

DISTRICT 9 SMALL BUSINESS UPDATE

Ryan Dermody, District Director, (760) 872-0602

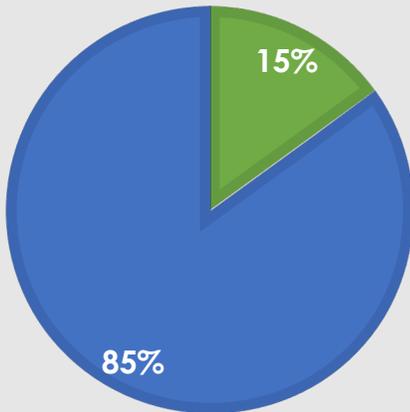


September 2023

District 9 DBE, SB, and DVBE Participation at a glance:

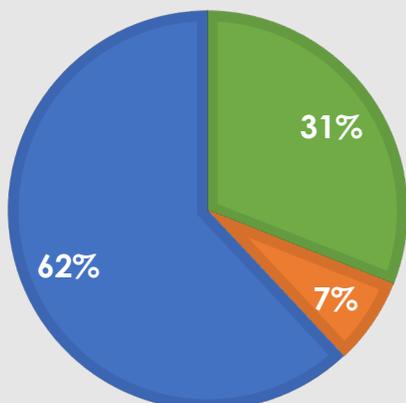
FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$23,058,363

■ DBE 15% ■ Non-DBE 85%



STATE CONTRACTS AND PROCUREMENT TOTAL \$83,236,282

■ SB 31%
■ DVBE 7%
■ Non-SB/DVBE 62%



ONGOING CONSTRUCTION CONTRACTS

District 9 has **19** ongoing construction contracts, valued at **\$147,196,500** as of September 1, 2023.

FEDERALLY-FUNDED CONTRACTS:

MAJOR CONSTRUCTION

District 9 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2022 to July 31, 2023:

Awarded contracts: **2**, totaling **\$23,058,363**

Total DBE commitment: \$3,465,064 (**15%**)

ARCHITECTURAL AND ENGINEERING (A&E)

District 9 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2022 to Current:

Awarded contracts: **0**, totaling **\$0.00**

Total DBE commitment: \$0.00 (**0%**)

STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 4th Quarter State fiscal year has reached a total of **\$83,236,282**.

Small Business (SB) participation **31%**

Disabled Veteran Business Enterprise (DVBE) participation **7%**

Contracts — total awarded: \$80,743,625

SB participation: \$24,585,504 (**30%**)

DVBE participation: \$5,682,943 (**7%**)

Procurement — total awarded: \$2,492,656

SB participation: \$835,371 (**34%**)

DVBE participation: \$119,026 (**5%**)

LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

District 9 Small Business Update, September 2023

LOOK AHEAD CONSTRUCTION PROJECTS (As of 09/07/2023)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
09-368001	Sonora Junction Shoulders	N	\$13,000,000	TBD 2023
09-379001	Manzanar Pavement	N	\$47,202,000	TBD 2023
09-366801	Meadow Farms	N	\$9,901,000	TBD 2023

CALMENTOR

- The District 9 Consultant Services Unit actively promotes the Calmentor Program working alongside neighboring districts where D9 Primes are located.
- Find more information about A&E contracts here: [A&E Contract Information | Caltrans](#)

OUTREACH

- **July 24** – Outreach for contract 09-379504
- **August 22** – Outreach for contract 09A0969
- **Ongoing** – D9 Small Business Newsletter and Project Announcement outreach
- **Ongoing** – 1:1 outreach with small businesses to discuss certification and contract and procurement opportunities.
- **Ongoing** – The District 9 Small Business website, [District 9 Small Business | Caltrans](#) is regularly updated with information about current outreach events and promoting the Caltrans Office of Civil Rights [events calendar](#).

Visit District 9's Small Business website at:

<https://dot.ca.gov/caltrans-near-me/district-9/district-9-programs/district-9-small-business>

Small Business Office: Joseph Reidhead, Joseph.reidhead@dot.ca.gov, 760-881-7730

DISTRICT 10 SMALL BUSINESS UPDATE

Dennis T. Agar, District Director, (948) 948-7943

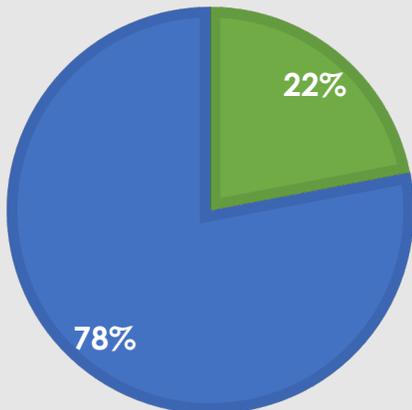


September 2023

District 10 DBE, SB, and DVBE Participation at a glance:

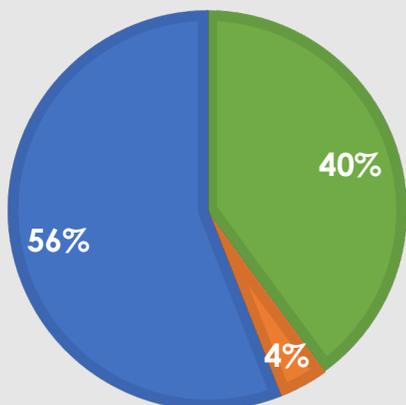
FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$59,272,002

■ DBE 22% ■ Non-DBE 78%



STATE CONTRACTS AND PROCUREMENT TOTAL \$115,807,229

■ SB 40%
■ DVBE 4%
■ Non-SB/DVBE 56%



ONGOING CONSTRUCTION CONTRACTS

District 10 has **70** ongoing construction contracts, valued at **452,534,402** as of September 1, 2023.

FEDERALLY-FUNDED CONTRACTS:

MAJOR CONSTRUCTION

District 10 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2022 to July 31, 2023:

Awarded contracts: **9**, totaling **\$59,272,002**

Total DBE commitment: \$12,958,902 (**22%**)

ARCHITECTURAL AND ENGINEERING (A&E)

Districts 5, 6, and 10 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2022 to Current:

Awarded contracts: **9**, totaling **\$78,085,975**

Total DBE commitment: \$17,851,545 (**20%**)

STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 4th Quarter State fiscal year has reached a total of **\$115,807,229**.

Small Business (SB) participation **40%**

Disabled Veteran Business Enterprise (DVBE) participation **4%**

Contracts — total awarded: \$109,380,488

SB participation: \$43,883,535 (**40%**)

DVBE participation: \$4,379,617 (**4%**)

Procurement — total awarded: \$6,426,740

SB participation: \$2,227,211 (**35%**)

DVBE participation: \$562,256 (**9%**)

LOOK AHEAD REPORTS

Construction : <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

District 10 Small Business Update, September 2023

LOOK AHEAD CONSTRUCTION PROJECTS (As of 09/06/2023)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
10-1P640	Tou-108 Beautification Clean California Project	N	\$750,000	09/13/2023
10-1E300	SJ- 5 PAVEMENT ANCHOR PROJECT	N	\$102,272,000	10/16/2023
10-1G250	Mer- 33 INSTALL / UPGRADE CURB RAMPS, SIDEWALKS, AND DRIVEWAYS TO CURRENT AMERICANS WITH DISABILITIES ACT(ADA) STANDARDS.	N	\$5,113,000	11/08/2023
10-1L630	Mer-152 Install median barrier from PM R10.98 to 12.89 and close the gap between PM R10.1 - R10.98	N	\$4,888,000	11/10/2023

CALMENTOR (Small Business A&E mentoring program District 5, 6, and 10)

- Now accepting new mentors and mentees! Please reach out to Traci Adams at Traci.Adams@dot.ca.gov to join the program.
- Former Central Region Calmentor Program mentors and mentees are encouraged to submit success stories in public sector contracting to Traci Adams, see email above.
- The next Central Region Calmentor Program General Meeting will be held in-person and online on Tuesday, **September 19, 2023**, from 1:00 – 3:30 p.m. in Fresno.
- The next Central Region Calmentor Program Mixer will be held in-person Tentatively **November 14, 2023**, from 5:30 – 7:30 p.m. at Valley Brewing in Stockton. For additional info and registration online, or email Traci.Adams@dot.ca.gov.

OUTREACH

- **June 29, 2023** and **July 13, 2023, Bonding, Estimating, and Labor Compliance Training.** This training was held on two different days to train sub-contractors on the necessities of bonding and submitting bids for contracting.
- **August 17, 2023, Doing Business with the State and Caltrans** DGS and Caltrans presented information on certification, Contractors Corner, Cal-e-procure, and Cal-Card U10 procurement processes.
- **September 14, 2023, Quarterly Contractors Outreach** D10 Small Business Staff and Project Managers will present six upcoming projects to contractors. A representative from Construction will also give contractors insight into working on upcoming projects and more. (Virtual).
- **October 3, 2023, Caltrans D10 Mentor Protégé Program Session**
- Caltrans has developed a Construction Mentor Protégé Program (CMPP). The goal for the CMPP is to increase the number of companies that can successfully bid and compete in public works projects, including here in District 10. The in-person kick-off will be on Oct. 3, 2023. Questions? Please visit <https://bit.ly/3KnMKIH>
- **October 10, 2023, 3rd Annual DBE Summit The Craneway Pavilion in Richmond CA.** The in-person event will provide information to PW-Subs, Contractors, Suppliers, and Consultants who are eligible to become or currently certified as a DBE.
- **October 19, 2023, District 10 Presents Clear Path Procurement Session Fall 2023** Sponsored by the District 10 Office of Small Business, this bi-annual event will provide nine certified businesses an opportunity to present their products or services directly to District 10 Divisional Purchasers (Virtual).

Visit District 10's website at:

<https://dot.ca.gov/caltrans-near-me/district-10/district-10-programs/small-business>

Small Business Liaison: Traci Adams, Traci.Adams@dot.ca.gov, (209) 986-3499

DISTRICT 11 SMALL BUSINESS UPDATE

Gustavo Dallarda, District Director, (619) 688-6668

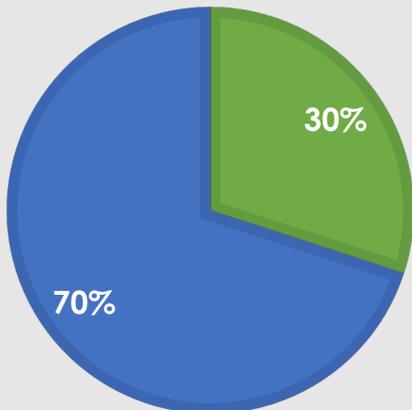


September 2023

District 11 DBE, SB, and DVBE Participation at a glance:

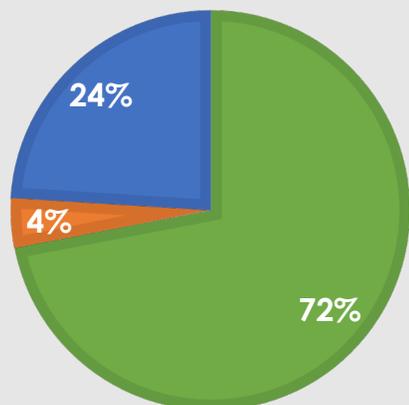
FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$59,054,906

■ DBE 30% ■ Non-DBE 70%



STATE CONTRACTS AND PROCUREMENT TOTAL \$182,434,381

■ SB 72%
■ DVBE 4%
■ Non-SB/DVBE 24%



ONGOING CONSTRUCTION CONTRACTS

District 11 has **55** ongoing construction contracts, valued at **\$903,336,891** as of September 1, 2023.

FEDERALLY-FUNDED CONTRACTS:

MAJOR CONSTRUCTION

District 11 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2022 to July 31, 2023:

Awarded contracts: **7**, totaling **\$59,054,906**

Total DBE commitment: \$17,743,639 (**30%**)

ARCHITECTURAL AND ENGINEERING (A&E)

District 11 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2022 to Current:

Awarded contracts: **0**, totaling **\$0.00**

Total DBE commitment: \$0.00 (**0%**)

STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 4th Quarter State fiscal year has reached a total of **\$182,434,381**.

Small Business (SB) participation **72%**

Disabled Veteran Business Enterprise (DVBE) participation **4%**

Contracts — total awarded: \$174,243,616

SB participation: \$125,346,975 (**72%**)

DVBE participation: \$5,374,591 (**3%**)

Procurement — total awarded: \$8,190,765

SB participation: \$5,593,101 (**68%**)

DVBE participation: \$1,054,348 (**13%**)

LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

District 11 Small Business Update, September 2023

LOOK AHEAD CONSTRUCTION PROJECTS (As of 09/08/2023)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
11-2T370	SR-5 San Diego County: Extended Plant Establishment. Goal TBD	N	\$7,800,000	09/15/2023
11-43048	SR-163 San Diego County: Mobility, Roadside Safety, and Complete Street Improvements. Goal TBD	N	\$18,066,000	09/18/2023
11-41190	SR-56 San Diego County: Roadside Worker Safety, Pave Beyond Gore Areas, Relocate Irrigation Control Valve Boxes, Construct Rumble Strip. Goal TBD	N	\$2,820,000	11/20/2023

CALMENTOR (Small Business A&E mentoring program District 11)

- Caltrans District 11 and the San Diego Association of Governments (SANDAG) are hosting the Calmentor Program 10th Cycle Kick-Off Event on **October 9, 2023**. The event will include speakers from Caltrans, SANDAG and the City of San Diego, along with testimonials from top mentor-protégé pairs who recently graduated from the program.

OUTREACH

- **August 30** – 19th Annual District 11 Procurement & Resource Fair
 - Small business owners had the opportunity to network with District 11 purchasers, prime contractors, and public agencies. Over 71 exhibitors and 463 attendees
- **September 7** – San Diego Airport 2023 Meet the Primes
 - The SB Team participated as exhibitors to promote upcoming opportunities within D11
- **September 13** – DGS Certification Day at District 11
 - DGS representatives provided guidance to small businesses looking to become certified with the State of California.
- **September 27** – District 11 Meet the A&E Subs Event
 - This event provides subs with the opportunity to meet with A&E primes and discuss opportunities for contracting.
- **September 28** – SBDC: Connecting with Contracts, Honoring Hispanic Heritage
 - The SB team will participate to promote the SB program and upcoming opportunities within D11
- **October 6** – Women Construction Owners & Executives 2023 Annual Conference
 - District 11 Division Chief for Construction will present on building government relationships in Public Works projects
- **October 13** – APEX Accelerator: Small Business Expo
 - The SB team will participate to promote the SB program and upcoming opportunities within D11
- **October 24** – SBDC: Celebrating Women in Business
 - The SB team will participate to promote the SB program and upcoming opportunities within D11

Visit District 11's Small Business website at: [Small Business Program | Caltrans](#)
 Small Business Liaisons: Michaela Howard, (619) 930-7665 and Liliana Silveira, (619) 921-9057
D11.smallbusiness@dot.ca.gov.

DISTRICT 12 SMALL BUSINESS UPDATE

Vacant, District Director

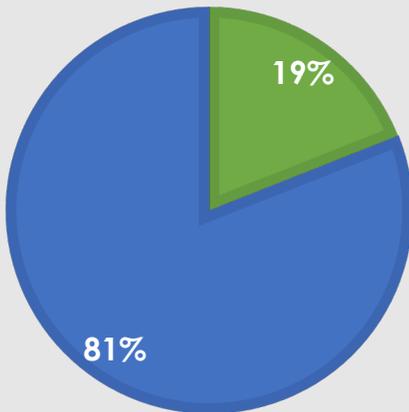


September 2023

District 12 DBE, SB, and DVBE Participation at a glance:

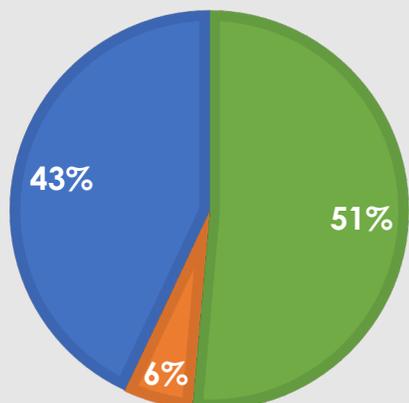
FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$110,365,967

■ DBE 19% ■ Non-DBE 81%



STATE CONTRACTS AND PROCUREMENT TOTAL \$62,118,681

■ SB 55%
■ DVBE 6%
■ Non-SB/DVBE 39%



ONGOING CONSTRUCTION CONTRACTS

District 12 has **57** ongoing construction contracts, valued at **\$1,021,584,220** as of September 1, 2023.

FEDERALLY-FUNDED CONTRACTS:

MAJOR CONSTRUCTION

District 12 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2022 to July 31, 2023:

Awarded contracts: **15**, totaling **\$110,365,967**

Total DBE commitment: \$21,762,330 (**20%**)

ARCHITECTURAL AND ENGINEERING (A&E)

District 12 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2022 to Current:

Awarded contracts: **2**, totaling **\$4,504,000**

Total DBE commitment: \$1,005,920 (**22%**)

STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 4th Quarter State fiscal year have reached a total of **\$62,118,681**.

Small Business (SB) participation **55%**

Disabled Veteran Business Enterprise (DVBE) participation **6%**

Contracts — total awarded: **\$58,737,848**

SB participation: \$32,139,492 (**55%**)

DVBE participation: \$3,282,122 (**6%**)

Procurement — total awarded: **\$3,380,832**

SB participation: \$2,044,428 (**61%**)

DVBE participation: \$574,109 (**17%**)

LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

District 12 Small Business Update, September 2023

LOOK AHEAD CONSTRUCTION PROJECTS (As of 09/07/2023)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
12NEWC03-22	A&E Construction Services Contract for Project EA 0K970 in Orange County	N	\$9,000,000	09/22/2023
12-0K970	Provide direct connector between SR-241 & SR-91	N	\$273,000,000	10/02/2023
12-0K981	In Orange County In Anaheim From Route 55 to Lakeview Avenue, Mainline widening; modification to Interchange, connector, ramps & intersections.	N	\$59,819,000	11/27/2023
12-0S330	In Orange County in Orange, Anaheim, Placentia, Fullerton, and Brea from Chapman Ave to LA County Line; add safety lighting, replace pavement delineation, delineate barrier, add pavement route shields.	N	\$8,920,000	01/12/2024

CALMENTOR (Small Business A&E mentoring program)

- Next Southern California Alliance Fall Calmentor Event 2023 is scheduled for **October 26, 2023** in District 7.

OUTREACH

- **August 25** – D12 joined D7 at the SoCal Small Business Expo (SBCX) in Long Beach. D12 provided resources and answered questions for all who visited the table.
- **August 30** – D12 participated at D11's Small Business Fair with a booth. D12 provided resources and answered questions for all who visited the booth.

Visit District 12's Small Business website at: <https://dot.ca.gov/caltrans-near-me/district-12/district-12-programs/district-12-small-business>

Acting Small Business Manager: Miranda Brose, D12SmallBusiness@dot.ca.gov