667,068 (**10%**)

LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

District 4 Small Business Update, September 2023

LOOK AHEAD CONSTRUCTION PROJECTS (As of 09/05/2023)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
04-3G631	LOS GATOS TRAIL TO HWY 9 TRAILHEAD CONNECTOR PROJ	N	\$125,000	03/29/2024
04-1K760	DRAINAGE SYSTEM RESTORATION - REHABILITATE CULVERT	Y	\$750,000	06/21/2024
04-4Y160	INSTALL BROADBAND CONDUIT AND FIBER FOR BROADBAND MIDDLE-MILE NETWORK.	N	\$196,000	09/01/2024
04-4Y170	INSTALL BROADBAND CONDUIT AND FIBER FOR BROADBAND MIDDLE-MILE NETWORK.	N	\$940,000	09/01/2024

CALMENTOR (Small Business A&E mentoring program District 4)

Next Calmentor Quarterly Meeting is scheduled for **October 26, 2023** in Oakland-Online.

OUTREACH

- **August 10** - Mandatory Pre-Bid Meeting for Project 04-0Q0404
- **August 17** - Mandatory Pre-Bid Meeting for Project 04-0Q4404
- **August 24** - Mandatory Pre-Bid Meeting for Projects 04-1K7304 & 04-1K7504
- **September 07** - Mandatory Pre-Bid Meeting for Clean CA JOC 04A6860
- **September 13** - Mandatory Pre-Bid Meeting for Project 04-0K7804
- **September 19** - Mandatory Pre-Bid Meeting for Project 04-4A1304
- **September 27** - Mandatory Pre-Bid Meeting for Project 04-4J5404
- **October 10** – Caltrans 3rd Annual DBE Summit
- **October 11** - Mandatory Pre-Bid Meeting for Project 04-3G3644
- **October 23** - District 4 Small Business Contractors Quarterly Outreach Meeting
- **October 24** - District 4 Small Business Council Meeting
- **October 25** - Mandatory Pre-Bid Meeting for Project 04-1Q5814

Visit District 4's Small Business website at: <https://dot.ca.gov/caltrans-near-me/>

[district-4/d4-popular-links/d4-small-business-program](https://dot.ca.gov/caltrans-near-me/district-4/d4-popular-links/d4-small-business-program)

Small Business Manager: Ayanna Nobles, ayanna.nobles@dot.ca.gov, 510-908-8681