

Caltrans State-Wide Small Business Council Meeting Record

September 20th, 2024, 8:30 a.m. – 12:00 p.m.

- Hybrid, in person at 1120 N. Street, Sacramento, CA 95814, and virtual via WebEx
- Next Meeting: November 14th and 15th, 2024, virtually via WebEx.

Action Items

- Create streamlined information/partnering improvement proposal form for council members.
- A discussion or presentation on the capital access program will be shared with the Council.
- OCR will share the upcoming BBC public comment events on the disparity study, to ensure they can provide input.

Welcome and Council Member Roll Call – David DeLuz, Office of Civil Rights Deputy Director

- Meeting Start Time: 8:35 a.m.
 - Quorum achieved – 21 of 31 council members present.
- Caleb Haus, a new primary council member, was welcomed. Haus represents the Visalia Chamber of Commerce.

Agenda Review and Meeting Record Approval

- Julian Canete motioned to approve the July 19th, 2024, meeting record with all necessary corrections. Jay King seconded.
 - Motion passed.

Highlights from the Director's Office – David DeLuz, Chair

- David DeLuz provided the Director's Office update on behalf of Tony Tavares.
- Caltrans aims to advance equity and opportunities for all.
- September 15th marked the start of Latino Heritage Month.
- SB 1 and IIJA Funding
 - Caltrans currently has 1,000 contracts – worth nearly \$15 billion in construction.
- In August, the California Transportation Commission (CTC) allocated more than \$1.8 billion to improve critical transportation infrastructure throughout the state from Senate Bill 1 (SB 1) funding and the federal Infrastructure Investment and Jobs Act (IIJA) Funding.
- U.S. DOT Funding
 - The U.S. Department of Transportation recently awarded \$102 million for a multi-state West Coast corridor to boost emissions-free freight movement.
 - California has secured a portion of these funds to install charging stations and hydrogen fueling stations along Interstate 5 and other key freight corridors.

- Wildfires
 - Caltrans is working with emergency contractors to restore roads and highways damaged by the Park Fire, which is currently the fourth largest wildfire in California's history.
 - Although almost 100% contained, restoration efforts will be ongoing.
 - Sign up for emergency work through the Emergency Contractor Registry at ecr.dot.ca.gov.
- Safety
 - On July 22, we lost the 194th Caltrans worker since 1921.
 - Alexander Rodish, age 55, was a dedicated public servant in our Orange County District 12. The Equipment Operator II Maintenance employee was working to improve the motoring public's safety on I-5 in San Clemente, when he was struck by a vehicle and killed.
 - Our hearts go out to Alexander Rodish's family.
- New Appointments
 - In the Office of Civil Rights, Taelor Stamm was promoted to Office Chief over the Data Analysis and Compliance Branches. Taelor has excelled in her role as the Compliance Branch Manager over the last several years.
 - Lindsey Woolsey was recently appointed as the Chief over Labor Compliance in the Division of Construction.

FHWA Update – Michael Caliendo, Civil Rights Program Manager

- Michael Caliendo is presenting on behalf of Elissa Konove.
- Shailen Bott announced his departure from FHWA last month. Kristen White was appointed the Acting Administrator on September 11, 2024.
- FHWA recently approved the Small Business Development Branches' four-year strategic plan, which outlines the mission, vision, and goals for the DBE Supportive Services, On-the-Job Training/Supportive Services, and National Summer Transportation Institute programs.
 - David DeLuz recognized Michael Caliendo and Marjani Rollins. In 2020, there were two contracts that were in various states of suspension. There has been a lot of headway since then.
- Comments and Questions:
 - I think we need more supportive services. We used to provide grants for training on monitoring and contracting. We graduated about 10 firms. (Fred Jordan).
 - I think you will be satisfied with the strategic plan, on the Workforce Development Plan and the Supportive Services Plan. (David DeLuz).
 - We are providing some supportive services to DBE firms with navigation to finding projects, training, access to capital. Our email inbox is monitored daily for questions and comments. (Marjani Rollins).

- DBE.SS@dot.ca.gov

Disparity Study – Betsy Sava, Project Manager

- All available data from Caltrans and subrecipient agencies has been collected.
- Utilization Surveys
 - Conducted surveys with businesses that could do the work Caltrans procures, with availability surveys. All data is now in hand.
- Qualitative Data
 - Close to wrapping up this data collection.
 - 60 out of 65 in-depth interviews completed by GCAP Services and Opportunity Marketing Group.
 - 4 out of 4 focus groups with trade association representatives completed.
 - Qualitative data collection closed October 31, 2024.
 - If you have any comments to include, please send them to BBC.
- Upcoming Public Meetings
 - October 1 – 9:30 a.m. and 5:30 p.m.
- Upcoming Results and Goal & Methodology Presentations
 - November 7 – 9:30am and 5:30pm
 - November 12 – 9:30am and 5:30pm
 - November 19 – 9:30am and 5:30pm
- Comments and Questions:
 - Interview as many Chambers of Commerce as possible. That would be advantageous. (Fred Jordan).
 - Outreach has been completed with various Chambers of Commerce across the state. If you have some who haven't discussed with us, they can attend our public outreach meetings or contact us. (Betsy Sava).
 - Lisa Vela and Fred Jordan noted several Chambers that they wanted contacted for the Disparity Study.
 - Please drop the Chamber of Commerce names into the chat or send us an email with their contact information. (Kevin Williams).
 - To clarify, the process is for the members of the Council to take the opportunity to provide their input at public meetings, correct? (David DeLuz).
 - Yes. (Kevin Williams).
 - Our office will issue a call for comments for the BBC from the Council. You'll have a few weeks to respond. That is your opportunity. We will need a list of all the Chambers and we will check and see who has received the notifications of public meetings and opportunities to provide input. (David DeLuz).
 - I received a questionnaire, and someone called me regarding the Disparity Study. (Jay King).

- Yes, that was the same Disparity Study. Betsy, is there any type of a prompt you can provide to help guide their input? (David DeLuz).
 - BBC created a survey link that provides different questions. (Betsy Sava).
- Some of the questions from BBC are geared more towards contractors, not suppliers. (Zeke Patten).
 - We will consider that moving forward. (Betsy Sava).

Legislative Report – Danny Yost, Assistant Deputy Director of Legislative Affairs

- AB 3186 – Petrie-Norris
 - Subject: prevailing wage and access to certain records.
 - This bill mandates owners and developers on public works projects and certain development projects to provide specified records upon request to the Division of Labor Standards Enforcement, Taft-Hartley trust funds, and joint labor-management committees.
 - This bill passed.
- SB 1050 – Senator Bradford
 - Subject: Racially motivated eminent domain.
 - This bill was rejected.
- SB 960 – Wiener D
 - Subject: builds on complete streets policy.
 - The bill would require the DOT to incorporate complete streets elements into projects funded by the SHOPP, as specified.
 - This bill passed.
 - Caltrans will be doing Complete Streets investments with 4-year targets for SHOPP. This will include bike and pedestrian improvements as well as transit facilities, following policy/guidance. There will be a transit program stood up within Caltrans. This requires more in-depth engagement of communities.
- SB 1375 – Senator Durazo
 - Subject: redirect a certain number of funds to workforce development.
 - This bill passed.
 - This applies only to funds through the general fund. The bill also requires certain training records to be accessible to employees. Caltrans has made a \$50 million investment towards workforce development.
- Comments and Questions:
 - Is the money for the workforce still available? (Matthew Ajiake).
 - We are going through the process of getting all the agreements in place with the federal government. (Danny Yost).
 - Marjani Rollins is leading the charge on the \$50 million investment. We just got approval on 504E application which allows us to

convert that project funding into alternative funding for programs like workforce development. (David DeLuz).

- We are working on the budget; it's an interagency agreement between us. We did receive approval from FHWA. The interagency agreement takes a few months to execute. Some of this will be answered by Marc Cowan from the CA Workforce Development Board. (Marjani Rollins).
 - On the eminent domain, do you have further details on that? It's like the high-speed rail; some people have been in a house for four generations and then a train is built through it. (Fred Jordan).
 - Eminent domain is when the government takes someone's property and is supposed to provide them fair market value. The question on the bill is whether someone's property was taken based on racial motivations, and if so, to further compensate. It is a complicated issue on the governor's desk. (Danny Yost).
 - On SB 1375, did you say 1%? Was the original proposal 2% of all qualified funds received from the federal jobs act? (Michael Caliendo).
 - The assembly appropriations committee amended it to change it to 1%. It was approved, pending the governor's decision. (Danny Yost).
 - It sounds like the workforce emphasis is on jobs. Is it possible to improve business creation? People emerging from prison cannot get jobs but they can be business owners. (Matthew Ajiake).
 - The bill does not address that particular need. I encourage you to reach out to people at the legislature and talk about your idea. (Danny Yost).
 - If you didn't attend the meeting regarding the \$600 million Regional Investment Initiative catalyst program, you couldn't apply for the grant. That implementation is coming up. (Matthew Ajiake).
 - The State has a Grants Portal. It is a separate site. It is on the CA State Library website. We are considering linking to that. (Angela Shell).
 - We will share that link. (David DeLuz).
 - The below links were shared with the SBC and attendees on September 26th, 2024:
 - Available projects and procurements advertised by the county, agency, and city:

- <https://www.ciplist.com/usa/?CA#countries>
- The Grants Portal (from the CA State Library)
- <https://www.grants.ca.gov/>

Caltrans State Partner Reports Department of General Services (DGS) – Angela Shell

- Upcoming Acquisition Branch Opportunities
 - Hydrogen fuel contract, zero-emission transit buses, EBSE chargers
 - DGS department procurements: water quality management plan, window washing, chiller maintenance, and more.
- Upcoming Events
 - October 16th: The 50th Anniversary Event of the State SB Program.
 - Events tailored towards SB, matchmaking, training.
 - For all outreach events go to: <https://www.dgs.ca.gov/PD/Events>
 - Matthew: have you considered taking it on the road?
 - Angela: we could. Send me a note.
- Workshops/Webinars
 - September 25th: District 11 & DGS On-Site Certification Day
 - October 9th: How to do Business with DGS, Inland Empire APEX Accelerator
- OSDS Certification
 - Almost 20,000 SBs certified in California.
 - There were 800 applications in the queue. DGS is approving those applications and coming back afterwards to check for missing documents. The certification is online. You need to provide that information that DGS is requesting.
- Small Business/DVBE Compliance
 - 15 program abuse cases are currently under evaluation.
 - 74 compliance reviews are currently under evaluation, 8 cases of withdrawing certification under appeal.
- Cohort Program Roll Out in December 2024
 - Starting in December 2024, the OSDS will launch a SB/DVBE cohort-based training designed to provide valuable and practical insights in bidding successfully on and increasing SB/DVBE readiness in state contracting.
 - Will reach out to Chambers for recommendations for nominations to go through this cohort program.
- DGS launched a software program tracking if a business is getting contracts, bidding, what training certificates they have. Tracking this data to see if it is resulting in getting contracts.
- Statewide Small Business Advisory Council Meeting
 - CUF Committee is working on identifying, in today's standards, how to apply CUF across industry types. Chaired by Lee Cunningham.
 - The Outreach Committee is updating outreach information, training, mentor/protégé programs within the State, and more.

- Statewide Disparity Study
 - Mason Tillman is performing the disparity study. A website will be available soon.
 - In October and November, there will be 6 in-person outreach events.
 - There will be a public comment period.
- Human-Centered Design Contract
 - Convey is looking at the communications on the DGS website and Cal-E-Procure. Names of council members have been given. Convey may reach out to conduct interviews and collect survey information.
- Comments and Questions:
 - All the state agencies put all this stuff on Cal-E-Procure? (Zeke Patten).
 - They do not put everything on Cal-E-Procure. If it is required, it is on there. While DGS is encouraging departments to publish RFOs (requests for offers) it is not mandatory. (Angela Shell).
 - I'm happy to see that DGS is tracking participants on outreach events, their success or failure. I wish Caltrans would do the same thing as well. Virtual outreach is discouraging the new firms from trying to enter markets. I encourage Caltrans to go back to in-person outreach events. (Eddy Lau).
 - How do we join the DGS CUF Committee? (Abd Jahshan).
 - To participate on the CUF committee, you must be a member of the SB Advisory Council. We are at max capacity. But quarterly meetings are held at DGS and are open to the public, that schedule is published online as well. (Angela Shell).

Caltrans State Partner Reports – Governor's Office of Business and Economic Development (GO-Biz) - Chris Earl, Assistant Deputy Director

- No representative present.

Caltrans State Partner Reports – High-Speed Rail - Catrina Blair, Chief of Process and Program Development

- Progressive Design Build Services for Traction Power Request for Proposals
 - Subject to Board approval, the Authority intends to enter into a progressive design-build contract for the design, construction, testing, and maintenance of the traction power components. The scope of work includes all necessary design, construction, and testing activities, as well as a maintenance component yet to be determined. The Authority anticipates that the resulting contract term will be until December 31, 2030; plus a 5-year maintenance obligation following commencement of revenue services. The anticipated overall funding is \$1.2 billion.
 - **RFP Release:** Early Fall 2024
 - **Proposals Due:** First Quarter 2025

- Facilities Design Services
 - Subject to approval by its Board of Directors (Board), the California High-Speed Rail Authority (Authority) anticipates issuing a Request for Qualifications (RFQ) to procure an architectural and engineering (A&E) contract for Facilities Design Services.
 - **RFQ Release:** December 2024
 - **Virtual Pre-Bid Conference and Small Business Workshop:** January 2025
 - **Statement of Qualifications Due Date:** March 2025
- Upcoming Events
 - September 26: HSR SB Program CA Office of the Small Business Advocate (GO-Biz)
 - October 23: HSR SB Program 3rd annual SB Diversity and Resources Fair
- Get Connected with HSR:
 - <https://hsr.ca.gov/business-opportunities/small-business-program/get-connected/>
- Small Business Advocate:
 - SBprogram@hsr.ca.gov
- Comments and Questions:
 - Do you have a formal process to follow up on matchmaking? (Zeke Patten).
 - Yes, we do. We are exploring a software option like what DGS has. All current follow up is manual. HSR is in connection with those small businesses. (Catrina Blair)
 - What was the amount and what facilities are you talking about on the second request? (Fred Jordan).
 - Design services, include the authorities' facilities, access roads, sewage drainage systems, and parking. The contract is for the whole 171 miles from Merced to Bakersfield. That's not to exceed \$43 million. (Catrina Blair).
 - Where will these workshops be held? (Rich Wallace).
 - The workshops will be virtual. I'll make sure you all have that link register. (Catrina Blair).
 - Caltrans Districts 6 and 10 will be exhibiting at SB HSR expo in Merced. (Chloe Doyle, in WebEx Chat).

Break

- Break Start: 10:07 a.m.
- Break End: 10:13 a.m.

Local Assistance Committee Reports – Debbie Hunsaker, Chair

- The meeting was a discussion-only meeting as there were no chairs present. No report was given.

Professional Services Committee Reports – Raewyn Butcher, Vice Chair

- The meeting had a lot of attendees and went well.
- There was improvement of the Look Ahead Report.
- The PS Committee now has NAICS codes. Discussion of where they were placed and timeliness.
- Discussed recommendations for increasing outreach effectiveness.
 - Only 1 SB attended the District 1 outreach event. Caltrans does a good job of advertising, but there is low attendance.
- Identification of utilization reports. A formal request will be submitted in the future for that.

Commodities Committee Reports – Zeke Patten, Chair

- There was a quorum at the meeting for the first time all year.
- Goals for 2024.
 - 3 goals were met.
 - Have not made progress on the 4th goal of supplier verification.
- Unable to get a prime to attend the meeting. Working on that.
- Discussed 40% on drop shipment, CUF issues.
 - The state and federal side are different. The state does not have percentages, for having your goods in a physical warehouse versus drop shipping. You either perform CUF or you don't. It is based on industry practices. (Angela Shell).
- Filled out partnering improvement proposal (PIP) in May asking for the Division of Equipment/Maintenance to attend the Commodities Committee Meeting. DPAC typically attend but they do not do maintenance.

Construction Committee Reports – Debbie Hunsaker, Chair

- Rebecca Llewellyn was present but unable to unmute.
- The D4 Deputy District Director of Construction, Andrew Baskerville, shared his meeting notes.
 - The Committee discussed 4 or 5 goals.
 - Prompt pay. Noted that we need a problem statement due to the number of problems.
 - Lindsey Woolsey had produced a PIP for a specific issue under prompt pay. Because it is nuanced, there was discussion about that.
 - Goal 2 was about insurance needs and increasing costs for SBs.
 - Caltrans is looking at a program for contractors. Looking for data on cost increases. Encouraging them to submit bid inquiries earlier.
- Comments and Questions:
 - The PIP is so we can better track the recommendations of what we can and cannot do. There could potentially be a PIP on striping. The first one

was on emergency contracts. We are looking to expand that to other payment issues. (Lindsey Woolsey).

African American DBE Participation Ad Hoc Committee – David DeLuz, Office of Civil Rights Deputy Director

- Rich Wallace, the Chair, was late and did not end up attending the ad hoc Committee Meeting.
- David DeLuz provided a report.
 - There is a desire to reach out to African American and Hispanic firms to talk about best practices and how are they overcoming challenges.
 - Lee Cunningham agreed to connect our office with Miguel Garza.
 - Going to connect with Dr. Little in Fresno to discuss the Fresno Metro Black Chamber of Commerce Bonding, Technical Assistance, and Contracting (BTAC) program.
 - Their accelerator program where we can funnel some of our program cohort into meeting with Caltrans, matchmaking, advance relationships there with our staff.
 - At the next meeting, we will discuss the capital access program. (David DeLuz).
- Comments and Questions:
 - I have a challenge. Each member for the next meeting should bring a list of at least 3 contractors that are doing private business. (Zeke Patten).
 - Jay King agreed.
 - If you don't have 3 then don't show up. (Zeke Patten).
 - The CalAsian Chamber of Commerce is partnering with Dr. Little on the accelerator program. Happy to provide support with that. On the Caltrans side, the SB Transportation Resource Center. There is a partnership there to funnel DBEs to Caltrans to figure out how to further support them. (Karen Nelson).
 - Miguel has been appointed as the head of the AGC Federal Small Business Committee. When we talk about funding, it might be beneficial that we look at the feds. (Lee Cunningham).
 - The Council comes not only to hear about minority participation but what we can do to move forward. Are there new innovations? (Fred Jordan).
 - There are several reports highlighting what Caltrans has been doing with research programs. We discussed in the Local Assistance Committee Meeting a link as well. That will be shared with you. (David DeLuz).
 - The following links were shared on September 26th, 2024 with the SBC and attendees:
 - Caltrans Division of Research and Innovation Highlights

- <https://dot.ca.gov/programs/research-innovation-system-information/drisi-research-program-highlights/fy-2022-2023-report>
 - The Caltrans Division of Local Assistance Contracting Opportunities link:
 - <https://dot.ca.gov/programs/local-assistance/local-civil-compliance/disadvantaged-business-enterprise-dbe>
- District 4 was the leader in procurement fairs and that there should be ways to improve participation. (Zeke Patten).
 - Debra Nelson from District 4 asked to contact Zeke Patten after the meeting for input.
 - People register for events but do not show up. Our businesses must take advantage of the resources being offered. Sometimes when we do help them get contracts, they fail the contract. We can't afford one failure. We must make sure they can complete the task. (Jay King).

Action Item Log Review

- **Action Item #6 from the November 2021 Meeting**
 - Can you note on this item that it applies only to Construction, as A&E has a look ahead report already? (Raewyn Butcher).
 - Yes. Bonny Nyaga is working on a web portal that lists this item. (David DeLuz).
- **Action Item #1 from the July 2023 Meeting**
 - The DSBLs should be able to provide this training. (David DeLuz).
- **Action Item #1 from the September 2023 Meeting**
 - There have been two requests sent to have the partner badges issued. The argument for the badges was that Council Members will have regular and ongoing access to the facilities. Quarterly meetings do not meet the threshold.

Office of Civil Rights Reports – Aisha Copeland, Manager of Data Analysis

- Federally Funded Contracts
- October 1, 2023 – August 31, 2024
 - 22.45% commitment to DBE, including OE, CMGCC
 - We are at 294 total contracts.
 - Valued at \$3.4 billion.
 - Total DBE Commitment is \$771 million.
 - The SED groups that are performing above the Disparity Study Average are:
 - Asian Pacific at 3.03%
 - Subcontinent Asian at 2.23%
 - Native American at 1.23%

- Non-Minority Women Owned at 6.22%
 - Non-Minority Men 0.04% SED Year-over-Year (YOY)
- State Contracts
 - From July 1, 2023, to June 30, 2024
 - SB participation is 35.5 percent, or \$899,794,176
 - DVBE participation is 3 percent, or \$76,938,781
 - The top SB district's participation:
 - D11 participation is 65.8% or \$130,732,893
 - D4 participation is 46.8% or \$171,061,421
 - D1 participation is 46.6% or \$59,384,874 YOY
 - The top DVBE district's participation:
 - D10 participation is 4.5% or \$4,071,629
 - D6 participation is 4.3% or \$4,809,605
 - D12 participation is 4.2% or \$2,096,986
 - In SFY 2023-24, Caltrans awarded over \$2.5 billion. This is a \$254 million (-9.1%) decrease over the SFY 2022-23 total contract dollars of over \$2.7 billion.
- Minor B
 - State Fiscal Year 23-24
 - Executed 233 Minor B contracts totaling over \$60.5 million.
 - Over half of Minor B business goes to microbusiness.
 - Minor B had a limit to \$461,000 as far as the dollar amount.
- For additional information, email: Business.Support.Unit@dot.ca.gov
- Questions and Comments:
 - Can we see the data before the Minor B policy? Then we can see how the policy changed the paradigm. (Dr. Matthew Ajiake).
 - We can provide the tables from the last 4 years. We have a Year End table. What was anticipated based on the measured presence, versus what they were awarded. (David DeLuz).
 - I want to know how many people bid from year to year. (Jay King).
 - We have info on who won. But none of this in a format that is electronically available. We report on the 3 lowest bids, it is not individual specific bids on contracts. (David DeLuz).
 - For specific data related requests, you will need to fill out an information request form and submit it to our office. (Aisha Copeland).
 - There was discussion on whether the information request form was different from the partnering improvement proposal (PIP). It is. There was a request to consolidate into one form.

SBC Topic: CA Workforce Development Board, High Road Construction Careers Program – Marc Cowan, Field Specialist

- CA Workforce Development Board (CWDB) High Road Construction Careers Program (HRCC)

- "High road" is a set of economic and workforce development strategies to achieve economic growth, economic equity, shared prosperity, and a clean environment.
 - Employers are not able to find employees who have the skills they need, and job seekers are not able to find jobs that provide the wage and benefits that they need.
- People Working Together (PWT)
 - Shows where the opportunities are. The basics of what those employer needs are and how to be better prepared to do the work.
 - PWT does that through training and supportive services.
- Apprenticeship Readiness Training
 - Comprehensive, hands-on construction trades training designed to assist:
 - People who face significant barriers to employment
 - The formerly incarcerated
 - Increases the pool of available, diverse apprentices
- Supportive Services
 - Help participants earn their MC3 certificate (stipends, counseling, peer support, transportation)
 - Help participants prepare for apprenticeship requirements (drivers licensing, algebra, drug testing)
 - Assist with developing employability skills (support systems, anger management, financial literacy, childcare)
- PWT Contractor Advisory Council
 - The mission of PWT Contractor Advisory Council, is to empower minority construction contractors in the Northern California region by providing them with the tools, resources, and opportunities necessary to thrive in the construction industry.
- Partnership between CWDB and Caltrans
 - IIJA Funds
 - Help provide an adequate supply of applicants from underserved communities to take advantage of that opportunity.
 - SB 150
 - \$50 million to be invested in High Road Construction Careers
- Questions and Comments:
 - Would you come discuss this at this charter school/youth program I am associated with in Southern California? Are these programs on-site training? (Rich Wallace).
 - There is an HRCC program in San Bernardino and Riverside, I can connect with the fiscal agent for that district. They'd be more than happy to do that. (Marc Cowan).
 - How do unions enter into this? (Fred Jordan).
 - The MC3 training program is created by North American Building Trades Union, who organize all the state billing trades across the

- country and Canada. PWT affiliates are all the local unions. (Marc Cowan).
- How can we help with spreading the word on this? (Jay King).
 - There are community colleges, contractors, employers, etc. There is always room to expand those partnerships. Each of these regions meet on a monthly or bimonthly basis. Having that extra partner at the table to explore opportunities would be helpful. (Marc Cowan).
- This isn't just about jobs; it is about economic development. Chambers support small businesses. Creating opportunities to hire within communities is important. (Dr. Matthew Ajiake).
 - PWT is a good example. They are focused on helping minority contractors access the work. (Marc Cowan).
 - NSTI, OJT training, HRCC, DBE supportive services - they are all aligned to work together so you can learn and build a craft and then start a business. (Marjani Rollins).
- Do you guarantee positions? (Fred Jordan).
 - Everything is done to ensure that they are as competitive a candidate as possible. PWT has about a 50% success rate of job placement. (Marc Cowan).
- What is the age limit to participate? (Raewyn Butcher).
 - You must be over 18 to work in construction. The pre-apprenticeship will train as early as 17. (Marc Cowan).
 - Are there workforce goals for A&E? There are skills that are needed on A&E contracts... if we can look at it from that point-of-view. (Raewyn Butcher).

New Business, David DeLuz, Chair

- The DBE Survey Results presentation will be shared after the meeting.
- A few highlights:
 - 71.1% of the surveyed businesses had not bid on Caltrans projects in the past two years.
 - There was a high interest in match matching services, bid matching, procurement assistance, and access to capital.
- Comments and Questions:
 - We need to be intentional about seeking what types of businesses to seek and train on the bidding process. (Jay King).
 - If there was a YouTube video training of how to do that... (Matthew Ajiake).
 - The training can be live and recorded. (Jay King).
 - What this survey tailored for A&E or Construction? (Raewyn Butcher).
 - Both. We can separate it out. There is data in the data. (David DeLuz).

Public Comment

- None.

Meeting Adjourned

- Meeting adjourned at 12:04 p.m.

Closing Remarks/Next Meeting – David DeLuz

- November 14th and 15th, 2024.
 - Virtual via WebEx.

Council Members – Roll Call

- Raewyn Butcher, BuildOUT California
- Julian Canete, California Hispanic Chambers of Commerce
- Arvin Chaudhary, American Council of Engineering Companies - CA
- Lee Cunningham, Women Construction Owners and Executives, CA Chapter
- Karen Rollandi, Women Construction Owners and Executives, CA Chapter
- Venessa Gleich, American Indian Chamber of Commerce of CA
- Danny Garza, La Raza de Roundtable
- Caleb Haus, Visalia Chamber of Commerce
- Richard Hernandez, San Bernardino Chamber of Commerce
- Debbie Hunsaker, Fresno Chamber of Commerce
- Johnathan Hou, Asian Business Community Development
- Fred Jordan, San Francisco African American Chamber of Commerce
- Jay King, CA Black Chamber of Commerce
- Dr. Matthew Ajjake, San Francisco Bay Area Small Business Council
- Eddy Lau, Asian American Architects and Engineers
- Dr. Cassandra Little, Fresno Metro Black Chamber of Commerce
- Rebecca Llewellyn, Women Construction Owners and Executives, USA
- Rich Wallace, SoCal Black Chamber of Commerce
- Shaila Rao Mistry, National Association of Women Business Owners, CA
- Karen Nelson, CA Asian Pacific Chamber of Commerce
- Zeke Patten, Black Business Association
- Lisa Vela, San Joaquin County Hispanic Chamber of Commerce
- Dulce Morales, WTS International, San Francisco